

CARL S. BRIGGS.

Dentist.

SOUTH PARIS, MAINE.

Office hours: 9 A. M. to 5 P. M. Even-

ings by appointment. Special attention

given to children. Telephone 143-4.

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AMONG THE FARMERS.

"SPREAD THE FLOW."

Correspondence on practical agricultural topics

is solicited. Address all communications in

this column to the Editor of the South

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The Business End.

After many years' observation in the

markets, one may be actually forced to

conclude that many growers and

shippers have not yet learned all that

pertains to the most important part of

their business, the selling end. Farmers

are not always good business men, a fault,

or lack, for which they pay dearly.

The question of packing, packing and

shipping may easily become of the most

vital importance. Indeed, it is of the most

importance, yet the number of growers who

are in the least degree negligent or con-

sidered of so little value that it is indifferently

done and the unfortunate grower suffers

thereby.

Do not forget, in assorting and packing

all varieties of farm produce, that the

buyer purchases produce by the eye.

They are not as critical in their palates

as country dwellers. If a product looks

well, and is neatly packed, they will buy

it, and they will likely be heavily

satisfied, and they may be considerably

off, and they will scarcely notice it, but

a blemish in the appearance is sufficient

cause for the rejection of any product.

Hence care should be exercised in the

portion of the work.

But even though this is here said is

absolutely true, that is to argue, it is

not to be taken as an excuse for merely

the indifference of a fact, that poor flavor

may be overlooked; poor appearance

may be overlooked.

Apparently, too, few city buyers are

impressed by large size. They prefer

all vegetables, including potatoes, of

medium size, assuming that they obtain

more in buying measures full than they

do if the articles are of large size. And

this assumption appears to hold good.

Large size is a disadvantage. Large

articles frequently beg for customer

while medium-sized ones will sell

more readily. Hence, the grower should

be the winner of city buyers, but those

of you who ship produce must depend

upon the city buyer for your market, and

it is not to be taken as an excuse for

merely the indifference of a fact, that poor

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Premiums Awarded at County Fair.

Below are given the premiums awarded at last week's fair of the Oxford

County Agricultural Society. These have not been revised by the officers, and

are therefore unofficial, but barring possible errors in transcribing, they are as re-

ported by the judges, and are mainly correct.

Stallions.

Best stallion owned in the limits of

the society, with two of his get, one year

old or over, R. L. Cummings, West Paris,

\$15; S. E. Coolidge, West Sumner, \$10;

Grade draft stallion, C. H. Buck, Gil-

bertville, 6; Stallion 2 years old, George

A. Record, Buckfield, 6; Stallion 1 year

old, P. A. Millett, South Paris, 5.

Committee—George E. Tarbox, R. N.

Stetson, Charles F. Ayers.

Cows.

3-year-old filly or gelding, R. L. Cum-

mings, West Paris, 15; 2-year-old filly or

gelding, P. B. Fogg, South Paris, 6; E. W. Pen-

ney, West Paris, 4; Geo. R. Morton,

South Paris, 2; 1-year-old filly or geld-

ing, William Gregg, Andover, 5; George

S. Record, Buckfield, 3; Mrs. Floss

Jordan, South Paris, 2; 3-year-old filly or

gelding, H. M. Dunn, West Paris, 10; 2-

year-old filly, gelding or stallion, Arthur

M. Mersey, 3; L. H. Flint, Nor-

way, 2; 1-year-old filly, gelding or

stallion draft bred, C. L. Delano, 5.

Committee—George E. Tarbox, Charles

F. Ayers, R. N. Stetson.

Brood Mares and Suckling Cows.

Brood mare with foal by her side, Wil-

liam Gregg, Andover, \$15; S. E. Cool-

idge, West Sumner, \$10; Lester Hall,

Andover, \$10; 2-year-old brood mare,

William Gregg, Andover, 5; Wm. F. Hall,

Mechanic Falls, 4; S. E. Coolidge, 3; Suckling

cow, George William Davis, West Paris, 3;

Herman Linton, West Paris, 3; 2-year-

old brood mare, H. M. Dunn, West Paris, 10;

H. Flint, Norway, 2; Brood mare with

foal draft bred, Herman Linton, West

Paris, 6; George William Davis, West

Paris, 3; Charles Rowe, Buckfield, 2.

