

2019

STUMPAGE PRICES

By Maine County/Unit

Compiled from the 2019 Landowner Reports.
Data collected under the provisions of Title 12 MRS §8886

Published:
January 27, 2021



Department of Agriculture, Conservation and Forestry
Maine Forest Service

Forest Policy and Management Division

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published under appropriation 010-01A-5420-52

- ➡ The market values listed in this report represent prices paid to Maine landowners in 2019. Prices likely have changed since then.
- ➡ The 2018 average prices for each product and species are included for reference.
- ➡ Wood markets are volatile. Current prices will vary.
- ➡ See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- ➡ Call (207) 287-2791 if you have questions about this report or to locate your local Maine Forest Service District Forester.

These stumpage prices are based on reports from 2019 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

About the 2019 Stumpage Price Report

What is the purpose of this report?

This report lists the stumpage prices paid to Maine landowners during the calendar year 2019. This information is intended to give landowners a profile of timber prices in Maine.

How was this information collected?

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 1,800 landowner reports received by the MFS that reported having a stumpage sale in 2019.

What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- ➔ to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- ➔ to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- ➔ to quantify harvest area and forest management techniques.

Report Summary:

Between 2018 and 2019, sugar maple sawlog prices increased notably state-wide, as did ash and white birch veneer prices. Pulpwood prices remained fairly consistent across all species.

To improve the consistency of published stumpage price information, the eight smaller Maine counties were combined into their respective Forest Inventory and Analysis (FIA) Unit as follows:

Capital Area Unit - Kennebec, Knox, Lincoln, and Waldo counties

Casco Bay Unit - Androscoggin, Cumberland, Sagadahoc, and York counties

This report is arranged so you can look up stumpage prices by county or unit. Stumpage prices are organized into eight product categories:

<u>Biomass</u>	<u>Pulpwood</u>
<u>Boltwood</u>	<u>Sawlogs</u>
<u>Firewood</u>	<u>Studwood</u>
<u>Palletwood</u>	<u>Veneer</u>

The statistics includes:

average stumpage price
minimum stumpage price
maximum stumpage price
number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties or units may be useful.

If there are three or fewer reports for a product and species in one county or unit, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed for that product and species combination.

FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- ➔ Volume to be cut per acre or total harvest volume
- ➔ Average size of trees to be cut
- ➔ Mix of species to be harvested
- ➔ Percentage of pulpwood and sawlogs
- ➔ Log quality
- ➔ Logging terrain
- ➔ Distance to public roads
- ➔ Type of logging equipment
- ➔ Time of year
- ➔ Landowner needs or special requirement
- ➔ Market demand
- ➔ Distance to market
- ➔ Involvement of a licensed forester
- ➔ Landowner knowledge of market value
- ➔ Sale by competitive bid
- ➔ Type of harvest: i.e., partial or clearcut
- ➔ Regulatory constraints
- ➔ High stumpage prices - exercise caution as price may be

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

DEFINITIONS AND NOTES

<p><u>Average:</u> The average price (or mean) is calculated by multiplying the corresponding volume by the stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species. <u>This is a weighted average.</u></p> <p><u>Biomass:</u> Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches.</p> <p><u>Board:</u> 1" thick piece of lumber 3" to 12" wide and 8' through 16' long</p> <p><u>Board foot:</u> A wood volume measurement unit equal to a piece of wood 1" thick by 12" long by 12" wide.</p> <p><u>Boltwood:</u> A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer.</p> <p><u>Conversions:</u> For converting different units of volume, a conversion table is shown on the last page of this report.</p> <p><u>Cords (cds):</u> (MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is ranked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume.</p> <p><u>Dimension Lumber:</u> timbers 2" x 3" through 2" x 12" and 8' through 16' in length</p> <p><u>Max(imum):</u> The maximum price is the highest price reported.</p> <p><u>(MBF)</u> One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber.</p> <p><u>Min(imum):</u> The minimum price is the lowest price reported.</p> <p><u>Palletwood:</u> A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.</p>	<p><u>Pulpwood:</u> Wood used to produce fiber for making paper. Though reported to the MFS in two different units (tons and pounds), the stumpage price report converts pulpwood volumes to tons. For conversions, see back page of this report.</p> <p><u>Reports (# of Rpts):</u> The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however.</p> <p><u>Sawlog:</u> A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species.</p> <p><u>Scale:</u> The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed wood scaler or scaling facility. Also a standard by which wood products are measured.</p> <p><u>Species:</u> Common Names for some species <u>Aspen:</u> poplar, popple <u>Red Maple:</u> white maple, soft maple <u>Sugar Maple:</u> rock maple, hard maple <u>White Birch:</u> paper birch</p> <p><u>Studwood:</u> Sawlogs intended to be sawn into dimensional lumber.</p> <p><u>Stumpage:</u> The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Stumpage prices are negotiable and should be agreed upon in advance. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility.</p> <p><u>Veneer:</u> Wood peeled, sawn, or sliced into sheets of a given constant thickness.</p>
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IMPORTANT NOTES ON STUMPAGE PRICES

These stumpage prices are based on reports from 2019 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions and mill disruptions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a licensed forester before harvesting.

The sawlog prices published in this report combine all grades of sawlog for a given species. Prices of sawlogs can vary by hundreds of dollars based upon the quality, or grade, of the sawlog. Sawlog quality is determined during the log scaling and grading process. Log scaling is the process of measuring how much volume there is in a sawlog. Items such as log length, diameter, heart discoloration, and amount of defect, such as sweep and crook, will determine the volume and grade of the sawlog.

Typically, sawlogs that are larger, straighter, and have fewer knots are graded higher and have higher value. Individual mills establish their own specifications and pricing for each grade. It is wise to get the latest grade specifications and price before harvesting logs for a particular mill.

Proper preparation of a sawlog, starting from how the tree is initially cut down to how it is bucked once it is down, can have a big impact on how much money that sawlog is worth.

A licensed forester can help you achieve the best value for the wood you are harvesting. Contact the Maine Forest Service to locate licensed foresters in your area.

SUMMARY PAGE - ALL COUNTIES

Stumpage Prices paid to Maine Forest Landowners in 2019

These stumpage prices are based on reports from 2019 and are the most recent available. **HOWEVER**, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

2019					
<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$1.39	\$0.50	\$4.00	511	\$1.48

2019					
<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	\$163	\$75	\$185	10	No Price
Sugar Maple	\$137	\$65	\$218	13	\$141
White Birch	\$158	\$35	\$390	207	\$158
Yellow Birch	\$187	\$50	\$275	27	\$136

2019					
<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$25	\$10	\$42	616	\$24

2019					
<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$97	\$13	\$255	549	\$92
Softwood	\$55	\$12	\$140	467	\$52

2019					
<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$11	\$4	\$20	336	\$10
Cedar	\$15	\$0.50	\$20	59	\$15
Hemlock	\$5	\$1	\$9	398	\$4
Mixed Hardwood	\$9	\$2	\$19	1,302	\$8
Red Pine	\$4	\$3	\$7	13	\$7
Spruce & Fir	\$5	\$1	\$16	511	\$6
White Pine	\$3	\$0.80	\$8	523	\$3

2019					
<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$197	\$58	\$375	497	\$168
Aspen/Poplar	\$98	\$16	\$200	83	\$95
Beech	\$133	\$10	\$192	39	\$103
Cedar	\$104	\$33	\$175	115	\$141
Hemlock	\$67	\$25	\$123	479	\$69
Red Oak	\$265	\$75	\$525	545	\$311
Red Pine	\$72	\$20	\$150	70	\$59
Red/White Maple	\$157	\$40	\$342	469	\$126
Spruce & Fir	\$128	\$38	\$245	577	\$180
Sugar Maple	\$254	\$60	\$490	483	\$157
White Birch	\$158	\$50	\$370	466	\$143
White Oak	\$135	\$40	\$370	74	\$169
White Pine	\$175	\$32	\$311	1,046	\$172
Yellow Birch	\$198	\$56	\$398	434	\$146

2019					
<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	\$8	\$2	\$44	157	\$16
Spruce & Fir	\$26	\$6	\$46	468	\$30

2019					
<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$493	\$298	\$700	30	\$323
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$622	\$242	\$1,150	314	\$648
Red/White Maple	\$519	\$398	\$1,020	31	\$426
Sugar Maple	\$836	\$255	\$1,400	182	\$835
White Birch	\$592	\$250	\$1,200	153	\$386
White Oak	\$602	\$550	\$743	4	\$571
Yellow Birch	\$804	\$250	\$1,400	180	\$792

SUMMARY PAGE - ALL COUNTIES

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or c) last year's price to get an indication of typical prices.

AROOSTOOK

Stumpage Prices paid to Maine Forest Landowners in 2019

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<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$1.35	\$0.50	\$2.50	18	\$1.76

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$178	\$50	\$390	21	\$161
Yellow Birch	*				\$116

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$26	\$13	\$40	45	\$24

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$39	\$13	\$99	11	\$61
Softwood	\$64	\$25	\$75	4	\$66

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$11	\$4	\$20	106	\$10
Cedar	\$17	\$10	\$18	14	\$18
Hemlock	\$6	\$1	\$7	16	\$4
Mixed Hardwood	\$10	\$2	\$19	144	\$8
Red Pine	*				\$8
Spruce & Fir	\$7	\$1	\$16	70	\$9
White Pine	*				No Price

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$176	\$58	\$300	28	\$168
Aspen/Poplar	*				\$57
Beech	*				No Price
Cedar	\$96	\$33	\$175	50	\$140
Hemlock	\$90	\$41	\$120	20	\$124
Red Oak	*				\$180
Red Pine	*				No Price
Red/White Maple	\$168	\$54	\$340	57	\$82
Spruce & Fir	\$108	\$38	\$189	54	\$174
Sugar Maple	\$274	\$104	\$440	82	\$159
White Birch	\$192	\$56	\$370	36	\$178
White Oak	*				No Price
White Pine	\$154	\$33	\$200	10	\$187
Yellow Birch	\$227	\$70	\$398	66	\$133

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	\$11	\$4	\$25	82	\$13
Spruce & Fir	\$25	\$7	\$46	207	\$31

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				\$533
Red/White Maple	\$468	\$398	\$789	5	No Price
Sugar Maple	\$1,110	\$400	\$1,400	43	\$916
White Birch	\$937	\$490	\$1,200	29	\$803
White Oak	*				No Price
Yellow Birch	\$1,028	\$400	\$1,400	47	\$1,064

AROOSTOOK

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CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

Stumpage Prices paid to Maine Forest Landowners in 2019

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<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$1.71	\$0.50	\$3.82	102	\$1.67

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$166	\$35	\$225	24	\$104
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$23	\$10	\$40	170	\$23

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$90	\$25	\$230	115	\$85
Softwood	\$46	\$15	\$102	105	\$48

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$10	\$5	\$14	20	\$8
Cedar	*				\$7
Hemlock	\$5	\$1	\$8	46	\$4
Mixed Hardwood	\$7	\$2	\$17	220	\$7
Red Pine	*				\$5
Spruce & Fir	\$6	\$1	\$13	50	\$5
White Pine	\$3	\$1	\$8	99	\$3

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$189	\$100	\$366	85	\$167
Aspen/Poplar	\$82	\$75	\$160	23	\$85
Beech	*				No Price
Cedar	*				\$130
Hemlock	\$59	\$25	\$114	90	\$55
Red Oak	\$231	\$75	\$443	119	\$274
Red Pine	\$46	\$40	\$100	5	\$103
Red/White Maple	\$157	\$48	\$305	80	\$148
Spruce & Fir	\$111	\$50	\$200	129	\$115
Sugar Maple	\$206	\$100	\$442	47	\$216
White Birch	\$157	\$50	\$366	85	\$140
White Oak	\$264	\$60	\$325	5	No Price
White Pine	\$157	\$50	\$300	232	\$160
Yellow Birch	\$159	\$90	\$275	42	\$160

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	\$9	\$7	\$11	4	\$10
Spruce & Fir	\$21	\$8	\$29	16	\$14

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$352	\$298	\$470	5	\$238
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$539	\$245	\$1,150	68	\$566
Red/White Maple	\$487	\$400	\$540	4	No Price
Sugar Maple	\$439	\$255	\$1,080	17	\$577
White Birch	\$504	\$300	\$795	11	\$457
White Oak	*				\$454
Yellow Birch	\$445	\$345	\$720	7	\$411

CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)

Stumpage Prices paid to Maine Forest Landowners in 2019

These stumpage prices are based on reports from 2019 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a licensed forester before harvesting.

<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$1.31	\$0.50	\$3.00	226	\$1.38

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$71	\$45	\$100	5	\$87
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$24	\$10	\$40	199	\$25

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$97	\$20	\$255	205	\$92
Softwood	\$55	\$20	\$115	186	\$49

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$10	\$5	\$20	31	\$9
Cedar	*				No Price
Hemlock	\$4	\$1	\$8	114	\$4
Mixed Hardwood	\$8	\$2	\$16	298	\$7
Red Pine	*				No Price
Spruce & Fir	\$4	\$1	\$5	14	\$3
White Pine	\$3	\$0.80	\$8	202	\$3

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$251	\$70	\$375	122	\$183
Aspen/Poplar	\$99	\$16	\$200	14	\$144
Beech	\$40	\$10	\$100	7	\$32
Cedar	*				No Price
Hemlock	\$61	\$25	\$112	185	\$73
Red Oak	\$275	\$75	\$525	257	\$364
Red Pine	\$75	\$20	\$143	31	\$69
Red/White Maple	\$164	\$40	\$335	82	\$196
Spruce & Fir	\$107	\$50	\$185	99	\$130
Sugar Maple	\$248	\$60	\$490	99	\$228
White Birch	\$139	\$50	\$325	107	\$117
White Oak	\$119	\$40	\$370	55	\$141
White Pine	\$188	\$46	\$300	354	\$178
Yellow Birch	\$136	\$56	\$375	89	\$164

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	\$11	\$6	\$14	8	No Price
Spruce & Fir	*				No Price

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$489	\$420	\$700	8	No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$711	\$242	\$1,150	160	\$726
Red/White Maple	*				No Price
Sugar Maple	\$637	\$280	\$1,200	12	\$628
White Birch	\$604	\$400	\$813	14	\$607
White Oak	\$602	\$550	\$743	4	\$1,021
Yellow Birch	\$697	\$450	\$913	13	\$777

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

FRANKLIN

Stumpage Prices paid to Maine Forest Landowners in 2019

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<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$1.78	\$1.00	\$3.00	19	\$2.07

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	\$169	\$120	\$185	5	No Price
Sugar Maple	\$150	\$130	\$218	7	\$114
White Birch	\$177	\$65	\$230	20	\$149
Yellow Birch	\$202	\$120	\$275	7	No Price

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$23	\$15	\$35	29	\$24

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$98	\$22	\$175	48	\$98
Softwood	\$37	\$25	\$140	16	\$51

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$13	\$6	\$19	41	\$11
Cedar	*				No Price
Hemlock	\$6	\$3	\$9	21	\$5
Mixed Hardwood	\$9	\$5	\$17	90	\$8
Red Pine	*				No Price
Spruce & Fir	\$6	\$3	\$11	46	\$5
White Pine	\$5	\$1	\$8	24	\$5

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$195	\$73	\$270	47	\$176
Aspen/Poplar	\$96	\$50	\$155	13	\$127
Beech	\$152	\$50	\$192	7	No Price
Cedar	*				\$74
Hemlock	\$48	\$40	\$100	15	\$55
Red Oak	\$233	\$159	\$395	24	\$289
Red Pine	*				No Price
Red/White Maple	\$145	\$66	\$270	40	\$150
Spruce & Fir	\$125	\$50	\$195	56	\$172
Sugar Maple	\$228	\$100	\$461	45	\$231
White Birch	\$164	\$100	\$316	49	\$148
White Oak	*				No Price
White Pine	\$148	\$50	\$290	47	\$157
Yellow Birch	\$170	\$113	\$325	42	\$197

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	*				\$11
Spruce & Fir	\$27	\$15	\$33	14	\$29

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$558	\$350	\$600	9	\$365
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$436	\$300	\$592	14	\$569
Red/White Maple	*				No Price
Sugar Maple	\$691	\$255	\$1,200	23	\$682
White Birch	\$430	\$300	\$544	21	\$298
White Oak	*				No Price
Yellow Birch	\$522	\$300	\$749	19	\$388

FRANKLIN

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HANCOCK

Stumpage Prices paid to Maine Forest Landowners in 2019

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<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	*				\$0.88

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$152	\$100	\$214	13	\$148
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$23	\$13	\$30	27	\$25

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$96	\$45	\$132	6	\$71
Softwood	\$48	\$25	\$75	5	\$55

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$6	\$4	\$10	5	\$9
Cedar	*				\$5
Hemlock	\$4	\$2	\$6	8	\$2
Mixed Hardwood	\$9	\$3	\$16	32	\$8
Red Pine	*				No Price
Spruce & Fir	\$5	\$1	\$12	30	\$4
White Pine	\$3	\$2	\$5	7	\$4

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$125	\$100	\$132	4	\$147
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$92	\$37	\$175	6	\$87
Hemlock	\$68	\$40	\$101	10	\$72
Red Oak	\$183	\$125	\$207	5	\$228
Red Pine	*				\$45
Red/White Maple	\$125	\$46	\$217	13	\$54
Spruce & Fir	\$121	\$55	\$182	23	\$114
Sugar Maple	\$206	\$75	\$299	8	\$220
White Birch	\$245	\$63	\$325	9	\$188
White Oak	*				No Price
White Pine	\$195	\$68	\$266	23	\$176
Yellow Birch	\$165	\$126	\$222	8	\$162

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	\$8	\$5	\$21	5	\$13
Spruce & Fir	\$20	\$10	\$29	25	\$24

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				\$1,035
White Birch	\$500	\$475	\$1,008	5	No Price
White Oak	*				No Price
Yellow Birch	\$561	\$475	\$1,008	5	No Price

HANCOCK

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OXFORD

Stumpage Prices paid to Maine Forest Landowners in 2019

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<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$1.19	\$0.50	\$4.00	67	\$1.18

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				\$203
White Birch	\$77	\$37	\$141	18	\$146
Yellow Birch	*				\$196

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$25	\$12	\$38	54	\$28

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$113	\$19	\$255	69	\$109
Softwood	\$50	\$25	\$97	60	\$52

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$13	\$8	\$18	41	\$9
Cedar	*				No Price
Hemlock	\$5	\$2	\$8	66	\$5
Mixed Hardwood	\$8	\$3	\$16	147	\$9
Red Pine	*				No Price
Spruce & Fir	\$6	\$2	\$9	26	\$5
White Pine	\$4	\$2	\$8	74	\$4

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$188	\$59	\$355	64	\$173
Aspen/Poplar	\$150	\$60	\$190	7	\$93
Beech	\$139	\$10	\$185	10	\$109
Cedar	*				No Price
Hemlock	\$70	\$30	\$112	71	\$64
Red Oak	\$280	\$126	\$447	85	\$287
Red Pine	\$50	\$20	\$100	17	\$75
Red/White Maple	\$159	\$40	\$321	60	\$169
Spruce & Fir	\$147	\$60	\$205	78	\$166
Sugar Maple	\$235	\$60	\$475	58	\$117
White Birch	\$133	\$50	\$275	69	\$74
White Oak	\$120	\$50	\$245	11	\$231
White Pine	\$185	\$50	\$311	152	\$181
Yellow Birch	\$178	\$60	\$300	49	\$100

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	\$7	\$4	\$12	9	No Price
Spruce & Fir	*				\$7

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$403	\$300	\$496	5	No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$558	\$300	\$1,128	54	\$601
Red/White Maple	*				No Price
Sugar Maple	\$617	\$300	\$1,200	19	\$872
White Birch	\$448	\$250	\$805	21	\$612
White Oak	*				\$343
Yellow Birch	\$518	\$350	\$826	17	\$873

OXFORD

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PENOBSCOT

Stumpage Prices paid to Maine Forest Landowners in 2019

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<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$1.80	\$1.00	\$2.50	31	\$1.59

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$190	\$50	\$297	52	\$169
Yellow Birch	*				\$154

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$28	\$10	\$40	44	\$24

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$91	\$22	\$230	35	\$88
Softwood	\$55	\$15	\$75	44	\$58

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$13	\$5	\$19	33	\$11
Cedar	\$17	\$2	\$20	27	\$15
Hemlock	\$5	\$1	\$9	69	\$4
Mixed Hardwood	\$11	\$2	\$19	153	\$10
Red Pine	*				No Price
Spruce & Fir	\$7	\$1	\$14	124	\$4
White Pine	\$4	\$1	\$8	43	\$2

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$195	\$60	\$289	67	\$160
Aspen/Poplar	\$127	\$50	\$171	5	\$74
Beech	\$71	\$19	\$90	8	\$71
Cedar	\$107	\$40	\$155	25	\$123
Hemlock	\$78	\$25	\$123	52	\$75
Red Oak	\$220	\$128	\$325	21	\$279
Red Pine	\$76	\$58	\$150	8	\$41
Red/White Maple	\$157	\$40	\$342	62	\$154
Spruce & Fir	\$135	\$60	\$245	31	\$150
Sugar Maple	\$261	\$104	\$327	60	\$238
White Birch	\$167	\$50	\$320	46	\$158
White Oak	*				No Price
White Pine	\$173	\$50	\$267	103	\$175
Yellow Birch	\$215	\$60	\$375	61	\$197

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	\$6	\$2	\$30	29	\$23
Spruce & Fir	\$28	\$6	\$38	91	\$31

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$532	\$450	\$701	7	\$508
Red/White Maple	\$497	\$400	\$909	7	No Price
Sugar Maple	\$767	\$280	\$1,268	30	\$779
White Birch	\$611	\$320	\$943	17	\$696
White Oak	*				No Price
Yellow Birch	\$809	\$280	\$1,185	29	\$849

PENOBSCOT

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PISCATAQUIS

Stumpage Prices paid to Maine Forest Landowners in 2019

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<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$2.10	\$0.50	\$4.00	14	\$0.88

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$131	\$35	\$289	37	\$171
Yellow Birch	\$132	\$75	\$150	8	\$135

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$22	\$11	\$42	16	\$21

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$97	\$18	\$150	27	\$74
Softwood	\$91	\$25	\$117	27	\$83

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$10	\$6	\$20	25	\$9
Cedar	\$10	\$0.50	\$15	6	\$9
Hemlock	\$2	\$1	\$8	22	\$2
Mixed Hardwood	\$10	\$2	\$19	79	\$8
Red Pine	*				No Price
Spruce & Fir	\$7	\$1	\$14	67	\$7
White Pine	\$3	\$0.90	\$8	25	\$3

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$187	\$62	\$261	38	\$135
Aspen/Poplar	*				\$96
Beech	*				No Price
Cedar	\$107	\$35	\$158	18	\$148
Hemlock	\$66	\$40	\$115	16	\$84
Red Oak	\$232	\$140	\$345	13	\$181
Red Pine	*				\$83
Red/White Maple	\$165	\$56	\$236	37	\$64
Spruce & Fir	\$114	\$63	\$235	42	\$203
Sugar Maple	\$239	\$93	\$379	42	\$135
White Birch	\$133	\$54	\$262	24	\$158
White Oak	*				No Price
White Pine	\$140	\$32	\$228	52	\$150
Yellow Birch	\$180	\$95	\$302	37	\$101

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	\$12	\$3	\$25	4	\$7
Spruce & Fir	\$29	\$9	\$40	48	\$36

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				\$537
Red/White Maple	\$722	\$425	\$899	8	\$620
Sugar Maple	\$662	\$400	\$1,362	23	\$918
White Birch	\$637	\$250	\$921	22	\$401
White Oak	*				No Price
Yellow Birch	\$721	\$250	\$1,107	36	\$985

PISCATAQUIS

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SOMERSET

Stumpage Prices paid to Maine Forest Landowners in 2019

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<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$1.50	\$0.50	\$2.50	20	\$1.30

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$141	\$85	\$215	15	\$161
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$24	\$10	\$40	17	\$23

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	\$104	\$14	\$245	30	\$80
Softwood	\$53	\$12	\$113	17	\$43

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$9	\$5	\$18	30	\$9
Cedar	*				No Price
Hemlock	\$4	\$2	\$9	24	\$4
Mixed Hardwood	\$9	\$3	\$18	99	\$7
Red Pine	*				\$4
Spruce & Fir	\$7	\$2	\$12	48	\$7
White Pine	\$4	\$1	\$8	42	\$4

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	\$174	\$72	\$299	41	\$175
Aspen/Poplar	\$111	\$50	\$135	14	\$94
Beech	*				No Price
Cedar	\$152	\$78	\$175	8	\$147
Hemlock	\$65	\$30	\$100	11	\$55
Red Oak	\$249	\$100	\$335	18	\$245
Red Pine	*				No Price
Red/White Maple	\$125	\$69	\$262	34	\$116
Spruce & Fir	\$166	\$45	\$216	53	\$201
Sugar Maple	\$256	\$102	\$435	38	\$231
White Birch	\$146	\$80	\$236	36	\$171
White Oak	*				No Price
White Pine	\$147	\$70	\$290	61	\$134
Yellow Birch	\$140	\$90	\$375	34	\$204

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	*				\$19
Spruce & Fir	\$34	\$10	\$36	10	\$37

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$798	\$350	\$1,050	8	\$577
Red/White Maple	*				No Price
Sugar Maple	\$707	\$450	\$1,149	11	\$726
White Birch	\$489	\$350	\$818	12	\$605
White Oak	*				No Price
Yellow Birch	\$615	\$400	\$691	7	\$670

SOMERSET

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WASHINGTON

Stumpage Prices paid to Maine Forest Landowners in 2019

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<u>BIOMASS (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$1.03	\$0.50	\$3.00	11	\$1.20

<u>BOLTWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	*				\$112
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
All Species	\$23	\$10	\$30	15	\$22

<u>PALLETWOOD (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Hardwood	*				\$48
Softwood	*				\$22

<u>PULPWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Aspen/Poplar	\$11	\$8	\$12	4	\$9
Cedar	*				\$17
Hemlock	\$6	\$2	\$9	12	\$2
Mixed Hardwood	\$11	\$4	\$12	40	\$10
Red Pine	*				No Price
Spruce & Fir	\$7	\$2	\$10	36	\$5
White Pine	\$2	\$1	\$5	4	\$2

<u>SAWLOGS (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	*				\$76
Hemlock	\$57	\$40	\$95	9	No Price
Red Oak	*				\$140
Red Pine	*				No Price
Red/White Maple	\$120	\$110	\$175	4	\$46
Spruce & Fir	\$86	\$45	\$184	12	\$136
Sugar Maple	\$200	\$200	\$200	4	\$184
White Birch	\$137	\$110	\$185	5	\$144
White Oak	*				No Price
White Pine	\$126	\$75	\$222	12	\$128
Yellow Birch	\$191	\$158	\$200	6	\$186

<u>STUDWOOD (per ton)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Other Species	\$7	\$3	\$18	10	\$8
Spruce & Fir	\$20	\$7	\$40	55	\$20

<u>VENEER (per MBF)</u>	2019 AVERAGE	MIN	MAX	# OF RPTS	2018 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	*				No Price
White Oak	*				No Price
Yellow Birch	*				No Price

WASHINGTON

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**Conversion Table
Cord/Weight Equivalents
for various Maine Commercial Tree Species**

These conversions are used by the Maine Forest Service.

Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

These conversions factors are handy for making estimates and for forest inventory purposes, but are advisory only. The weight of a particular volume of wood varies greatly by species, time of year and other factors.

It is illegal in Maine to convert from one system of measurement to another for the basis of payment (e.g. convert a mill payment for pulpwood in dollars per ton to a landowner payment in dollars per cord).

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.



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