

2018 STUMPAGE PRICES

By Maine County/Unit

Compiled from the 2018 Landowner Reports.
Data collected under the provisions of Title 12 MRS §8886

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Maine Forest Service

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- ➡ The market values listed in this report represent prices paid to Maine landowners in 2018. Prices likely have changed since then.
- ➡ The 2017 average prices for each product and species are included for reference.
- ➡ Wood markets are volatile. Current prices will vary.
- ➡ See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- ➡ Call (207) 287-2791 if you have questions about this report or to locate your local Maine Forest Service District Forester.

These stumpage prices are based on reports from 2018 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

About the 2018 Stumpage Price Report

What is the purpose of this report?

This report lists the stumpage prices paid to Maine landowners during the calendar year 2018. This information is intended to give landowners a profile of timber prices in Maine.

How was this information collected

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 2,000 landowner reports received by the MFS that reported having a stumpage sale in 2018.

What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- ➡ to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- ➡ to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- ➡ to quantify harvest area and forest management techniques.

Report Summary:

Between 2017 and 2018, spruce-fir studwood and sawlog prices increased notably state-wide, as did aspen and hemlock sawlog prices. White birch veneer prices declined dramatically. Pulpwood prices remained fairly consistent across all species.

To improve the consistency of published stumpage price information, the eight smaller Maine counties were combined into their respective Forest Inventory and Analysis (FIA) Unit as

Capital Area Unit - Kennebec, Knox, Lincoln, and Waldo counties

Casco Bay Unit - Androscoggin, Cumberland, Sagadahoc, and York counties

This report is arranged so you can look up stumpage prices by county or unit. Stumpage prices are organized into eight product categories:

<u>Biomass</u>	<u>Pulpwood</u>
<u>Boltwood</u>	<u>Sawlogs</u>
<u>Firewood</u>	<u>Studwood</u>
<u>Palletwood</u>	<u>Veneer</u>

The statistics includes:

average stumpage price
minimum stumpage price
maximum stumpage price
number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties or units may be useful.

If there are three or fewer reports for a product and species in one county or unit, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed for that product and species combination.

FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- ➡ Volume to be cut per acre or total harvest volume
- ➡ Average size of trees to be cut
- ➡ Mix of species to be harvested
- ➡ Percentage of pulpwood and sawlogs
- ➡ Log quality
- ➡ Logging terrain
- ➡ Distance to public roads
- ➡ Type of logging equipment
- ➡ Time of year
- ➡ Landowner needs or special requirement
- ➡ Market demand
- ➡ Distance to market
- ➡ Involvement of a licensed forester
- ➡ Landowner knowledge of market value
- ➡ Sale by competitive bid
- ➡ Type of harvest: i.e., partial or clearcut
- ➡ Regulatory constraints
- ➡ High stumpage prices - exercise caution as price may be

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

DEFINITIONS AND NOTES

<p><u>Average:</u> The average price (or mean) is calculated by multiplying the corresponding volume by the stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species. <u>This is a weighted average.</u></p> <p><u>Biomass:</u> Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches.</p> <p><u>Board:</u> 1" thick piece of lumber 3" to 12" wide and 8' through 16' long</p> <p><u>Board foot:</u> A wood volume measurement unit equal to a piece of wood 1" thick by 12" long by 12" wide.</p> <p><u>Boltwood:</u> A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer.</p> <p><u>Conversions:</u> For converting different units of volume, a conversion table is shown on the last page of this report.</p> <p><u>Cords (cds):</u> (MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is stacked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume.</p> <p><u>Dimension Lumber:</u> timbers 2" x 3" through 2" x 12" and 8' through 16' in length</p> <p><u>Max(imum):</u> The maximum price is the highest price reported.</p> <p><u>(MBF)</u> One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber.</p> <p><u>Min(imum):</u> The minimum price is the lowest price reported.</p> <p><u>Palletwood:</u> A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.</p>	<p><u>Pulpwood:</u> Wood used to produce fiber for making paper. Though reported to the MFS in two different units (tons and pounds), the stumpage price report converts pulpwood volumes to tons. For conversions, see back page of this report.</p> <p><u>Reports (# of Rpts):</u> The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however.</p> <p><u>Sawlog:</u> A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species.</p> <p><u>Scale:</u> The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed wood scaler or scaling facility. Also a standard by which wood products are measured.</p> <p><u>Species:</u> Common Names for some species <u>Aspen:</u> poplar, popple <u>Red Maple:</u> white maple, soft maple <u>Sugar Maple:</u> rock maple, hard maple <u>White Birch:</u> paper birch</p> <p><u>Studwood:</u> Sawlogs intended to be sawn into dimensional lumber.</p> <p><u>Stumpage:</u> The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Stumpage prices are negotiable and should be agreed upon in advance. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility.</p> <p><u>Veneer:</u> Wood peeled, sawn, or sliced into sheets of a given constant thickness.</p>
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IMPORTANT NOTES ON STUMPAGE PRICES

These stumpage prices are based on reports from 2018 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a licensed forester before harvesting.

The sawlog prices published in this report combine all grades of sawlog for a given species. Prices of sawlogs can vary by hundreds of dollars based upon the quality, or grade, of the sawlog. Sawlog quality is determined during the log scaling and grading process. Log scaling is the process of measuring how much volume there is in a sawlog. Items such as log length, diameter, heart discoloration, and amount of defect, such as sweep and crook, will determine the volume and grade of the sawlog.

Typically, sawlogs that are larger, straighter, and have fewer knots are graded higher and have higher value. Individual mills establish their own specifications and pricing for each grade. It is wise to get the latest grade specifications and price before harvesting logs for a particular mill.

Proper preparation of a sawlog, starting from how the tree is initially cut down to how it is bucked once it is down, can have a big impact on how much money that sawlog is worth.

A licensed forester can help you achieve the best value for the wood you are harvesting. Contact the Maine Forest Service to locate licensed foresters in your area.

SUMMARY PAGE - ALL COUNTIES

Stumpage Prices paid to Maine Forest Landowners in 2018

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$1.48	\$0.37	\$4.00	626	\$1.51

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$141	\$102	\$234	19	\$102
White Birch	\$158	\$25	\$284	214	\$129
Yellow Birch	\$136	\$45	\$196	28	\$138

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$24	\$10	\$50	672	\$22

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$92	\$11	\$275	461	\$79
Softwood	\$52	\$12	\$150	477	\$46

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$10	\$2	\$21	382	\$9
Cedar	\$15	\$1	\$22	78	\$15
Hemlock	\$4	\$1	\$10	365	\$4
Mixed Hardwood	\$8	\$2	\$18	1,316	\$7
Red Pine	\$7	\$1	\$8	21	\$7
Spruce & Fir	\$6	\$1	\$16	378	\$5
White Pine	\$3	\$0.50	\$10	438	\$3

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$168	\$50	\$367	472	\$169
Aspen/Poplar	\$95	\$23	\$200	93	\$78
Beech	\$103	\$10	\$200	28	\$94
Cedar	\$141	\$33	\$190	139	\$136
Hemlock	\$69	\$20	\$140	448	\$58
Red Oak	\$311	\$100	\$621	543	\$293
Red Pine	\$59	\$20	\$180	107	\$64
Red/White Maple	\$126	\$26	\$337	477	\$135
Spruce & Fir	\$180	\$30	\$250	628	\$122
Sugar Maple	\$157	\$58	\$473	449	\$183
White Birch	\$143	\$30	\$340	448	\$158
White Oak	\$169	\$20	\$364	67	\$162
White Pine	\$172	\$45	\$300	1,036	\$171
Yellow Birch	\$146	\$40	\$350	373	\$163

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	\$16	\$2	\$40	193	\$12
Spruce & Fir	\$30	\$5	\$50	518	\$22

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$323	\$200	\$620	21	\$419
Aspen/Poplar	\$197	\$140	\$329	13	\$104
Beech	*				No Price
Red Oak	\$648	\$250	\$1,189	312	\$687
Red/White Maple	\$426	\$156	\$1,000	19	\$463
Sugar Maple	\$835	\$200	\$1,351	189	\$792
White Birch	\$386	\$200	\$1,119	160	\$591
White Oak	\$571	\$250	\$1,250	16	\$344
Yellow Birch	\$792	\$245	\$1,267	192	\$960

SUMMARY PAGE - ALL COUNTIES

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

AROOSTOOK

Stumpage Prices paid to Maine Forest Landowners in 2018

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$1.76	\$0.37	\$3.59	62	\$1.51

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$161	\$60	\$216	25	\$118
Yellow Birch	\$116	\$90	\$161	4	No Price

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$24	\$11	\$50	54	\$23

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$61	\$14	\$75	8	\$44
Softwood	\$66	\$13	\$75	7	\$71

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$10	\$2	\$21	114	\$9
Cedar	\$18	\$3	\$22	19	\$17
Hemlock	\$4	\$3	\$4	8	\$4
Mixed Hardwood	\$8	\$2	\$17	152	\$7
Red Pine	\$8	\$2	\$8	4	No Price
Spruce & Fir	\$9	\$1	\$16	31	\$7
White Pine	*				No Price

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$168	\$81	\$283	36	\$153
Aspen/Poplar	\$57	\$31	\$100	4	\$63
Beech	*				No Price
Cedar	\$140	\$70	\$190	42	\$139
Hemlock	\$124	\$70	\$140	24	\$58
Red Oak	\$180	\$180	\$180	13	\$117
Red Pine	*				No Price
Red/White Maple	\$82	\$26	\$292	41	\$134
Spruce & Fir	\$174	\$33	\$220	50	\$119
Sugar Maple	\$159	\$91	\$434	56	\$164
White Birch	\$178	\$66	\$340	39	\$146
White Oak	*				No Price
White Pine	\$187	\$46	\$209	25	\$159
Yellow Birch	\$133	\$63	\$350	49	\$145

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	\$13	\$4	\$40	102	\$12
Spruce & Fir	\$31	\$8	\$49	200	\$21

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$533	\$533	\$533	11	No Price
Red/White Maple	*				No Price
Sugar Maple	\$916	\$400	\$1,351	40	\$900
White Birch	\$803	\$330	\$1,119	29	\$701
White Oak	*				No Price
Yellow Birch	\$1,064	\$363	\$1,267	45	\$1,103

AROOSTOOK

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CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

Stumpage Prices paid to Maine Forest Landowners in 2018

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$1.67	\$0.40	\$4.00	102	\$1.61

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$104	\$30	\$221	28	\$121
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$23	\$10	\$40	158	\$20

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$85	\$20	\$235	95	\$79
Softwood	\$48	\$12	\$135	107	\$46

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$8	\$3	\$15	32	\$9
Cedar	\$7	\$3	\$11	4	\$10
Hemlock	\$4	\$1	\$8	43	\$4
Mixed Hardwood	\$7	\$2	\$16	223	\$6
Red Pine	\$5	\$1	\$5	4	No Price
Spruce & Fir	\$5	\$1	\$13	42	\$5
White Pine	\$3	\$0.50	\$7	82	\$3

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$167	\$50	\$325	68	\$171
Aspen/Poplar	\$85	\$30	\$200	26	\$106
Beech	*				\$119
Cedar	\$130	\$50	\$150	7	No Price
Hemlock	\$55	\$20	\$119	85	\$54
Red Oak	\$274	\$100	\$610	105	\$291
Red Pine	\$103	\$20	\$180	10	\$35
Red/White Maple	\$148	\$35	\$220	69	\$132
Spruce & Fir	\$115	\$45	\$220	127	\$102
Sugar Maple	\$216	\$100	\$465	50	\$249
White Birch	\$140	\$30	\$325	70	\$140
White Oak	*				\$187
White Pine	\$160	\$45	\$300	211	\$159
Yellow Birch	\$160	\$65	\$223	34	\$159

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	\$10	\$8	\$23	4	\$6
Spruce & Fir	\$14	\$7	\$24	20	\$10

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$238	\$200	\$540	5	\$434
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$566	\$315	\$1,100	54	\$700
Red/White Maple	*				No Price
Sugar Maple	\$577	\$200	\$915	17	\$502
White Birch	\$457	\$350	\$680	14	\$607
White Oak	\$454	\$250	\$700	7	No Price
Yellow Birch	\$411	\$350	\$565	7	\$421

CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)

Stumpage Prices paid to Maine Forest Landowners in 2018

These stumpage prices are based on reports from 2018 and are the most recent available. **HOWEVER**, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a licensed forester before harvesting.

<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$1.38	\$0.50	\$3.00	201	\$1.45

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$87	\$25	\$115	13	\$89
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$25	\$10	\$50	201	\$23

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$92	\$20	\$275	164	\$66
Softwood	\$49	\$18	\$120	188	\$47

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$9	\$4	\$16	34	\$9
Cedar	*				No Price
Hemlock	\$4	\$1	\$10	108	\$4
Mixed Hardwood	\$7	\$2	\$15	274	\$7
Red Pine	*				No Price
Spruce & Fir	\$3	\$1	\$6	18	\$4
White Pine	\$3	\$0.50	\$8	165	\$3

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$183	\$50	\$367	114	\$176
Aspen/Poplar	\$144	\$25	\$200	14	\$84
Beech	\$32	\$10	\$56	5	No Price
Cedar	*				No Price
Hemlock	\$73	\$20	\$105	155	\$57
Red Oak	\$364	\$103	\$595	233	\$305
Red Pine	\$69	\$20	\$180	48	\$59
Red/White Maple	\$196	\$40	\$335	113	\$154
Spruce & Fir	\$130	\$35	\$230	127	\$119
Sugar Maple	\$228	\$58	\$473	85	\$231
White Birch	\$117	\$30	\$325	100	\$131
White Oak	\$141	\$20	\$364	50	\$143
White Pine	\$178	\$50	\$300	319	\$179
Yellow Birch	\$164	\$41	\$325	74	\$143

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	*				No Price
Spruce & Fir	*				No Price

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$726	\$285	\$1,189	141	\$709
Red/White Maple	*				No Price
Sugar Maple	\$628	\$360	\$1,100	12	\$637
White Birch	\$607	\$513	\$900	10	\$442
White Oak	\$1,021	\$590	\$1,250	5	No Price
Yellow Birch	\$777	\$350	\$1,133	15	\$555

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)

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FRANKLIN

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$2.07	\$0.37	\$4.00	24	\$2.20

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$114	\$110	\$234	4	No Price
White Birch	\$149	\$60	\$198	17	\$121
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$24	\$15	\$35	30	\$23

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$98	\$15	\$225	34	\$91
Softwood	\$51	\$30	\$105	10	\$46

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$11	\$3	\$20	40	\$10
Cedar	*				No Price
Hemlock	\$5	\$3	\$9	18	\$6
Mixed Hardwood	\$8	\$5	\$13	85	\$8
Red Pine	*				No Price
Spruce & Fir	\$5	\$2	\$12	29	\$4
White Pine	\$5	\$3	\$8	13	\$4

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$176	\$120	\$300	36	\$170
Aspen/Poplar	\$127	\$53	\$175	11	\$120
Beech	*				\$113
Cedar	\$74	\$50	\$167	6	\$55
Hemlock	\$55	\$30	\$139	23	\$51
Red Oak	\$289	\$135	\$455	22	\$242
Red Pine	*				\$84
Red/White Maple	\$150	\$95	\$325	34	\$140
Spruce & Fir	\$172	\$75	\$250	44	\$104
Sugar Maple	\$231	\$100	\$439	31	\$223
White Birch	\$148	\$62	\$305	41	\$201
White Oak	*				No Price
White Pine	\$157	\$80	\$290	48	\$141
Yellow Birch	\$197	\$83	\$275	29	\$198

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	\$11	\$7	\$32	4	\$14
Spruce & Fir	\$29	\$9	\$46	14	\$24

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$365	\$200	\$620	7	\$295
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$569	\$325	\$800	12	\$584
Red/White Maple	*				\$293
Sugar Maple	\$682	\$350	\$1,035	17	\$689
White Birch	\$298	\$200	\$713	19	\$535
White Oak	*				No Price
Yellow Birch	\$388	\$260	\$903	18	\$586

FRANKLIN

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HANCOCK

Stumpage Prices paid to Maine Forest Landowners in 2018

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$0.88	\$0.37	\$2.00	9	\$0.99

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$148	\$50	\$202	15	\$157
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$25	\$10	\$46	27	\$21

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$71	\$15	\$128	6	\$63
Softwood	\$55	\$15	\$79	9	\$28

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$9	\$5	\$12	8	\$9
Cedar	\$5	\$4	\$18	13	\$6
Hemlock	\$2	\$1	\$4	7	\$1
Mixed Hardwood	\$8	\$2	\$15	51	\$8
Red Pine	*				No Price
Spruce & Fir	\$4	\$2	\$12	36	\$4
White Pine	\$4	\$0.50	\$10	10	\$3

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$147	\$93	\$160	7	\$147
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$87	\$52	\$183	6	\$90
Hemlock	\$72	\$30	\$94	12	\$55
Red Oak	\$228	\$154	\$275	9	\$240
Red Pine	\$45	\$43	\$85	4	No Price
Red/White Maple	\$54	\$50	\$197	14	\$142
Spruce & Fir	\$114	\$30	\$190	33	\$97
Sugar Maple	\$220	\$128	\$278	6	\$182
White Birch	\$188	\$75	\$312	12	\$110
White Oak	*				No Price
White Pine	\$176	\$63	\$249	55	\$169
Yellow Birch	\$162	\$100	\$197	6	\$169

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	\$13	\$5	\$28	8	\$13
Spruce & Fir	\$24	\$5	\$44	49	\$17

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				\$464
Red/White Maple	*				No Price
Sugar Maple	\$1,035	\$400	\$1,124	4	No Price
White Birch	*				\$628
White Oak	*				No Price
Yellow Birch	*				\$772

HANCOCK

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OXFORD

Stumpage Prices paid to Maine Forest Landowners in 2018

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$1.18	\$0.40	\$3.00	78	\$1.35

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$203	\$111	\$234	9	No Price
White Birch	\$146	\$25	\$196	14	\$61
Yellow Birch	\$196	\$196	\$196	6	\$194

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$28	\$10	\$50	77	\$23

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$109	\$11	\$275	52	\$122
Softwood	\$52	\$18	\$80	63	\$48

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$9	\$4	\$19	40	\$9
Cedar	*				No Price
Hemlock	\$5	\$1	\$10	90	\$5
Mixed Hardwood	\$9	\$2	\$17	149	\$7
Red Pine	*				No Price
Spruce & Fir	\$5	\$1	\$15	27	\$5
White Pine	\$4	\$1	\$8	80	\$4

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$173	\$70	\$349	63	\$185
Aspen/Poplar	\$93	\$34	\$160	10	\$163
Beech	\$109	\$10	\$200	12	\$40
Cedar	*				No Price
Hemlock	\$64	\$20	\$113	78	\$62
Red Oak	\$287	\$125	\$621	84	\$283
Red Pine	\$75	\$20	\$90	20	\$74
Red/White Maple	\$169	\$35	\$300	62	\$148
Spruce & Fir	\$166	\$60	\$243	86	\$99
Sugar Maple	\$117	\$80	\$440	63	\$196
White Birch	\$74	\$35	\$265	72	\$142
White Oak	\$231	\$50	\$250	11	\$147
White Pine	\$181	\$50	\$288	149	\$193
Yellow Birch	\$100	\$75	\$301	54	\$185

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	*				No Price
Spruce & Fir	\$7	\$5	\$12	8	No Price

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$601	\$250	\$1,112	56	\$711
Red/White Maple	*				No Price
Sugar Maple	\$872	\$245	\$1,095	21	\$771
White Birch	\$612	\$250	\$730	21	\$625
White Oak	\$343	\$250	\$1,100	4	No Price
Yellow Birch	\$873	\$245	\$968	28	\$881

OXFORD

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PENOBSCOT

Stumpage Prices paid to Maine Forest Landowners in 2018

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$1.59	\$0.37	\$3.60	70	\$1.94

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$169	\$79	\$247	54	\$136
Yellow Birch	\$154	\$125	\$192	5	No Price

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$24	\$12	\$40	47	\$21

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$88	\$15	\$210	41	\$98
Softwood	\$58	\$15	\$82	41	\$64

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$11	\$3	\$18	50	\$9
Cedar	\$15	\$1	\$22	27	\$16
Hemlock	\$4	\$1	\$8	44	\$3
Mixed Hardwood	\$10	\$2	\$18	166	\$9
Red Pine	*				\$9
Spruce & Fir	\$4	\$1	\$16	86	\$5
White Pine	\$2	\$0.50	\$8	29	\$3

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$160	\$67	\$329	68	\$177
Aspen/Poplar	\$74	\$59	\$150	6	\$122
Beech	\$71	\$20	\$199	6	No Price
Cedar	\$123	\$40	\$160	23	\$111
Hemlock	\$75	\$25	\$117	35	\$74
Red Oak	\$279	\$100	\$366	33	\$194
Red Pine	\$41	\$20	\$100	13	\$32
Red/White Maple	\$154	\$26	\$337	60	\$139
Spruce & Fir	\$150	\$40	\$212	41	\$106
Sugar Maple	\$238	\$98	\$369	66	\$211
White Birch	\$158	\$55	\$315	41	\$186
White Oak	*				No Price
White Pine	\$175	\$50	\$265	103	\$179
Yellow Birch	\$197	\$66	\$318	50	\$199

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	\$23	\$2	\$36	47	\$14
Spruce & Fir	\$31	\$5	\$50	112	\$23

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$508	\$400	\$650	12	\$347
Red/White Maple	*				No Price
Sugar Maple	\$779	\$370	\$1,227	33	\$762
White Birch	\$696	\$400	\$972	24	\$590
White Oak	*				No Price
Yellow Birch	\$849	\$276	\$1,102	27	\$828

PENOBSCOT

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PISCATAQUIS

Stumpage Prices paid to Maine Forest Landowners in 2018

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$0.88	\$0.37	\$2.05	27	\$2.16

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$171	\$45	\$246	22	\$148
Yellow Birch	\$135	\$98	\$180	6	\$115

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$21	\$10	\$35	27	\$19

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$74	\$33	\$194	18	\$54
Softwood	\$83	\$22	\$124	21	\$34

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$9	\$3	\$20	22	\$10
Cedar	\$9	\$1	\$21	7	No Price
Hemlock	\$2	\$1	\$5	14	\$3
Mixed Hardwood	\$8	\$2	\$17	69	\$7
Red Pine	*				No Price
Spruce & Fir	\$7	\$2	\$14	32	\$6
White Pine	\$3	\$1	\$5	18	\$3

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$135	\$75	\$350	37	\$159
Aspen/Poplar	\$96	\$23	\$150	10	\$87
Beech	*				\$136
Cedar	\$148	\$33	\$184	38	\$140
Hemlock	\$84	\$40	\$127	15	\$52
Red Oak	\$181	\$130	\$405	18	\$171
Red Pine	\$83	\$30	\$100	4	\$75
Red/White Maple	\$64	\$26	\$275	44	\$94
Spruce & Fir	\$203	\$71	\$237	50	\$121
Sugar Maple	\$135	\$75	\$381	44	\$171
White Birch	\$158	\$40	\$259	30	\$114
White Oak	*				No Price
White Pine	\$150	\$50	\$209	45	\$134
Yellow Birch	\$101	\$40	\$335	38	\$187

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	\$7	\$5	\$8	6	\$19
Spruce & Fir	\$36	\$5	\$50	46	\$25

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$537	\$527	\$620	13	No Price
Red/White Maple	\$620	\$580	\$950	4	No Price
Sugar Maple	\$918	\$300	\$1,347	27	\$805
White Birch	\$401	\$200	\$916	30	\$619
White Oak	*				No Price
Yellow Birch	\$985	\$375	\$1,080	35	\$733

PISCATAQUIS

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SOMERSET

Stumpage Prices paid to Maine Forest Landowners in 2018

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$1.30	\$0.50	\$3.00	40	\$1.64

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$161	\$42	\$284	19	\$151
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$23	\$14	\$45	24	\$19

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$80	\$15	\$255	35	\$73
Softwood	\$43	\$14	\$150	24	\$41

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$9	\$5	\$14	31	\$10
Cedar	*				\$2
Hemlock	\$4	\$2	\$10	23	\$4
Mixed Hardwood	\$7	\$2	\$16	104	\$8
Red Pine	\$4	\$3	\$4	4	No Price
Spruce & Fir	\$7	\$2	\$9	44	\$5
White Pine	\$4	\$1	\$7	34	\$3

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	\$175	\$75	\$350	42	\$165
Aspen/Poplar	\$94	\$30	\$125	11	\$98
Beech	*				\$117
Cedar	\$147	\$55	\$180	12	\$111
Hemlock	\$55	\$20	\$90	19	\$53
Red Oak	\$245	\$100	\$450	22	\$275
Red Pine	*				\$71
Red/White Maple	\$116	\$60	\$232	35	\$134
Spruce & Fir	\$201	\$49	\$234	62	\$164
Sugar Maple	\$231	\$72	\$408	42	\$233
White Birch	\$171	\$63	\$225	38	\$203
White Oak	*				No Price
White Pine	\$134	\$67	\$300	69	\$136
Yellow Birch	\$204	\$75	\$350	35	\$141

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	\$19	\$9	\$30	7	\$28
Spruce & Fir	\$37	\$14	\$39	9	\$24

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	*				No Price
Aspen/Poplar	*				\$106
Beech	*				No Price
Red Oak	\$577	\$370	\$900	8	\$631
Red/White Maple	*				No Price
Sugar Maple	\$726	\$325	\$1,300	16	\$731
White Birch	\$605	\$350	\$690	11	\$551
White Oak	*				No Price
Yellow Birch	\$670	\$350	\$900	14	\$795

SOMERSET

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WASHINGTON

Stumpage Prices paid to Maine Forest Landowners in 2018

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<u>BIOMASS (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$1.20	\$0.50	\$2.00	13	\$1.09

<u>BOLTWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$112	\$30	\$125	7	\$121
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
All Species	\$22	\$10	\$35	27	\$26

<u>PALLETWOOD (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Hardwood	\$48	\$30	\$75	8	\$68
Softwood	\$22	\$20	\$75	7	\$28

<u>PULPWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Aspen/Poplar	\$9	\$4	\$11	11	\$9
Cedar	\$17	\$5	\$18	6	No Price
Hemlock	\$2	\$1	\$4	10	\$2
Mixed Hardwood	\$10	\$4	\$13	43	\$10
Red Pine	*				No Price
Spruce & Fir	\$5	\$1	\$16	33	\$6
White Pine	\$2	\$0.50	\$4	6	No Price

<u>SAWLOGS (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	*				\$174
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$76	\$60	\$140	5	\$81
Hemlock	*				\$48
Red Oak	\$140	\$137	\$200	4	No Price
Red Pine	*				No Price
Red/White Maple	\$46	\$41	\$110	5	\$130
Spruce & Fir	\$136	\$35	\$150	8	\$103
Sugar Maple	\$184	\$64	\$200	6	\$202
White Birch	\$144	\$95	\$150	5	\$109
White Oak	*				No Price
White Pine	\$128	\$72	\$180	12	\$152
Yellow Birch	\$186	\$125	\$200	4	\$195

<u>STUDWOOD (per ton)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Other Species	\$8	\$4	\$16	12	\$9
Spruce & Fir	\$20	\$5	\$40	58	\$16

<u>VENEER (per MBF)</u>	2018 AVERAGE	MIN	MAX	# OF RPTS	2017 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				\$406
White Birch	*				No Price
White Oak	*				No Price
Yellow Birch	*				\$649

WASHINGTON

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

Conversion Table Cord/Weight Equivalents for various Maine Commercial Tree Species

These conversions are used by the Maine Forest Service.

Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

These conversions factors are handy for making estimates and for forest inventory purposes, but are advisory only. The weight of a particular volume of wood varies greatly by species, time of year and other factors.

It is illegal in Maine to convert from one system of measurement to another for the basis of payment (e.g. convert a mill payment for pulpwood in dollars per ton to a landowner payment in dollars per cord).

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.



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