

2004 STUMPAGE PRICES

By Maine County

NOTICE:

In past years, the Maine Forest Service's annual Stumpage Price Report has published pulpwood and boltwood prices in dollars per cord. Today, virtually all Maine pulp and paper mills pay for wood delivered by weight units, and all Maine sawmills pay for wood delivered by MBF or weight units. To avoid confusion and remain consistent with changing markets, this and future reports will include pulpwood prices in dollars per ton and boltwood prices in dollars per MBF. Conversion factors can be found in the back of this report.

In Maine it is illegal for the purchaser of wood to convert from one unit of measurement to another for the basis of payment to the seller. For example, it is not permissible for a logger purchasing stumpage to convert a mill payment for pulpwood, in dollars per ton, to a stumpage payment in dollars per cord to the landowner.

Stumpage payments to landowners should always be accompanied by scale slips which indicate the units of measurement used (typically tons or thousands of pounds). Landowners should ensure that their timber sale contracts specify the price per ton of pulpwood.

MFS will continue to report firewood stumpage prices on a per cord basis.

Compiled from 2004 Landowner Reports
pursuant to Title 12 MRSA §8886

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We help you make informed decisions about Maine's forests.

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- ➔ The market values listed in this report represent prices paid to Maine landowners in 2004.
- ➔ Wood markets are volatile.
Current prices will vary.
- ➔ See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- ➔ Call 1-800-367-0223 if you have questions about this report or to locate your local Maine Forest Service District Forester.

This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. The best way for private landowners to obtain accurate stumpage values for a particular tract is to consult with a Licensed Forester prior to harvesting.

About the 2004 Stumpage Price Report

What is the purpose of this report?

This report lists the stumpage prices paid to Maine landowners during the calendar year 2004. This information is intended to give landowners a profile of timber prices in Maine.

How was this information collected?

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 1,400 landowner reports received by the MFS that reported having a stumpage sale in 2004.

What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- ➔ to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- ➔ to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- ➔ to quantify harvest area and forest management techniques.

This report is arranged so you can look up stumpage prices by county. Stumpage prices are organized into eight product categories:

<u>Biomass</u>	<u>Pulpwood</u>
<u>Boltwood</u>	<u>Sawlogs</u>
<u>Firewood</u>	<u>Studwood</u>
<u>Palletwood</u>	<u>Veneer</u>

The statistics includes:

average stumpage price
minimum stumpage price
maximum stumpage price
number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties may be useful.

If there are three or fewer reports for a product and species in one county, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed reporting that product and species combination.

FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- ➔ Volume to be cut per acre or total harvest volume
- ➔ Average size of trees to be cut
- ➔ Mix of species to be harvested
- ➔ Percentage of pulpwood and sawlogs
- ➔ Log quality
- ➔ Logging terrain change
- ➔ Distance to public roads
- ➔ Type of logging equipment
- ➔ Time of year
- ➔ Landowner needs or special requirement
- ➔ Market demand
- ➔ Distance to market
- ➔ Property taxes
- ➔ Landowner knowledge of market value
- ➔ Sale by competitive bid
- ➔ Type of harvest: i.e., partial or clearcut
- ➔ Regulatory constraints

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

DEFINITIONS AND NOTES

Average: The average price (or mean) is calculated by multiplying the corresponding volume by their stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species.
This is a weighted average.

Biomass: Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches.

Board: 1" thick piece of lumber 3" to 12" wide and 8' through 16' long

Board foot: A piece of wood 1" thick by 12" long by 12" wide.

Boltwood: A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer.

Conversions: For converting different units of volume, a conversion table is shown on the last page of this report.

Cords (cds): (MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is ranked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume.

Dimension Lumber: timbers 2" x 3" through 2" x 12" and 8' through 16' in length

Max(imum): The maximum price is the highest price reported.

(MBF) One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber.

Min(imum): The minimum price is the lowest price reported.

Palletwood: A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.

Pulpwood: A stem used to produce fiber for making paper. Though reported to the MFS in three different units (cords, tons, and pounds), the stumpage price report converts pulpwood volumes to cords. For conversions, see back page of this report.

Reports (# of Rpts): The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however.

Sawlog: A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species.

Scale: The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed Wood Scaler or scaling facility. Also a standard by which wood products are measured.

Species:

Other Hardwood
basswood, hornbeam, grey birch, black cherry, other oak species

Other Softwood
tamarack/larch, pitch pine, jack pine, etc.

Common Names for some species

Aspen: poplar, popple

Red Maple: white maple, soft maple

Sugar Maple: rock maple, hard maple

White Birch: paper birch

Studwood: Small sawlogs intended to be sawn into small dimensional lumber.

Stumpage: The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility.

Veneer: Wood peeled, sawn, or sliced into sheets of a given constant thickness.

SUMMARY PAGE - ALL COUNTIES

Stumpage Prices paid to Maine Forest Landowners in 2004

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.36	\$0.11	\$6.00	214

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$86	\$40	\$140	6
Beech	\$75	\$50	\$100	6
Cedar	\$39	\$24	\$120	12
Red Oak	\$61	\$20	\$92	4
Sugar Maple	\$114	\$36	\$250	14
White Birch	\$124	\$24	\$270	122
Yellow Birch	\$89	\$40	\$158	15

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$15	\$1	\$43	344

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$53	\$4	\$180	692

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$9	\$1	\$27	456
Cedar	\$11	\$4	\$21	99
Hemlock	\$5	\$0	\$17	430
Mixed Hardwood	\$6	\$1	\$19	888
Mixed Soft/Hard Wood	\$5	\$1	\$14	32
Mixed Softwoods	\$6	\$1	\$21	102
Other Softwoods	\$6	\$1	\$13	29
Red Pine	\$4	\$1	\$9	14
Spruce & Fir	\$10	\$1	\$31	560
White Pine	\$4	\$0	\$16	605

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$118	\$10	\$350	269
Aspen/Poplar	\$67	\$10	\$166	116
Beech	\$90	\$25	\$175	70
Cedar	\$61	\$10	\$135	51
Hemlock	\$63	\$10	\$160	311
Mixed Hardwood	\$198	\$10	\$581	193
Mixed Soft/Hardwood	\$119	\$40	\$325	19
Mixed Softwoods	\$110	\$10	\$280	11
Other Hardwood	\$165	\$15	\$666	77
Other Softwoods	\$86	\$25	\$160	22
Red Oak	\$304	\$35	\$780	386
Red Pine	\$71	\$15	\$300	92
Red/White Maple	\$121	\$15	\$450	345
Spruce & Fir	\$129	\$4	\$290	541
Sugar Maple	\$247	\$24	\$550	298
White Birch	\$129	\$20	\$900	332
White Oak	\$181	\$4	\$450	46
White Pine	\$170	\$15	\$450	870
Yellow Birch	\$185	\$15	\$475	251

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$22	\$2	\$75	282

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$221	\$40	\$400	15
Aspen/Poplar	\$78	\$40	\$150	63
Mixed Hardwood	\$301	\$80	\$648	16
Other Hardwood	\$267	\$70	\$500	8
Red Oak	\$571	\$120	\$2,075	176
Red/White Maple	\$341	\$60	\$800	28
Sugar Maple	\$562	\$100	\$2,000	72
White Birch	\$470	\$95	\$1,000	88
White Oak	\$407	\$288	\$500	5
Yellow Birch	\$519	\$125	\$1,363	87

ANDROSCOGGIN

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$0.94	\$0.50	\$1.10	6

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$772	\$300	\$1,000	17

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$10	\$1	\$19	23

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$53	\$20	\$151	49

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$8	\$4	\$17	15
Hemlock	\$4	\$1	\$11	24
Mixed Hardwood	\$4	\$1	\$10	39
Mixed Softwoods	\$3	\$1	\$5	6
White Pine	\$3	\$1	\$11	47

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$83	\$50	\$125	10
Hemlock	\$56	\$35	\$80	15
Mixed Hardwood	\$319	\$80	\$523	12
Other Hardwood	\$87	\$35	\$160	5
Red Oak	\$361	\$35	\$780	36
Red/White Maple	\$130	\$35	\$250	16
Spruce & Fir	\$108	\$35	\$170	12
Sugar Maple	\$294	\$50	\$421	10
White Birch	\$160	\$48	\$475	14
White Pine	\$214	\$25	\$348	67
Yellow Birch	\$220	\$40	\$475	10

ANDROSCOGGIN

Note: If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

AROOSTOOK

Stumpage Prices paid to Maine Forest Landowners in 2004

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.27	\$0.93	\$1.60	4

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Cedar	\$48	\$42	\$60	7

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$12	\$10	\$20	16

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$39	\$16	\$86	14

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$11	\$1	\$25	88
Cedar	\$16	\$5	\$21	25
Hemlock	\$5	\$2	\$10	19
Mixed Hardwood	\$5	\$2	\$15	81
Mixed Soft/Hard Wood	\$9	\$4	\$9	4
Mixed Softwoods	\$14	\$7	\$21	5
Other Softwoods	\$9	\$6	\$11	8
Spruce & Fir	\$18	\$6	\$31	60
White Pine	\$4	\$0	\$6	5

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$160	\$70	\$196	10
Beech	\$32	\$25	\$103	7
Cedar	\$66	\$24	\$100	22
Hemlock	\$56	\$22	\$92	4
Mixed Hardwood	\$148	\$45	\$337	37
Other Softwoods	\$110	\$50	\$116	5
Red/White Maple	\$76	\$25	\$199	18
Spruce & Fir	\$132	\$40	\$190	52
Sugar Maple	\$163	\$85	\$410	19
White Birch	\$150	\$80	\$321	10
White Pine	\$167	\$43	\$203	15
Yellow Birch	\$156	\$85	\$279	17

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$24	\$5	\$40	115

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$317	\$150	\$720	4
Yellow Birch	\$399	\$281	\$686	9

CUMBERLAND

Stumpage Prices paid to Maine Forest Landowners in 2004

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.02	\$0.50	\$2.00	42

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$76	\$60	\$130	6

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$15	\$10	\$40	37

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$49	\$5	\$140	109

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$8	\$2	\$15	19
Hemlock	\$5	\$2	\$10	43
Mixed Hardwood	\$8	\$2	\$10	72
Mixed Softwoods	\$3	\$2	\$4	7
Spruce & Fir	\$5	\$3	\$7	8
White Pine	\$3	\$1	\$9	80

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$106	\$50	\$173	18
Beech	\$84	\$50	\$100	7
Hemlock	\$58	\$30	\$110	62
Mixed Hardwood	\$390	\$100	\$581	6
Other Hardwood	\$117	\$35	\$310	7
Other Softwoods	\$47	\$30	\$75	5
Red Oak	\$358	\$110	\$741	60
Red Pine	\$45	\$25	\$90	21
Red/White Maple	\$108	\$30	\$450	43
Spruce & Fir	\$122	\$30	\$150	32
Sugar Maple	\$236	\$28	\$475	22
White Birch	\$112	\$40	\$256	35
White Oak	\$157	\$35	\$425	20
White Pine	\$196	\$106	\$400	106
Yellow Birch	\$130	\$46	\$225	23

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$702	\$330	\$950	36

FRANKLIN

Stumpage Prices paid to Maine Forest Landowners in 2004

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.10	\$0.50	\$2.50	8

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$116	\$60	\$180	17

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$12	\$2	\$40	19

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$43	\$17	\$81	42

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$11	\$4	\$22	35
Hemlock	\$6	\$3	\$13	17
Mixed Hardwood	\$7	\$1	\$11	62
Mixed Softwoods	\$8	\$1	\$13	11
Spruce & Fir	\$9	\$3	\$17	46
White Pine	\$7	\$2	\$13	40

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$84	\$40	\$200	18
Aspen/Poplar	\$85	\$30	\$155	12
Hemlock	\$51	\$50	\$60	7
Mixed Hardwood	\$164	\$30	\$250	14
Other Hardwood	\$619	\$75	\$666	6
Red Oak	\$300	\$70	\$780	11
Red/White Maple	\$114	\$40	\$225	22
Spruce & Fir	\$139	\$65	\$215	44
Sugar Maple	\$230	\$100	\$550	27
White Birch	\$151	\$40	\$250	22
White Pine	\$161	\$70	\$450	54
Yellow Birch	\$148	\$40	\$213	19

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$4	\$3	\$23	4

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$149	\$108	\$373	5
Sugar Maple	\$595	\$125	\$2,000	10
White Birch	\$346	\$150	\$690	9
Yellow Birch	\$597	\$300	\$650	4

FRANKLIN

Note: If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

HANCOCK

Stumpage Prices paid to Maine Forest Landowners in 2004

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$133	\$60	\$197	10

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$16	\$10	\$26	17

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$51	\$20	\$108	11

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$8	\$4	\$16	13
Cedar	\$5	\$4	\$15	11
Hemlock	\$7	\$3	\$10	12
Mixed Hardwood	\$9	\$4	\$18	29
Spruce & Fir	\$15	\$2	\$27	53
White Pine	\$4	\$1	\$9	17

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$135	\$53	\$199	8
Aspen/Poplar	\$46	\$30	\$122	8
Cedar	\$48	\$10	\$50	4
Hemlock	\$79	\$20	\$97	6
Mixed Hardwood	\$145	\$40	\$236	10
Red Oak	\$258	\$35	\$350	11
Red Pine	\$99	\$68	\$300	6
Red/White Maple	\$162	\$45	\$187	10
Spruce & Fir	\$141	\$4	\$206	47
Sugar Maple	\$336	\$90	\$430	9
White Birch	\$78	\$35	\$180	15
White Pine	\$168	\$15	\$248	33
Yellow Birch	\$253	\$87	\$361	11

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$8	\$2	\$40	14

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$462	\$334	\$992	5
White Birch	\$520	\$95	\$783	4

KENNEBEC

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.06	\$1.00	\$1.50	9

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$93	\$90	\$100	4

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$15	\$8	\$25	44

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$57	\$20	\$130	69

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$12	\$3	\$21	32
Hemlock	\$5	\$2	\$13	33
Mixed Hardwood	\$6	\$1	\$12	60
Mixed Soft/Hard Wood	\$2	\$2	\$5	4
Mixed Softwoods	\$3	\$1	\$7	9
Spruce & Fir	\$10	\$2	\$14	23
White Pine	\$4	\$2	\$8	55

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$153	\$50	\$195	22
Aspen/Poplar	\$60	\$50	\$100	4
Hemlock	\$65	\$12	\$110	39
Mixed Hardwood	\$217	\$50	\$423	16
Mixed Soft/Hardwood	\$165	\$60	\$215	4
Red Oak	\$409	\$75	\$625	33
Red Pine	\$69	\$25	\$90	7
Red/White Maple	\$114	\$68	\$170	11
Spruce & Fir	\$137	\$35	\$200	27
Sugar Maple	\$274	\$50	\$418	17
White Birch	\$115	\$20	\$297	21
White Pine	\$160	\$25	\$350	78
Yellow Birch	\$92	\$50	\$210	8

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$96	\$50	\$113	4
Red Oak	\$608	\$300	\$942	15
White Birch	\$473	\$275	\$570	4

KNOX

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.23	\$1.00	\$4.00	8

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$105	\$60	\$120	4

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$14	\$10	\$20	11

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$57	\$25	\$97	15

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$7	\$4	\$11	9
Hemlock	\$4	\$3	\$9	12
Mixed Hardwood	\$4	\$2	\$13	27
Spruce & Fir	\$8	\$3	\$17	23
White Pine	\$3	\$1	\$8	20

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Hemlock	\$62	\$45	\$112	8
Red Oak	\$222	\$136	\$366	15
Red/White Maple	\$102	\$30	\$215	6
Spruce & Fir	\$95	\$65	\$180	18
White Birch	\$97	\$65	\$215	8
White Pine	\$160	\$70	\$253	25

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$84	\$40	\$115	4
Red Oak	\$567	\$300	\$961	5
White Birch	\$606	\$215	\$1,000	4

KNOX

Note: If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

LINCOLN

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$102	\$100	\$120	6

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$14	\$10	\$15	13

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$64	\$25	\$115	26

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$9	\$6	\$12	12
Hemlock	\$4	\$3	\$10	13
Mixed Hardwood	\$6	\$3	\$16	21
Mixed Softwoods	\$3	\$3	\$5	6
Spruce & Fir	\$11	\$5	\$14	19
White Pine	\$2	\$2	\$5	30

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$81	\$25	\$85	4
Hemlock	\$56	\$40	\$107	13
Red Oak	\$316	\$100	\$600	25
Red Pine	\$58	\$48	\$70	5
Red/White Maple	\$100	\$45	\$126	11
Spruce & Fir	\$144	\$75	\$200	16
White Birch	\$139	\$80	\$325	11
White Pine	\$154	\$25	\$225	31
Yellow Birch	\$189	\$151	\$250	4

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$479	\$250	\$1,000	8

LINCOLN

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OXFORD

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.18	\$0.25	\$2.25	13

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$109	\$24	\$134	8

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$13	\$8	\$30	25

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$51	\$14	\$180	53

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$7	\$3	\$14	14
Hemlock	\$5	\$1	\$8	35
Mixed Hardwood	\$5	\$1	\$10	57
Mixed Softwoods	\$4	\$1	\$5	11
Spruce & Fir	\$13	\$2	\$18	17
White Pine	\$4	\$2	\$6	65

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$137	\$10	\$294	26
Aspen/Poplar	\$42	\$10	\$100	8
Beech	\$92	\$50	\$165	5
Hemlock	\$56	\$20	\$143	30
Mixed Hardwood	\$216	\$20	\$421	17
Other Hardwood	\$143	\$45	\$400	6
Red Oak	\$392	\$65	\$728	42
Red Pine	\$59	\$30	\$90	7
Red/White Maple	\$119	\$15	\$264	30
Spruce & Fir	\$124	\$80	\$290	32
Sugar Maple	\$202	\$50	\$508	27
White Birch	\$115	\$20	\$345	33
White Pine	\$194	\$40	\$340	83
Yellow Birch	\$137	\$15	\$345	24

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$788	\$250	\$1,050	23
White Birch	\$467	\$400	\$700	6
Yellow Birch	\$409	\$250	\$600	7

OXFORD

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PENOBSCOT

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.58	\$0.11	\$3.00	13

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Sugar Maple	\$85	\$40	\$120	5
White Birch	\$235	\$50	\$256	22
Yellow Birch	\$62	\$40	\$100	4

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$19	\$12	\$30	19

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$45	\$12	\$175	40

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$11	\$3	\$22	63
Cedar	\$13	\$5	\$20	30
Hemlock	\$7	\$1	\$17	69
Mixed Hardwood	\$8	\$3	\$19	100
Mixed Softwoods	\$13	\$5	\$15	7
Spruce & Fir	\$13	\$3	\$22	85
White Pine	\$3	\$1	\$8	27

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$144	\$50	\$200	42
Aspen/Poplar	\$62	\$40	\$150	12
Beech	\$92	\$55	\$108	8
Cedar	\$55	\$44	\$135	6
Hemlock	\$70	\$25	\$100	28
Mixed Hardwood	\$184	\$10	\$225	20
Mixed Soft/Hardwood	\$78	\$40	\$150	5
Other Hardwood	\$86	\$30	\$523	12
Red Oak	\$220	\$75	\$466	14
Red Pine	\$84	\$35	\$85	5
Red/White Maple	\$142	\$50	\$217	36
Spruce & Fir	\$151	\$56	\$199	53
Sugar Maple	\$301	\$45	\$500	40
White Birch	\$151	\$50	\$900	43
White Pine	\$196	\$20	\$350	50
Yellow Birch	\$237	\$50	\$355	31

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$15	\$3	\$39	58

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$86	\$60	\$150	14
Red/White Maple	\$160	\$60	\$300	11
Sugar Maple	\$440	\$135	\$1,043	16
White Birch	\$405	\$125	\$665	12
Yellow Birch	\$563	\$125	\$841	18

PISCATAQUIS

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$3.98	\$1.10	\$5.00	5

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Sugar Maple	\$100	\$100	\$120	4
White Birch	\$101	\$70	\$180	14
Yellow Birch	\$100	\$70	\$138	5

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$16	\$8	\$43	18

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$84	\$15	\$125	46

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$11	\$2	\$17	50
Cedar	\$9	\$5	\$15	4
Hemlock	\$7	\$0	\$15	31
Mixed Hardwood	\$9	\$1	\$18	82
Mixed Softwoods	\$7	\$1	\$16	11
Spruce & Fir	\$15	\$1	\$30	66
White Pine	\$3	\$1	\$7	37

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$152	\$50	\$350	30
Aspen/Poplar	\$72	\$10	\$155	22
Beech	\$86	\$25	\$127	9
Cedar	\$69	\$57	\$90	10
Hemlock	\$88	\$35	\$105	14
Mixed Hardwood	\$146	\$50	\$350	15
Other Hardwood	\$110	\$15	\$175	9
Red Oak	\$139	\$35	\$554	9
Red/White Maple	\$144	\$40	\$227	31
Spruce & Fir	\$154	\$35	\$213	68
Sugar Maple	\$341	\$60	\$500	37
White Birch	\$144	\$50	\$345	31
White Pine	\$172	\$45	\$375	54
Yellow Birch	\$227	\$60	\$394	35

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$37	\$4	\$49	34

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$85	\$60	\$113	16
Sugar Maple	\$760	\$250	\$1,180	19
White Birch	\$490	\$200	\$850	21
Yellow Birch	\$547	\$205	\$844	24

SAGADAHOC

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.01	\$1.00	\$6.00	6

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$18	\$12	\$30	23

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$46	\$25	\$85	17

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$8	\$2	\$15	15
Hemlock	\$5	\$2	\$7	16
Mixed Hardwood	\$3	\$2	\$8	14
Spruce & Fir	\$8	\$6	\$17	5
White Pine	\$2	\$1	\$16	29

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$73	\$50	\$150	4
Aspen/Poplar	\$58	\$30	\$100	6
Hemlock	\$70	\$30	\$80	16
Mixed Hardwood	\$95	\$75	\$137	4
Red Oak	\$310	\$63	\$500	11
Red Pine	\$50	\$40	\$90	4
Red/White Maple	\$80	\$55	\$105	4
Spruce & Fir	\$90	\$60	\$150	13
White Birch	\$86	\$30	\$90	6
White Pine	\$155	\$32	\$225	30

SOMERSET

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.92	\$1.00	\$3.00	12

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$237	\$60	\$270	12

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$19	\$5	\$30	15

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$54	\$20	\$105	57

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$11	\$4	\$27	45
Cedar	\$9	\$6	\$19	5
Hemlock	\$5	\$3	\$11	32
Mixed Hardwood	\$9	\$2	\$13	91
Mixed Softwoods	\$7	\$3	\$14	4
Spruce & Fir	\$12	\$4	\$20	68
White Pine	\$4	\$1	\$9	40

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$124	\$70	\$300	35
Aspen/Poplar	\$73	\$31	\$93	15
Beech	\$79	\$50	\$160	12
Hemlock	\$48	\$30	\$70	8
Mixed Hardwood	\$202	\$35	\$386	17
Other Hardwood	\$234	\$59	\$280	6
Red Oak	\$272	\$200	\$650	10
Red Pine	\$105	\$40	\$125	4
Red/White Maple	\$88	\$50	\$190	34
Spruce & Fir	\$170	\$20	\$255	58
Sugar Maple	\$305	\$84	\$430	42
White Birch	\$170	\$50	\$250	36
White Pine	\$140	\$30	\$207	68
Yellow Birch	\$218	\$80	\$280	35

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$10	\$10	\$37	4

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$64	\$42	\$120	13
Mixed Hardwood	\$552	\$250	\$648	6
Red Oak	\$528	\$400	\$750	4
Sugar Maple	\$592	\$300	\$1,500	12
White Birch	\$440	\$255	\$600	9
Yellow Birch	\$961	\$300	\$1,363	13

SOMERSET

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WALDO

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.30	\$0.50	\$2.00	10

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$94	\$70	\$100	7

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$16	\$10	\$25	26

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$57	\$24	\$130	23

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$9	\$5	\$14	17
Cedar	\$13	\$6	\$18	7
Hemlock	\$5	\$2	\$13	32
Mixed Hardwood	\$7	\$1	\$13	49
Mixed Soft/Hard Wood	\$5	\$4	\$7	5
Mixed Softwoods	\$6	\$2	\$9	6
Spruce & Fir	\$12	\$3	\$21	43
White Pine	\$3	\$2	\$9	29

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$97	\$50	\$160	17
Aspen/Poplar	\$93	\$24	\$130	12
Hemlock	\$46	\$10	\$160	12
Mixed Hardwood	\$104	\$10	\$310	8
Red Oak	\$362	\$130	\$450	20
Red/White Maple	\$163	\$45	\$250	16
Spruce & Fir	\$122	\$60	\$222	27
Sugar Maple	\$305	\$108	\$438	15
White Birch	\$144	\$68	\$213	15
White Pine	\$154	\$40	\$310	40
Yellow Birch	\$195	\$68	\$261	10

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$21	\$10	\$30	6

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$378	\$358	\$600	7

WALDO

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WASHINGTON

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$0.41	\$0.40	\$1.80	6

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$130	\$90	\$250	6

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$14	\$9	\$18	7

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$53	\$30	\$86	9

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$7	\$4	\$11	22
Cedar	\$14	\$5	\$15	12
Hemlock	\$5	\$2	\$10	10
Mixed Hardwood	\$8	\$3	\$16	36
Mixed Softwoods	\$7	\$1	\$14	7
Other Softwoods	\$6	\$3	\$9	4
Spruce & Fir	\$11	\$5	\$20	41
White Pine	\$3	\$2	\$5	12

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$173	\$45	\$190	5
Hemlock	\$40	\$25	\$60	7
Mixed Hardwood	\$143	\$75	\$328	9
Red/White Maple	\$136	\$80	\$169	6
Spruce & Fir	\$121	\$75	\$173	23
Sugar Maple	\$301	\$100	\$365	6
White Birch	\$122	\$100	\$230	4
White Pine	\$142	\$80	\$200	21
Yellow Birch	\$250	\$112	\$280	6

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$19	\$4	\$48	43

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$457	\$250	\$717	4
Yellow Birch	\$416	\$365	\$780	4

WASHINGTON

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**Conversion Table
Cord/Weight Equivalents
for various Maine Commercial Tree Species**

These conversions are used by the Maine Forest Service.
Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Mixed or Other Softwoods	1	2.15	4,300
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Mixed or Other Hardwood	1	2.7	5,400
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.

These conversions factors are handy for making estimates and for forest inventory purposes, but are advisory only. The weight of a particular volume of wood varies greatly by species, time of year and other factors.

It is illegal in Maine to convert from one system of measurement to another for the basis of payment (e.g. convert a mill payment for pulpwood in dollars per ton to a landowner payment in dollars per cord).



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YORK

Stumpage Prices paid to Maine Forest Landowners in 2004

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1.06	\$0.43	\$5.75	66

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$14	\$5	\$27	31

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$48	\$4	\$140	112

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$12	\$5	\$15	7
Hemlock	\$3	\$1	\$8	32
Mixed Hardwood	\$6	\$1	\$15	68
Mixed Softwoods	\$2	\$1	\$3	6
White Pine	\$3	\$0	\$6	72

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$125	\$50	\$210	19
Beech	\$93	\$35	\$120	9
Hemlock	\$101	\$20	\$150	42
Mixed Hardwood	\$293	\$210	\$503	6
Other Hardwood	\$242	\$23	\$500	10
Red Oak	\$385	\$45	\$725	88
Red Pine	\$68	\$25	\$77	17
Red/White Maple	\$151	\$40	\$300	51
Spruce & Fir	\$112	\$30	\$150	19
Sugar Maple	\$130	\$24	\$476	19
White Birch	\$139	\$30	\$225	28
White Oak	\$80	\$50	\$180	15
White Pine	\$191	\$40	\$415	115
Yellow Birch	\$181	\$78	\$248	16

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$658	\$120	\$1,350	45

YORK

Note: If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.