

11-15-2012

# 2011 Stumpage Prices by Maine County/Unit

Maine Forest Service  
*Forest Policy and Management Division*

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## Recommended Citation

Maine Forest Service, "2011 Stumpage Prices by Maine County/Unit" (2012). *Forest Service Documents*. 68.  
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# 2011 STUMPAGE PRICES

## By Maine County/Unit

Compiled from the 2011 Landowner Reports.  
Data collected under the provisions of Title 12 MRSA §8886

Published:  
NOVEMBER 15, 2012



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Maine Forest Service

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printed under appropriation 010-04A-5400-512

- The market values listed in this report represent prices paid to Maine landowners in 2011. Prices have changed since then.
- The 2010 average prices for each product and species are included for reference.
- Wood markets are volatile. Current prices will vary.
- See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- Call 1-800-367-0223 if you have questions about this report or to locate your local Maine Forest Service District Forester.

These stumpage prices are based on reports from last year (2011) and are the most recent stumpage prices available. **HOWEVER**, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. The best way for private landowners to obtain current stumpage values for a particular tract is to consult with a Licensed Forester prior to harvesting.

## About the 2011 Stumpage Price Report

### What is the purpose of this report?

This report lists the stumpage prices paid to Maine landowners during the calendar year 2011. This information is intended to give landowners a profile of timber prices in Maine.

### How was this information collected?

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 2,158 landowner reports received by the MFS that reported having a stumpage sale in 2011.

### What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- ➔ to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- ➔ to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- ➔ to quantify harvest area and forest management techniques.

### Report Summary:

There were more stumpage sales reported in 2011 (2,158 reports) over 2010 (2,069 reports). There were slight changes in some prices at the county or unit level. However, statewide there were no significant changes in the reported prices.

To improve the consistency of published stumpage price information, the eight smaller Maine counties were combined into their respective Forest Inventory and Analysis (FIA) Unit as follows:

Capital Area Unit - Kennebec, Knox, Lincoln, and Waldo counties

Casco Bay Unit - Androscoggin, Cumberland, Sagadahoc, and York counties

This report is arranged so you can look up stumpage prices by county or unit. Stumpage prices are organized into eight product categories:

<u>Biomass</u>	<u>Pulpwood</u>
<u>Boltwood</u>	<u>Sawlogs</u>
<u>Firewood</u>	<u>Studwood</u>
<u>Palletwood</u>	<u>Veneer</u>

The statistics includes:

average stumpage price  
minimum stumpage price  
maximum stumpage price  
number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties or units may be useful.

If there are three or fewer reports for a product and species in one county or unit, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed reporting that product and species combination.

### FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- ➔ Volume to be cut per acre or total harvest volume
- ➔ Average size of trees to be cut
- ➔ Mix of species to be harvested
- ➔ Percentage of pulpwood and sawlogs
- ➔ Log quality
- ➔ Logging terrain
- ➔ Distance to public roads
- ➔ Type of logging equipment
- ➔ Time of year
- ➔ Landowner needs or special requirements
- ➔ Market demand
- ➔ Distance to market
- ➔ Property taxes
- ➔ Landowner knowledge of market value
- ➔ Sale by competitive bid
- ➔ Type of harvest: i.e., partial or clearcut
- ➔ Regulatory constraints
- ➔ High stumpage prices - exercise caution as price may be for a small volume of a given product

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

## DEFINITIONS AND NOTES

**Average:** The average price (or mean) is calculated by multiplying the corresponding volume by their stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species.

**This is a weighted average.**

**Biomass:** Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches.

**Board:** 1" thick piece of lumber 3" to 12" wide and 8' through 16' long

**Board foot:** A piece of wood 1" thick by 12" long by 12" wide.

**Boltwood:** A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer.

**Conversions:** For converting different units of volume, a conversion table is shown on the last page of this report.

**Cords (cds):** (MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is stacked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume.

**Dimension Lumber:** timbers 2" x 3" through 2" x 12" and 8' through 16' in length

**Max(imum):** The maximum price is the highest price reported.

**(MBF)** One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber.

**Min(imum):** The minimum price is the lowest price reported.

**Palletwood:** A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.

**Pulpwood:** A stem used to produce fiber for making paper. Though reported to the MFS in two different units (tons and pounds), the stumpage price report converts pulpwood volumes to tons. For conversions, see back page of this report.

**Reports (# of Rpts):** The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however.

**Sawlog:** A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species.

**Scale:** The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed Wood Scaler or scaling facility. Also a standard by which wood products are measured.

**Species:** **Common Names for some species**

Aspen: **poplar, popple**

Red Maple: **white maple, soft maple**

Sugar Maple: **rock maple, hard maple**

White Birch: **paper birch**

**Studwood:** Small sawlogs intended to be sawn into small dimensional lumber.

**Stumpage:** The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Stumpage prices are negotiable and should be agreed upon in advance. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility.

**Veneer:** Wood peeled, sawn, or sliced into sheets of a given constant thickness.

## **IMPORTANT NOTES ON STUMPAGE PRICES**

**These stumpage prices are based on reports from last year (2011) and are the most recent stumpage prices available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. The best way for private landowners to obtain current stumpage values for a particular tract is to consult with a Licensed Forester prior to harvesting.**

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**The sawlog prices published in this report combine all grades of sawlog for a given species. Prices on a sawlog can vary hundreds of dollars based upon the quality, or grade, of the sawlog. Sawlog quality is determined during the log scaling and grading process. Log scaling is the process of finding out how much volume there is in a sawlog. Items such as log length, diameter, heart discoloration, and amount of defect will determine the volume and grade of the sawlog.**

**Typically, sawlogs that are larger, straighter, and have fewer knots are graded higher and have higher value. Individual mills typically establish their own specifications and pricing for each grade. It is wise to get the latest grade specifications and price before harvesting logs for a particular mill.**

**Proper preparation of a sawlog, from how the tree is initially cut down to how it is bucked once it is down, can have a big impact on how much money that sawlog is worth.**

**A licensed forester can help you achieve the best value for the wood you are harvesting. Contact the Maine Forest Service to locate licensed foresters in your area.**

**SUMMARY PAGE - ALL COUNTIES**

**Stumpage Prices paid to Maine Forest Landowners in 2011**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$2.43	\$0.10	\$10.00	689	\$4

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Cedar	\$46	\$20	\$120	5	\$46
Sugar Maple	\$102	\$40	\$159	20	\$105
White Birch	\$128	\$20	\$215	189	\$132
Yellow Birch	\$121	\$40	\$205	62	\$57

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$21	\$4	\$51	686	\$21

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Hardwood	\$69	\$5	\$180	402	\$60
Softwood	\$78	\$4	\$150	409	\$67

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Aspen/Poplar	\$11	\$1	\$27	599	\$11
Cedar	\$13	\$0.50	\$25	107	\$16
Hemlock	\$6	\$0.38	\$15	712	\$6
Mixed Hardwood	\$10	\$0.60	\$22	1,290	\$8
Red Pine	\$8	\$2	\$14	41	\$4
Spruce & Fir	\$13	\$0.40	\$33	870	\$11
White Pine	\$4	\$0.38	\$13	803	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Ash	\$165	\$20	\$350	439	\$124
Aspen/Poplar	\$107	\$20	\$178	65	\$105
Beech	\$93	\$12	\$200	44	\$59
Cedar	\$121	\$13	\$188	83	\$76
Hemlock	\$73	\$20	\$170	404	\$69
Red Oak	\$211	\$47	\$550	421	\$242
Red Pine	\$54	\$10	\$200	94	\$72
Red/White Maple	\$123	\$17	\$300	518	\$74
Spruce & Fir	\$141	\$17	\$300	605	\$105
Sugar Maple	\$186	\$25	\$535	493	\$154
White Birch	\$127	\$30	\$495	446	\$121
White Oak	\$148	\$20	\$350	42	\$120
White Pine	\$172	\$19	\$430	1,064	\$170
Yellow Birch	\$191	\$38	\$480	466	\$161

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Other Species	\$14	\$2	\$50	223	\$12
Spruce & Fir	\$27	\$4	\$46	387	\$22

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Aspen/Poplar	\$133	\$55	\$250	25	\$122
Red Oak	\$504	\$100	\$1,160	208	\$528
Red/White Maple	\$225	\$55	\$800	18	\$294
Sugar Maple	\$501	\$100	\$1,166	201	\$400
White Birch	\$486	\$100	\$965	198	\$478
Yellow Birch	\$643	\$100	\$976	224	\$508

**AROOSTOOK**

**Stumpage Prices paid to Maine Forest Landowners in 2011**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$2.66	\$0.50	\$6.60	68	\$3

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
White Birch	\$157	\$120	\$202	7	\$152

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$25	\$11	\$35	58	\$24

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Hardwood	\$70	\$15	\$159	38	\$67
Softwood	\$73	\$69	\$75	7	\$75

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Aspen/Poplar	\$11	\$4	\$22	113	\$10
Cedar	\$17	\$10	\$19	20	\$18
Hemlock	\$7	\$1	\$11	54	\$7
Mixed Hardwood	\$12	\$2	\$22	156	\$8
Spruce & Fir	\$14	\$0.40	\$32	120	\$12
White Pine	\$5	\$4	\$13	5	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Ash	\$188	\$47	\$285	54	\$153
Beech	\$96	\$30	\$200	8	\$69
Cedar	\$127	\$50	\$157	26	\$66
Hemlock	\$102	\$38	\$111	10	\$79
Red Oak	\$134	\$85	\$240	4	No Price
Red/White Maple	\$144	\$17	\$211	67	\$100
Spruce & Fir	\$143	\$17	\$178	55	\$113
Sugar Maple	\$184	\$65	\$275	68	\$146
White Birch	\$167	\$74	\$495	47	\$120
White Pine	\$181	\$72	\$302	30	\$171
Yellow Birch	\$189	\$70	\$384	75	\$171

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Other Species	\$16	\$2	\$35	103	\$12
Spruce & Fir	\$25	\$4	\$36	149	\$20

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Sugar Maple	\$605	\$400	\$995	40	\$564
White Birch	\$573	\$100	\$965	40	\$519
Yellow Birch	\$662	\$388	\$976	51	\$515

**AROOSTOOK**

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

**CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)**

**Stumpage Prices paid to Maine Forest Landowners in 2011**

These stumpage prices are based on reports from last year (2011) and are the most recent stumpage prices available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. The best way for private landowners to obtain current stumpage values for a particular tract is to consult with a Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$2.06	\$1.00	\$6.00	105	\$3

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
White Birch	\$127	\$60	\$170	24	\$114
Yellow Birch	\$98	\$40	\$150	4	No Price

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$23	\$10	\$45	153	\$22

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Hardwood	\$54	\$11	\$110	43	\$61
Softwood	\$51	\$6	\$80	79	\$55

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Aspen/Poplar	\$9	\$4	\$16	99	\$8
Hemlock	\$5	\$1	\$11	105	\$5
Mixed Hardwood	\$7	\$3	\$16	158	\$7
Red Pine	\$7	\$5	\$10	7	\$5
Spruce & Fir	\$10	\$3	\$25	110	\$11
White Pine	\$4	\$1	\$8	170	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Ash	\$144	\$40	\$325	52	\$145
Aspen/Poplar	\$105	\$97	\$130	10	\$110
Beech	\$98	\$40	\$125	6	No Price
Hemlock	\$63	\$30	\$125	84	\$72
Red Oak	\$207	\$50	\$420	86	\$212
Red Pine	\$86	\$10	\$133	12	\$75
Red/White Maple	\$114	\$35	\$200	54	\$112
Spruce & Fir	\$102	\$25	\$174	94	\$107
Sugar Maple	\$202	\$90	\$450	38	\$231
White Birch	\$136	\$40	\$337	66	\$133
White Pine	\$156	\$35	\$430	227	\$164
Yellow Birch	\$187	\$130	\$323	28	\$237

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Spruce & Fir	\$19	\$7	\$29	12	\$14

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Red Oak	\$414	\$203	\$975	36	\$514
Sugar Maple	\$480	\$390	\$700	5	\$499
White Birch	\$296	\$200	\$500	8	No Price
Yellow Birch	\$290	\$250	\$450	4	\$317

**CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)**

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.



**CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)**

**Stumpage Prices paid to Maine Forest Landowners in 2011**

These stumpage prices are based on reports from last year (2011) and are the most recent stumpage prices available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. The best way for private landowners to obtain current stumpage values for a particular tract is to consult with a Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$1.89	\$0.75	\$6.00	210	\$3

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
White Birch	\$84	\$20	\$130	21	\$71

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$20	\$5	\$35	188	\$19

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Hardwood	\$72	\$7	\$180	126	\$55
Softwood	\$77	\$5	\$138	150	\$78

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Aspen/Poplar	\$10	\$4	\$22	63	\$8
Hemlock	\$6	\$1	\$10	177	\$5
Mixed Hardwood	\$6	\$1	\$15	235	\$6
Red Pine	\$3	\$2	\$7	5	\$4
Spruce & Fir	\$6	\$2	\$12	28	\$5
White Pine	\$4	\$1	\$9	300	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Ash	\$165	\$20	\$350	72	\$140
Beech	\$37	\$20	\$60	4	\$46
Hemlock	\$74	\$25	\$170	145	\$67
Red Oak	\$214	\$47	\$550	189	\$251
Red Pine	\$62	\$16	\$200	34	\$91
Red/White Maple	\$115	\$20	\$300	96	\$95
Spruce & Fir	\$112	\$30	\$190	78	\$147
Sugar Maple	\$173	\$25	\$330	62	\$174
White Birch	\$112	\$30	\$212	64	\$103
White Oak	\$133	\$20	\$300	29	\$88
White Pine	\$179	\$35	\$400	357	\$187
Yellow Birch	\$166	\$65	\$310	52	\$165

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Other Species	\$4	\$3	\$7	9	\$4

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Red Oak	\$596	\$150	\$1,160	104	\$574
Red/White Maple	\$128	\$100	\$800	4	No Price
Sugar Maple	\$450	\$275	\$700	5	\$636
White Birch	\$384	\$215	\$425	5	\$365
Yellow Birch	\$399	\$220	\$925	6	\$439

**CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)**

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

**FRANKLIN**

**Stumpage Prices paid to Maine Forest Landowners in 2011**

These stumpage prices are based on reports from last year (2011) and are the most recent stumpage prices available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. The best way for private landowners to obtain current stumpage values for a particular tract is to consult with a Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$4.45	\$0.10	\$10.00	36	\$6

<u>BOLTWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Cedar	\$38	\$20	\$120	4	No Price
White Birch	\$125	\$60	\$181	19	\$127
Yellow Birch	\$103	\$78	\$124	4	\$94

<u>FIREWOOD (per cord)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$21	\$10	\$40	39	\$18

<u>PALLETWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Hardwood	\$64	\$7	\$160	33	\$57
Softwood	\$65	\$10	\$92	14	\$46

<u>PULPWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Aspen/Poplar	\$12	\$5	\$23	57	\$12
Cedar	\$5	\$3	\$5	4	No Price
Hemlock	\$6	\$4	\$10	34	\$7
Mixed Hardwood	\$8	\$3	\$16	100	\$8
Spruce & Fir	\$15	\$5	\$33	60	\$12
White Pine	\$6	\$2	\$12	38	\$7

<u>SAWLOGS (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Ash	\$123	\$50	\$265	46	\$126
Aspen/Poplar	\$103	\$40	\$145	18	\$62
Beech	\$114	\$65	\$130	5	No Price
Cedar	\$83	\$40	\$85	6	\$58
Hemlock	\$86	\$40	\$160	17	\$77
Red Oak	\$199	\$79	\$300	18	\$186
Red/White Maple	\$101	\$39	\$260	53	\$84
Spruce & Fir	\$137	\$75	\$199	51	\$101
Sugar Maple	\$208	\$65	\$390	56	\$179
White Birch	\$121	\$30	\$256	61	\$117
White Pine	\$154	\$61	\$222	54	\$158
Yellow Birch	\$208	\$73	\$368	51	\$186

<u>STUDWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Other Species	\$15	\$9	\$18	4	No Price
Spruce & Fir	\$30	\$28	\$32	11	\$28

<u>VENEER (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Aspen/Poplar	\$133	\$101	\$179	9	\$91
Red Oak	\$312	\$212	\$650	9	\$415
Sugar Maple	\$524	\$100	\$707	24	\$453
White Birch	\$504	\$100	\$720	21	\$573
Yellow Birch	\$589	\$100	\$680	16	\$410

**FRANKLIN**

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**HANCOCK**

**Stumpage Prices paid to Maine Forest Landowners in 2011**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$3.14	\$0.20	\$6.46	21	\$3

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
White Birch	\$134	\$42	\$209	23	\$123

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$25	\$5	\$51	36	\$20

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Hardwood	\$51	\$19	\$102	12	\$70
Softwood	\$72	\$4	\$125	21	\$65

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Aspen/Poplar	\$16	\$1	\$22	30	\$12
Cedar	\$13	\$2	\$18	6	\$18
Hemlock	\$6	\$1	\$9	33	\$6
Mixed Hardwood	\$12	\$1	\$21	63	\$10
Spruce & Fir	\$13	\$3	\$22	89	\$12
White Pine	\$4	\$0.50	\$7	25	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Ash	\$157	\$35	\$198	15	\$130
Cedar	\$83	\$30	\$188	13	\$75
Hemlock	\$71	\$24	\$109	24	\$54
Red Oak	\$169	\$73	\$200	10	\$152
Red Pine	\$59	\$50	\$178	4	\$57
Red/White Maple	\$125	\$45	\$160	17	\$109
Spruce & Fir	\$126	\$25	\$246	62	\$122
Sugar Maple	\$204	\$45	\$261	21	\$192
White Birch	\$130	\$65	\$160	13	\$100
White Pine	\$157	\$41	\$235	51	\$175
Yellow Birch	\$174	\$63	\$285	19	\$182

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Spruce & Fir	\$30	\$4	\$46	23	\$23

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Red Oak	\$410	\$375	\$439	5	\$523
Yellow Birch	\$594	\$400	\$708	5	\$634

**HANCOCK**

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**OXFORD**

**Stumpage Prices paid to Maine Forest Landowners in 2011**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$1.91	\$0.10	\$5.00	64	\$4

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Sugar Maple	\$96	\$96	\$96	7	\$58
White Birch	\$119	\$25	\$196	16	\$96
Yellow Birch	\$104	\$103	\$120	8	No Price

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
All Species	\$17	\$4	\$40	68	\$18

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Hardwood	\$71	\$7	\$150	57	\$62
Softwood	\$91	\$5	\$115	38	\$46

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Aspen/Poplar	\$12	\$4	\$21	44	\$9
Hemlock	\$7	\$2	\$15	79	\$6
Mixed Hardwood	\$8	\$2	\$13	135	\$7
Spruce & Fir	\$10	\$2	\$18	45	\$5
White Pine	\$4	\$1	\$10	106	\$5

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Ash	\$139	\$50	\$250	55	\$85
Aspen/Poplar	\$109	\$74	\$178	10	\$125
Beech	\$38	\$20	\$40	4	No Price
Hemlock	\$61	\$35	\$110	44	\$62
Red Oak	\$226	\$82	\$400	73	\$289
Red Pine	\$57	\$10	\$120	14	\$95
Red/White Maple	\$94	\$20	\$238	72	\$60
Spruce & Fir	\$134	\$40	\$240	70	\$59
Sugar Maple	\$208	\$57	\$500	65	\$142
White Birch	\$109	\$30	\$325	68	\$131
White Oak	\$156	\$50	\$200	7	\$96
White Pine	\$183	\$67	\$350	123	\$187
Yellow Birch	\$214	\$50	\$456	62	\$139

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Other Species	\$6	\$2	\$45	5	\$6

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2010 AVG:
Red Oak	\$498	\$100	\$815	40	\$499
Sugar Maple	\$635	\$165	\$700	35	\$327
White Birch	\$411	\$115	\$725	33	\$435
Yellow Birch	\$645	\$250	\$825	41	\$462

**OXFORD**

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*PENOBSCOT*

**Stumpage Prices paid to Maine Forest Landowners in 2011**

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<u>BIOMASS (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$3.28	\$0.87	\$8.00	59	\$3

<u>BOLTWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Sugar Maple	\$136	\$125	\$159	4	\$125
White Birch	\$136	\$75	\$215	32	\$139
Yellow Birch	\$184	\$100	\$200	12	\$111

<u>FIREWOOD (per cord)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$19	\$8	\$50	47	\$17

<u>PALLETWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Hardwood	\$74	\$50	\$75	20	\$55
Softwood	\$70	\$4	\$83	37	\$66

<u>PULPWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Aspen/Poplar	\$12	\$6	\$23	76	\$11
Cedar	\$11	\$0.50	\$18	40	\$15
Hemlock	\$6	\$0.50	\$11	113	\$6
Mixed Hardwood	\$14	\$4	\$22	152	\$11
Red Pine	\$4	\$3	\$6	8	\$4
Spruce & Fir	\$14	\$6	\$28	143	\$12
White Pine	\$3	\$0.50	\$9	61	\$4

<u>SAWLOGS (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Ash	\$186	\$74	\$301	48	\$186
Aspen/Poplar	\$96	\$50	\$116	4	\$131
Beech	\$88	\$30	\$99	10	\$63
Cedar	\$139	\$60	\$169	5	\$93
Hemlock	\$77	\$30	\$122	30	\$66
Red Oak	\$202	\$78	\$296	11	\$136
Red Pine	\$70	\$32	\$85	7	\$75
Red/White Maple	\$139	\$50	\$175	48	\$95
Spruce & Fir	\$135	\$45	\$200	48	\$120
Sugar Maple	\$196	\$112	\$320	57	\$188
White Birch	\$128	\$40	\$208	23	\$118
White Pine	\$160	\$43	\$200	67	\$172
Yellow Birch	\$247	\$60	\$341	48	\$213

<u>STUDWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Other Species	\$13	\$3	\$31	52	\$10
Spruce & Fir	\$28	\$5	\$40	81	\$25

<u>VENEER (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Aspen/Poplar	\$100	\$100	\$100	4	No Price
Sugar Maple	\$685	\$400	\$954	21	\$573
White Birch	\$601	\$400	\$673	18	\$442
Yellow Birch	\$614	\$150	\$780	32	\$590

*PENOBSCOT*

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*PISCATAQUIS*

**Stumpage Prices paid to Maine Forest Landowners in 2011**

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<u>BIOMASS (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$2.74	\$0.50	\$7.05	33	\$4

<u>BOLTWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
White Birch	\$128	\$50	\$205	27	\$147
Yellow Birch	\$146	\$65	\$195	20	\$36

<u>FIREWOOD (per cord)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$20	\$6	\$30	32	\$17

<u>PALLETWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Hardwood	\$63	\$5	\$144	28	\$87
Softwood	\$42	\$5	\$75	16	\$65

<u>PULPWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Aspen/Poplar	\$14	\$7	\$27	50	\$13
Cedar	\$3	\$1	\$5	7	\$7
Hemlock	\$7	\$0.38	\$12	42	\$6
Mixed Hardwood	\$13	\$5	\$22	88	\$9
Spruce & Fir	\$14	\$6	\$21	95	\$11
White Pine	\$5	\$0.38	\$12	39	\$4

<u>SAWLOGS (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Ash	\$146	\$60	\$310	44	\$88
Aspen/Poplar	\$112	\$50	\$173	12	\$130
Beech	\$125	\$12	\$195	7	No Price
Cedar	\$120	\$50	\$142	16	No Price
Hemlock	\$74	\$20	\$125	20	\$91
Red Oak	\$200	\$110	\$250	4	\$138
Red Pine	\$31	\$12	\$96	10	No Price
Red/White Maple	\$137	\$60	\$234	54	\$64
Spruce & Fir	\$134	\$65	\$189	51	\$105
Sugar Maple	\$158	\$58	\$375	58	\$148
White Birch	\$146	\$56	\$328	43	\$133
White Pine	\$182	\$58	\$282	59	\$116
Yellow Birch	\$170	\$100	\$380	59	\$141

<u>STUDWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Other Species	\$14	\$5	\$29	26	\$14
Spruce & Fir	\$29	\$6	\$39	38	\$25

<u>VENEER (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Sugar Maple	\$356	\$200	\$1,166	38	\$308
White Birch	\$470	\$180	\$780	36	\$491
Yellow Birch	\$660	\$385	\$915	39	\$489

*PISCATAQUIS*

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**SOMERSET**

**Stumpage Prices paid to Maine Forest Landowners in 2011**

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<u>BIOMASS (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$2.47	\$0.50	\$5.00	51	\$5

<u>BOLTWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
White Birch	\$89	\$45	\$152	18	\$70
Yellow Birch	\$63	\$50	\$205	7	\$36

<u>FIREWOOD (per cord)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$24	\$5	\$50	28	\$20

<u>PALLETWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Hardwood	\$74	\$5	\$175	42	\$55
Softwood	\$95	\$15	\$150	38	\$42

<u>PULPWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Aspen/Poplar	\$11	\$6	\$18	56	\$12
Cedar	\$8	\$3	\$21	14	\$13
Hemlock	\$6	\$2	\$11	52	\$6
Mixed Hardwood	\$7	\$4	\$17	135	\$8
Spruce & Fir	\$11	\$2	\$22	100	\$15
White Pine	\$5	\$2	\$12	49	\$6

<u>SAWLOGS (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Ash	\$153	\$60	\$276	50	\$150
Aspen/Poplar	\$97	\$20	\$168	4	\$97
Cedar	\$113	\$50	\$156	8	\$108
Hemlock	\$65	\$30	\$100	18	\$63
Red Oak	\$201	\$77	\$370	26	\$217
Red Pine	\$131	\$30	\$175	6	\$152
Red/White Maple	\$123	\$33	\$283	47	\$75
Spruce & Fir	\$165	\$80	\$300	66	\$133
Sugar Maple	\$180	\$45	\$535	66	\$221
White Birch	\$103	\$35	\$338	62	\$115
White Pine	\$149	\$76	\$218	66	\$166
Yellow Birch	\$161	\$38	\$480	68	\$212

<u>STUDWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Other Species	\$13	\$4	\$24	5	\$15
Spruce & Fir	\$33	\$14	\$37	14	\$27

<u>VENEER (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Red Oak	\$444	\$125	\$620	12	\$520
Sugar Maple	\$604	\$125	\$1,150	29	\$512
White Birch	\$501	\$125	\$738	35	\$495
Yellow Birch	\$601	\$300	\$742	29	\$633

**SOMERSET**

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WASHINGTON

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<u>BIOMASS (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$2.14	\$0.50	\$5.00	42	\$3

<u>STUDWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Other Species	\$12	\$4	\$21	13	\$9
Spruce & Fir	\$21	\$5	\$32	56	\$18

<u>FIREWOOD (per cord)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
All Species	\$22	\$5	\$44	37	\$20

<u>PALLETWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Softwood	\$48	\$25	\$85	9	\$73

<u>PULPWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Aspen/Poplar	\$9	\$5	\$14	11	\$12
Cedar	\$20	\$6	\$25	14	\$16
Hemlock	\$9	\$0.40	\$12	23	\$5
Mixed Hardwood	\$12	\$0.60	\$18	69	\$10
Red Pine	\$12	\$4	\$13	7	No Price
Spruce & Fir	\$11	\$0.84	\$22	80	\$11
White Pine	\$5	\$3	\$9	11	\$4

<u>SAWLOGS (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2010 AVG:</b>
Ash	\$174	\$100	\$175	4	\$171
Cedar	\$27	\$22	\$80	5	No Price
Hemlock	\$67	\$40	\$74	12	\$73
Red Pine	\$76	\$50	\$100	5	\$85
Red/White Maple	\$118	\$60	\$150	10	No Price
Spruce & Fir	\$69	\$33	\$204	30	\$130
White Pine	\$139	\$19	\$200	31	\$150
Yellow Birch	\$200	\$200	\$200	4	\$143

WASHINGTON

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**Conversion Table  
Cord/Weight Equivalents  
for various Maine Commercial Tree Species**

These conversions are used by the Maine Forest Service.  
Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

***For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.***

These conversions factors are handy for making estimates and for forest inventory purposes, but are advisory only. The weight of a particular volume of wood varies greatly by species, time of year and other factors.

It is illegal in Maine to convert from one system of measurement to another for the basis of payment (e.g. convert a mill payment for pulpwood in dollars per ton to a landowner payment in dollars per cord).



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