

# 2013 STUMPAGE PRICES

## By Maine County/Unit

Compiled from the 2013 Landowner Reports.  
Data collected under the provisions of Title 12 MRSA §8886

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Department of Agriculture, Conservation and Forestry  
Maine Forest Service

Forest Policy and Management Division

#22 State House Station, Augusta, Maine 04333

(207)287-2791 or 1-800-367-0223

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- The market values listed in this report represent prices paid to Maine landowners in 2013. Prices have changed since then.
- The 2012 average prices for each product and species are included for reference.
- **Wood markets are volatile. Current prices will vary.**
- See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- Call 1-800-367-0223 if you have questions about this report or to locate your local Maine Forest Service District Forester.

These stumpage prices are based on reports from 2013 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

## About the 2013 Stumpage Price Report

### What is the purpose of this report?

This report lists the stumpage prices paid to Maine landowners during the calendar year 2013. This information is intended to give landowners a profile of timber prices in Maine.

### How was this information collected?

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 2,121 landowner reports received by the MFS that reported having a stumpage sale in 2013.

### What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- ➔ to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- ➔ to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- ➔ to quantify harvest area and forest management techniques.

### Report Summary:

There were less stumpage sales reported in 2013 (2,121 reports) than in 2012 (2,158 reports). There were slight changes in some prices at the county or unit level. However, statewide there were no significant changes in the reported prices.

To improve the consistency of published stumpage price information, the eight smaller Maine counties were combined into their respective Forest Inventory and Analysis (FIA) Unit as follows:

**Capital Area Unit - Kennebec, Knox, Lincoln, and Waldo counties**

**Casco Bay Unit - Androscoggin, Cumberland, Sagadahoc, and York counties**

This report is arranged so you can look up stumpage prices by county or unit. Stumpage prices are organized into eight product categories:

<u>Biomass</u>	<u>Pulpwood</u>
<u>Boltwood</u>	<u>Sawlogs</u>
<u>Firewood</u>	<u>Studwood</u>
<u>Palletwood</u>	<u>Veneer</u>

The statistics includes:

- average stumpage price
- minimum stumpage price
- maximum stumpage price
- number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties or units may be useful.

If there are three or fewer reports for a product and species in one county or unit, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed for that product and species combination.

### FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- ➔ Volume to be cut per acre or total harvest volume
- ➔ Average size of trees to be cut
- ➔ Mix of species to be harvested
- ➔ Percentage of pulpwood and sawlogs
- ➔ Log quality
- ➔ Logging terrain
- ➔ Distance to public roads
- ➔ Type of logging equipment
- ➔ Time of year
- ➔ Landowner needs or special requirement
- ➔ Market demand
- ➔ Distance to market
- ➔ Involvement of a licensed forester
- ➔ Landowner knowledge of market value
- ➔ Sale by competitive bid
- ➔ Type of harvest: i.e., partial or clearcut
- ➔ Regulatory constraints
- ➔ High stumpage prices - exercise caution as price may be for a small volume of a given product

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

## DEFINITIONS AND NOTES

**Average:** The average price (or mean) is calculated by multiplying the corresponding volume by the stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species.

**This is a weighted average.**

**Biomass:** Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches.

**Board:** 1" thick piece of lumber 3" to 12" wide and 8' through 16' long

**Board foot:** A wood volume measurement unit equal to a piece of wood 1" thick by 12" long by 12" wide.

**Boltwood:** A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer.

**Conversions:** For converting different units of volume, a conversion table is shown on the last page of this report.

**Cords (cds):** (MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is ranked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume.

**Dimension Lumber:** timbers 2" x 3" through 2" x 12" and 8' through 16' in length

**Max(imum):** The maximum price is the highest price reported.

**(MBF)** One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber.

**Min(imum):** The minimum price is the lowest price reported.

**Palletwood:** A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.

**Pulpwood:** Wood used to produce fiber for making paper. Though reported to the MFS in two different units (tons and pounds), the stumpage price report converts pulpwood volumes to tons. For conversions, see back page of this report.

**Reports (# of Rpts):** The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however.

**Sawlog:** A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species.

**Scale:** The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed Wood Scaler or scaling facility. Also a standard by which wood products are measured.

**Species:** **Common Names for some specie**

Aspen: **poplar, popple**

Red Maple: **white maple, soft maple**

Sugar Maple: **rock maple, hard maple**

White Birch: **paper birch**

**Studwood:** Sawlogs intended to be sawn into dimensional lumber.

**Stumpage:** The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Stumpage prices are negotiable and should be agreed upon in advance. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility.

**Veneer:** Wood peeled, sawn, or sliced into sheets of a given constant thickness.

## **IMPORTANT NOTES ON STUMPAGE PRICES**

**These stumpage prices are based on reports from 2013 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.**

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**The sawlog prices published in this report combine all grades of sawlog for a given species. Prices of sawlogs can vary by hundreds of dollars based upon the quality, or grade, of the sawlog. Sawlog quality is determined during the log scaling and grading process. Log scaling is the process of measuring how much volume there is in a sawlog. Items such as log length, diameter, heart discoloration, and amount of defect, such as sweep and crook, will determine the volume and grade of the sawlog.**

**Typically, sawlogs that are larger, straighter, and have fewer knots are graded higher and have higher value. Individual mills establish their own specifications and pricing for each grade. It is wise to get the latest grade specifications and price before harvesting logs for a particular mill.**

**Proper preparation of a sawlog, starting from how the tree is initially cut down to how it is bucked once it is down, can have a big impact on how much money that sawlog is worth.**

**A licensed forester can help you achieve the best value for the wood you are harvesting. Contact the Maine Forest Service to locate licensed foresters in your area.**

**SUMMARY PAGE - ALL COUNTIES**

**Stumpage Prices paid to Maine Forest Landowners in 2013**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$2.30	\$0.50	\$7.00	742	\$2

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	\$124	\$80	\$145	25	\$159
White Birch	\$149	\$34	\$241	245	\$174
Yellow Birch	\$117	\$74	\$184	47	\$150

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$21	\$6	\$36	635	\$21

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Hardwood	\$84	\$15	\$180	434	\$61
Softwood	\$51	\$10	\$85	367	\$54

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	\$13	\$1	\$25	593	\$12
Cedar	\$8	\$3	\$20	104	\$12
Hemlock	\$5	\$2	\$11	679	\$6
Mixed Hardwood	\$10	\$2	\$26	1,384	\$10
Red Pine	\$5	\$3	\$10	31	\$6
Spruce & Fir	\$13	\$3	\$28	870	\$13
White Pine	\$4	\$1	\$9	777	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Ash	\$164	\$40	\$317	461	\$173
Aspen/Poplar	\$66	\$38	\$180	58	\$139
Beech	\$137	\$23	\$195	28	\$85
Cedar	\$65	\$20	\$163	87	\$65
Hemlock	\$70	\$31	\$150	429	\$72
Red Oak	\$237	\$85	\$434	466	\$208
Red Pine	\$53	\$12	\$129	79	\$67
Red/White Maple	\$122	\$23	\$285	500	\$145
Spruce & Fir	\$114	\$40	\$245	598	\$116
Sugar Maple	\$225	\$53	\$457	518	\$221
White Birch	\$141	\$50	\$314	409	\$171
White Oak	\$122	\$25	\$250	51	\$162
White Pine	\$161	\$43	\$290	1,111	\$165
Yellow Birch	\$198	\$58	\$367	447	\$225

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Other Species	\$13	\$2	\$30	236	\$12
Spruce & Fir	\$29	\$6	\$42	459	\$25

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	\$130	\$83	\$175	7	\$116
Red Oak	\$526	\$210	\$900	237	\$485
Red/White Maple	\$398	\$100	\$500	11	\$478
Sugar Maple	\$572	\$210	\$1,204	221	\$674
White Birch	\$486	\$175	\$843	188	\$529
Yellow Birch	\$585	\$180	\$978	204	\$731

**SUMMARY PAGE - ALL COUNTIES**

\* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or c) last year's price to get an indication of typical prices.

**AROOSTOOK**

**Stumpage Prices paid to Maine Forest Landowners in 2013**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$2.65	\$0.50	\$7.00	71	\$2.58

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	\$126	\$125	\$129	4	No Price
White Birch	\$144	\$44	\$209	27	\$203
Yellow Birch	\$113	\$85	\$148	7	\$118

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$24	\$10	\$36	44	\$25

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Hardwood	\$80	\$45	\$111	19	\$53
Softwood	\$75	\$75	\$75	4	\$62

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	\$14	\$1	\$24	104	\$13
Cedar	\$8	\$3	\$20	37	\$12
Hemlock	\$7	\$2	\$10	41	\$7
Mixed Hardwood	\$12	\$2	\$26	156	\$11
Red Pine	\$4	\$3	\$7	5	No Price
Spruce & Fir	\$17	\$4	\$28	106	\$15
White Pine	\$5	\$2	\$8	5	No Price

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Ash	\$182	\$58	\$304	35	\$189
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$62	\$30	\$100	27	\$67
Hemlock	\$83	\$31	\$92	9	\$97
Red Oak	*				\$162
Red Pine	*				No Price
Red/White Maple	\$159	\$34	\$276	36	\$133
Spruce & Fir	\$103	\$43	\$194	54	\$117
Sugar Maple	\$235	\$60	\$428	54	\$215
White Birch	\$148	\$70	\$314	29	\$179
White Oak	*				No Price
White Pine	\$127	\$55	\$200	16	\$119
Yellow Birch	\$230	\$70	\$362	52	\$212

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Other Species	\$16	\$3	\$30	112	\$14
Spruce & Fir	\$28	\$7	\$37	185	\$23

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$636	\$250	\$1,204	38	\$788
White Birch	\$591	\$200	\$843	19	\$503
Yellow Birch	\$630	\$225	\$896	34	\$769

**AROOSTOOK**

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**CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$2.71	\$0.50	\$6.00	93	\$2.02

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	*				No Price
White Birch	\$110	\$40	\$215	31	\$133
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$21	\$6	\$35	147	\$20

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Hardwood	\$76	\$20	\$175	60	\$49
Softwood	\$50	\$15	\$85	79	\$53

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	\$11	\$4	\$19	79	\$9
Cedar	*				No Price
Hemlock	\$6	\$2	\$10	97	\$6
Mixed Hardwood	\$8	\$2	\$20	175	\$7
Red Pine	\$5	\$4	\$10	4	No Price
Spruce & Fir	\$10	\$3	\$25	113	\$9
White Pine	\$4	\$2	\$9	139	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Ash	\$162	\$50	\$300	54	\$152
Aspen/Poplar	\$104	\$73	\$160	9	\$124
Beech	*				No Price
Cedar	*				\$41
Hemlock	\$67	\$32	\$106	74	\$65
Red Oak	\$204	\$100	\$434	92	\$206
Red Pine	\$48	\$30	\$55	7	\$61
Red/White Maple	\$120	\$30	\$285	48	\$99
Spruce & Fir	\$109	\$50	\$180	90	\$100
Sugar Maple	\$223	\$91	\$450	40	\$179
White Birch	\$137	\$72	\$300	61	\$149
White Oak	*				\$129
White Pine	\$158	\$45	\$290	187	\$158
Yellow Birch	\$163	\$100	\$350	33	\$196

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Other Species	\$7	\$4	\$11	8	\$14
Spruce & Fir	\$22	\$11	\$28	10	\$19

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Red Oak	\$447	\$240	\$750	35	\$446
Red/White Maple	*				No Price
Sugar Maple	\$496	\$280	\$883	9	\$443
White Birch	\$322	\$250	\$528	6	\$273
Yellow Birch	\$422	\$350	\$600	7	\$396

**CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)**

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**CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$1.91	\$0.50	\$4.50	234	\$1.92

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	*				No Price
White Birch	\$100	\$50	\$124	16	\$58
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$21	\$8	\$35	185	\$20

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Hardwood	\$83	\$20	\$180	148	\$57
Softwood	\$54	\$10	\$85	142	\$48

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	\$11	\$5	\$25	81	\$12
Cedar	*				No Price
Hemlock	\$5	\$2	\$9	177	\$6
Mixed Hardwood	\$7	\$2	\$15	285	\$8
Red Pine	\$4	\$3	\$7	7	\$7
Spruce & Fir	\$7	\$3	\$20	29	\$7
White Pine	\$4	\$1	\$8	302	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Ash	\$139	\$60	\$275	81	\$155
Aspen/Poplar	\$102	\$50	\$180	9	\$177
Beech	*				\$56
Cedar	*				No Price
Hemlock	\$65	\$35	\$150	171	\$71
Red Oak	\$218	\$85	\$420	210	\$204
Red Pine	\$69	\$15	\$129	29	\$82
Red/White Maple	\$100	\$30	\$230	112	\$85
Spruce & Fir	\$121	\$45	\$190	91	\$122
Sugar Maple	\$270	\$60	\$440	78	\$237
White Birch	\$117	\$60	\$225	67	\$109
White Oak	\$87	\$25	\$250	40	\$160
White Pine	\$173	\$50	\$280	385	\$175
Yellow Birch	\$172	\$80	\$325	51	\$192

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Other Species	\$3	\$2	\$13	4	\$5
Spruce & Fir	*				No Price

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Red Oak	\$568	\$250	\$900	129	\$536
Red/White Maple	*				No Price
Sugar Maple	\$593	\$350	\$1,020	18	\$396
White Birch	\$246	\$180	\$685	12	\$320
Yellow Birch	\$568	\$200	\$900	10	\$513

**CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)**

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FRANKLIN

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$3.26	\$0.50	\$5.00	32	\$2.98

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	*				\$200
White Birch	\$135	\$50	\$175	21	\$120
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$18	\$7	\$25	32	\$19

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Hardwood	\$91	\$15	\$180	41	\$72
Softwood	\$47	\$25	\$81	22	\$41

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	\$11	\$5	\$21	46	\$12
Cedar	\$11	\$4	\$15	4	No Price
Hemlock	\$6	\$4	\$9	37	\$7
Mixed Hardwood	\$8	\$5	\$17	82	\$9
Red Pine	*				No Price
Spruce & Fir	\$14	\$5	\$28	60	\$15
White Pine	\$5	\$2	\$8	33	\$5

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Ash	\$139	\$75	\$227	47	\$139
Aspen/Poplar	\$87	\$38	\$165	14	\$100
Beech	*				No Price
Cedar	\$30	\$29	\$113	7	No Price
Hemlock	\$65	\$40	\$115	20	\$55
Red Oak	\$204	\$93	\$375	34	\$174
Red Pine	*				No Price
Red/White Maple	\$112	\$23	\$227	52	\$138
Spruce & Fir	\$124	\$81	\$185	52	\$122
Sugar Maple	\$215	\$65	\$425	57	\$224
White Birch	\$133	\$50	\$299	61	\$171
White Oak	*				No Price
White Pine	\$156	\$50	\$250	52	\$139
Yellow Birch	\$174	\$65	\$320	51	\$261

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Other Species	*				\$15
Spruce & Fir	\$28	\$26	\$30	5	\$28

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Red Oak	\$415	\$300	\$575	9	\$436
Red/White Maple	*				No Price
Sugar Maple	\$480	\$325	\$750	18	\$658
White Birch	\$438	\$250	\$750	26	\$466
Yellow Birch	\$433	\$300	\$836	14	\$783

FRANKLIN

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**HANCOCK**

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<u>BIOMASS (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
All Species	\$2.04	\$0.50	\$4.00	28	\$1.70

<u>BOLTWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	*				No Price
White Birch	\$164	\$100	\$217	15	\$135
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
All Species	\$22	\$8	\$35	44	\$25

<u>PALLETWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Hardwood	\$91	\$18	\$150	13	\$91
Softwood	\$29	\$10	\$75	14	\$68

<u>PULPWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Aspen/Poplar	\$11	\$6	\$23	34	\$16
Cedar	*				\$6
Hemlock	\$5	\$2	\$9	20	\$4
Mixed Hardwood	\$11	\$4	\$21	52	\$14
Red Pine	*				No Price
Spruce & Fir	\$11	\$6	\$23	88	\$12
White Pine	\$4	\$2	\$8	15	\$3

<u>SAWLOGS (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Ash	\$134	\$50	\$213	9	\$142
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$115	\$58	\$150	4	\$74
Hemlock	\$80	\$40	\$105	16	\$60
Red Oak	\$174	\$111	\$272	6	\$181
Red Pine	\$44	\$20	\$75	4	No Price
Red/White Maple	\$124	\$40	\$200	13	\$137
Spruce & Fir	\$118	\$70	\$160	44	\$115
Sugar Maple	\$267	\$100	\$299	12	\$178
White Birch	\$147	\$90	\$233	6	\$141
White Oak	*				No Price
White Pine	\$145	\$58	\$280	40	\$141
Yellow Birch	\$212	\$100	\$291	13	\$234

<u>STUDWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Other Species	\$12	\$10	\$26	5	\$7
Spruce & Fir	\$26	\$6	\$38	34	\$17

<u>VENEER (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Aspen/Poplar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$862	\$225	\$886	5	\$785
White Birch	\$622	\$300	\$641	6	\$515
Yellow Birch	*				\$615

**HANCOCK**

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**OXFORD**

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<u>BIOMASS (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
All Species	\$1.95	\$0.50	\$5.00	65	\$1.76

<u>BOLTWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	*				\$211
White Birch	\$137	\$50	\$200	17	\$142
Yellow Birch	*				\$174

<u>FIREWOOD (per cord)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
All Species	\$18	\$6	\$30	67	\$20

<u>PALLETWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Hardwood	\$85	\$20	\$170	50	\$72
Softwood	\$38	\$10	\$75	30	\$77

<u>PULPWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Aspen/Poplar	\$13	\$5	\$23	43	\$11
Cedar	*				No Price
Hemlock	\$6	\$2	\$11	86	\$7
Mixed Hardwood	\$8	\$3	\$15	152	\$9
Red Pine	\$6	\$4	\$10	4	No Price
Spruce & Fir	\$14	\$3	\$18	47	\$15
White Pine	\$4	\$2	\$9	119	\$4

<u>SAWLOGS (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Ash	\$145	\$50	\$251	53	\$164
Aspen/Poplar	\$98	\$50	\$168	11	\$156
Beech	*				No Price
Cedar	*				No Price
Hemlock	\$63	\$35	\$122	50	\$72
Red Oak	\$310	\$110	\$406	69	\$235
Red Pine	\$62	\$32	\$75	16	\$56
Red/White Maple	\$131	\$30	\$265	62	\$159
Spruce & Fir	\$111	\$40	\$180	77	\$102
Sugar Maple	\$228	\$65	\$450	50	\$277
White Birch	\$144	\$75	\$258	55	\$206
White Oak	\$99	\$50	\$200	6	\$203
White Pine	\$167	\$44	\$280	145	\$180
Yellow Birch	\$208	\$80	\$300	46	\$300

<u>STUDWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Other Species	*				\$11
Spruce & Fir	*				\$17

<u>VENEER (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Aspen/Poplar	*				No Price
Red Oak	\$531	\$280	\$887	33	\$471
Red/White Maple	*				No Price
Sugar Maple	\$660	\$325	\$1,125	31	\$758
White Birch	\$494	\$210	\$725	29	\$589
Yellow Birch	\$478	\$270	\$978	18	\$782

**OXFORD**

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*PENOBSCOT*

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<u>BIOMASS (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
All Species	\$2.61	\$0.59	\$6.00	86	\$2.27

<u>BOLTWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	\$114	\$80	\$125	9	\$125
White Birch	\$177	\$50	\$233	51	\$166
Yellow Birch	\$112	\$74	\$184	7	\$222

<u>FIREWOOD (per cord)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
All Species	\$23	\$9	\$35	35	\$20

<u>PALLETWOOD (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Hardwood	\$75	\$50	\$140	22	\$118
Softwood	\$64	\$10	\$75	28	\$65

<u>PULPWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Aspen/Poplar	\$13	\$5	\$25	89	\$12
Cedar	\$13	\$3	\$18	29	\$16
Hemlock	\$5	\$2	\$11	110	\$6
Mixed Hardwood	\$12	\$3	\$21	182	\$11
Red Pine	*				\$8
Spruce & Fir	\$14	\$4	\$25	159	\$14
White Pine	\$4	\$2	\$9	67	\$4

<u>SAWLOGS (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Ash	\$171	\$50	\$317	62	\$181
Aspen/Poplar	*				No Price
Beech	*				\$48
Cedar	\$66	\$50	\$163	7	\$64
Hemlock	\$90	\$35	\$114	30	\$76
Red Oak	\$149	\$100	\$300	17	\$212
Red Pine	\$42	\$15	\$85	7	\$79
Red/White Maple	\$142	\$74	\$239	52	\$124
Spruce & Fir	\$112	\$49	\$245	52	\$130
Sugar Maple	\$210	\$60	\$410	75	\$199
White Birch	\$163	\$110	\$284	22	\$159
White Oak	*				No Price
White Pine	\$163	\$43	\$240	104	\$156
Yellow Birch	\$207	\$75	\$363	56	\$215

<u>STUDWOOD (per ton)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Other Species	\$13	\$4	\$30	61	\$10
Spruce & Fir	\$29	\$7	\$42	100	\$27

<u>VENEER (per MBF)</u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>	<b>2012 AVG:</b>
Aspen/Poplar	*				No Price
Red Oak	\$385	\$210	\$613	10	\$385
Red/White Maple	*				\$425
Sugar Maple	\$547	\$210	\$989	29	\$572
White Birch	\$582	\$219	\$800	33	\$550
Yellow Birch	\$657	\$180	\$944	26	\$566

*PENOBSCOT*

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**PISCATAQUIS**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$2.06	\$0.83	\$5.00	40	\$1.92

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	\$106	\$90	\$145	5	No Price
White Birch	\$147	\$34	\$241	33	\$200
Yellow Birch	\$127	\$74	\$183	17	\$142

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$21	\$14	\$30	22	\$19

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Hardwood	\$85	\$16	\$156	26	\$51
Softwood	\$53	\$17	\$75	18	\$54

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	\$12	\$5	\$23	45	\$12
Cedar	\$8	\$3	\$18	12	\$8
Hemlock	\$4	\$2	\$9	40	\$6
Mixed Hardwood	\$11	\$3	\$19	111	\$11
Red Pine	*				No Price
Spruce & Fir	\$12	\$4	\$23	92	\$12
White Pine	\$5	\$1	\$9	27	\$5

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Ash	\$138	\$50	\$260	44	\$188
Aspen/Poplar	\$91	\$51	\$168	8	No Price
Beech	\$86	\$23	\$195	12	\$86
Cedar	\$62	\$47	\$130	18	\$59
Hemlock	\$67	\$38	\$123	23	\$74
Red Oak	*				\$115
Red Pine	\$60	\$30	\$90	5	\$40
Red/White Maple	\$109	\$24	\$203	53	\$201
Spruce & Fir	\$121	\$55	\$200	52	\$109
Sugar Maple	\$219	\$67	\$389	66	\$220
White Birch	\$143	\$74	\$284	28	\$163
White Oak	*				No Price
White Pine	\$130	\$45	\$238	62	\$154
Yellow Birch	\$192	\$62	\$340	60	\$223

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Other Species	\$12	\$4	\$23	21	\$12
Spruce & Fir	\$31	\$8	\$42	54	\$28

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Red Oak	\$520	\$400	\$815	4	No Price
Red/White Maple	*				No Price
Sugar Maple	\$751	\$400	\$1,000	34	\$614
White Birch	\$504	\$175	\$719	34	\$611
Yellow Birch	\$637	\$250	\$925	58	\$728

**PISCATAQUIS**

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**SOMERSET**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$2.49	\$1.00	\$5.00	52	\$2.38

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	*				No Price
White Birch	\$126	\$40	\$189	26	\$144
Yellow Birch	\$82	\$75	\$102	5	\$100

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$19	\$6	\$35	27	\$20

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Hardwood	\$97	\$23	\$175	53	\$75
Softwood	\$28	\$10	\$84	27	\$39

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	\$12	\$5	\$22	58	\$12
Cedar	\$7	\$3	\$17	13	\$5
Hemlock	\$6	\$2	\$10	59	\$7
Mixed Hardwood	\$8	\$3	\$17	146	\$9
Red Pine	\$4	\$4	\$6	5	No Price
Spruce & Fir	\$13	\$3	\$27	118	\$14
White Pine	\$5	\$1	\$9	63	\$5

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Ash	\$156	\$42	\$300	69	\$140
Aspen/Poplar	*				No Price
Beech	\$168	\$30	\$188	5	No Price
Cedar	\$98	\$83	\$150	16	\$90
Hemlock	\$77	\$35	\$145	33	\$78
Red Oak	\$221	\$100	\$375	28	\$215
Red Pine	\$83	\$62	\$123	5	No Price
Red/White Maple	\$123	\$30	\$238	67	\$99
Spruce & Fir	\$184	\$50	\$205	70	\$159
Sugar Maple	\$250	\$53	\$457	78	\$241
White Birch	\$141	\$55	\$300	72	\$126
White Oak	*				No Price
White Pine	\$143	\$50	\$261	103	\$153
Yellow Birch	\$184	\$58	\$367	77	\$197

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Other Species	\$25	\$12	\$30	9	\$11
Spruce & Fir	\$33	\$7	\$40	21	\$32

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Red Oak	\$482	\$220	\$650	14	\$531
Red/White Maple	\$363	\$313	\$425	5	No Price
Sugar Maple	\$704	\$225	\$1,000	33	\$700
White Birch	\$496	\$250	\$765	19	\$553
Yellow Birch	\$444	\$200	\$711	30	\$600

**SOMERSET**

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WASHINGTON

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$2.28	\$0.50	\$6.00	41	\$1.69

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Sugar Maple	*				No Price
White Birch	\$93	\$50	\$159	8	\$87
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
All Species	\$24	\$15	\$35	32	\$24

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Hardwood	*				\$91
Softwood	*				\$68

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	\$10	\$5	\$20	14	\$8
Cedar	*				\$11
Hemlock	\$5	\$2	\$7	12	\$6
Mixed Hardwood	\$10	\$4	\$16	43	\$10
Red Pine	*				\$2
Spruce & Fir	\$12	\$6	\$24	58	\$12
White Pine	\$3	\$2	\$4	7	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Ash	\$175	\$40	\$225	7	\$161
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$54	\$20	\$75	4	\$55
Hemlock	*				No Price
Red Oak	\$132	\$120	\$150	5	\$105
Red Pine	*				No Price
Red/White Maple	\$64	\$60	\$110	5	\$126
Spruce & Fir	\$143	\$60	\$170	16	\$139
Sugar Maple	\$199	\$100	\$238	8	\$232
White Birch	\$98	\$66	\$200	8	No Price
White Oak	*				No Price
White Pine	\$127	\$81	\$200	17	\$140
Yellow Birch	\$148	\$80	\$236	8	\$204

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Other Species	\$7	\$2	\$29	13	\$9
Spruce & Fir	\$20	\$8	\$32	46	\$20

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2012 AVG:
Aspen/Poplar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$413	\$400	\$775	6	No Price
White Birch	\$363	\$273	\$606	4	No Price
Yellow Birch	\$503	\$300	\$679	4	\$300

WASHINGTON

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**Conversion Table  
Cord/Weight Equivalents  
for various Maine Commercial Tree Species**

These conversions are used by the Maine Forest Service.

Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

These conversions factors are handy for making estimates and for forest inventory purposes, but are advisory only. The weight of a particular volume of wood varies greatly by species, time of year and other factors.

It is illegal in Maine to convert from one system of measurement to another for the basis of payment (e.g. convert a mill payment for pulpwood in dollars per ton to a landowner payment in dollars per cord).

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

*For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.*





## Maine Forest Service District Foresters

### Ken Canfield

2281 Alfred Road  
Lyman, ME 04002  
Phone: (207) 441-3712  
E-mail: ken.canfield@maine.gov

### Morten Moesswilde

536 Waldoboro Road  
Jefferson, ME 04348  
Phone: (207) 441-2895  
E-mail: morten.moesswilde@maine.gov

### Vacant

P.O. Box 130  
Jonesboro, ME 04468  
Phone: (207) 592-2239  
E-mail:

### Vacant

P.O. Box 415  
Old Town, ME 04468  
Phone: (207) 592-2239  
E-mail:

### Dan Jacobs

2 Forestry Road  
Island Falls, ME 04747  
Phone: (207) 441-4128  
E-mail: dan.jacobs@maine.gov

### Shane Duigan

356 Shaker Road  
Gray, ME 04039  
Phone: (207) 592-1251  
E-mail: shane.p.duigan@maine.gov

### Patty Cormier

PO Box 416  
Norridgewock, ME 04957  
Phone: (207) 592-2238  
E-mail: patty.cormier@maine.gov

### Gordon Moore

P.O. Box 1107  
Greenville, ME 04441  
Phone: (207) 441-4139  
E-mail: gordon.moore@maine.gov

### Merle Ring

131 Bethel Road  
West Paris, ME 04289  
Phone: (207) 441-3276  
E-mail: merle.ring@maine.gov

### Dave Rochester

45 Radar Road  
Ashland, ME 04732  
Phone: (207) 441-3817  
E-mail: dave.rochester@maine.gov

**Maine Forest Service - Main Office - Augusta** 1-800-367-0223 (instate) or 207-287-2791  
email: forestinfo@maine.gov