12-1-2005

Review of MECMS Stabilization Reporting, 2005

Maine State Legislature

Office of Program Evaluation and Government Accountability

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Review of MEC MS Stabilization Reporting - Reporting Provides Realistic Picture; Effective Oversight Requires More Focus on Challenges and Risks

Report No. RR-MEC MS-05

a report to the Government Oversight Committee from the Office of Program Evaluation & Government Accountability of the Maine State Legislature
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ABOUT OPEGA & THE GOVERNMENT OVERSIGHT COMMITTEE

The Office of Program Evaluation and Government Accountability (OPEGA) was created in 2003 to assist the Legislature in its oversight role by providing independent reviews of the agencies and programs of State Government. OPEGA began operations in January 2005.

Oversight is an essential function because legislators need to know if current laws and appropriations are achieving intended results. Although the Maine Legislature has always conducted budget reviews and legislative studies, until OPEGA, the Legislature had no independent staff unit with sufficient resources and authority to evaluate the efficiency and effectiveness of Maine government. The joint legislative Government Oversight Committee (GOC) was established as a bipartisan committee to oversee OPEGA’s activities.

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EXECUTIVE SUMMARY

Review of MECMS Stabilization Reporting – Reporting Provides Realistic Picture; Effective Oversight Requires More Focus on Challenges and Risks

Purpose

OPEGA recently completed a review of reporting to the Legislature on efforts to stabilize the Maine Claims Management System. The review was conducted at the direction of the joint legislative Government Oversight Committee.

Phase I of the new Maine Claims Management System (MECMS) for MaineCare (Maine’s Medicaid) went live on January 27, 2005. Since its implementation, MECMS has been the only system available for processing claims submitted by the State’s MaineCare providers.

The implementation of MECMS Phase I proved to be premature as the system was incapable of successfully processing and paying providers’ claims in a timely manner. Efforts to stabilize the operation of MECMS began shortly after implementation and are still ongoing. The delays in paying providers’ claims have resulted in continued reliance on Interim Payments, estimated payments made to providers to help support their operations.

Responsibility for stabilization efforts is jointly shared between the Office of Information Technology (OIT) within the Department of Administrative and Financial Services (DAFS) and the Office of MaineCare Services (OMS) within the Department of Health and Human Services. Management’s stated stabilization goal is to have MECMS operate as a “predictable and reliable” system with a manageable level of Suspended Claims that allows the elimination of Interim Payments. Stabilization and related efforts are expected to continue until well into 2006.

The complex MECMS situation is being overseen by two legislative Joint Standing Committees – the Committee on Appropriations and Financial Affairs (AFA) and the Committee on Health and Human Services (HHS). Management provides progress reports to these JS Committees on a monthly basis.

The purpose of OPEGA’s review was to determine whether these reports are providing the Legislature with an accurate and complete picture of MECMS Stabilization status and the associated challenges and risks.
Conclusions

OPEGA has formed the following conclusions from this review:

1. The written Progress Reports and oral briefings Management now provides to the AFA and HHS Committees do present a realistic picture of the current status of MECMS Stabilization and other related efforts.

2. Members of the JS Committees may be limited in their ability to perform effective oversight by an insufficient understanding of all the significant challenges and risks involved. (See Appendix B for a summary of these.)

3. Legislators have differing information and perspectives on the MECMS situation which affects the accuracy and consistency of information being relayed to the public.

OPEGA noted several specific findings and observations related to these overall conclusions that are discussed in detail in the full report.

Recommended Actions

For Management

OPEGA discussed opportunities for improvement with the responsible management teams at DAFS and DHHS. Management agreed to take the following actions to address OPEGA’s findings and observations:

- determine and implement appropriate controls to verify the accuracy and completeness of performance data generated from MECMS; and

- if requested, deliver a presentation to the JS Committees of jurisdiction on the root causes of the MECMS implementation failure as noted by OPEGA.

In addition, Management had already incorporated OPEGA’s suggestions for improving the monthly MECMS Progress Reports into a new report format that was first used in October 2005.
For the Legislature

OPEGA also recommended certain legislative actions to improve the effectiveness of legislative oversight in regards to MECMS. The following suggestions have been discussed with the Senate President and the Speaker of the House:

- Provide increased opportunities for fuller discussion of status, challenges and risks for all MECMS-related efforts.

- Reduce the time spent on Management’s oral walk-through of written Progress Reports in order to spend more time on questions and answers with fuller discussions of challenges and risks.

- Arrange for AFA and HHS Committees to meet jointly to receive oral briefings on MECMS-related efforts whenever possible.

- Utilize non-partisan legislative staff to help JS Committee members obtain an adequate frame of reference for the MECMS situation.

- Share information obtained by the AFA and HHS Committees with all other legislators.

More details are presented in the full report.

Appendices A and B also contain additional information helpful for understanding the MECMS situation. Appendix A contains a description of how MaineCare claims are processed and definitions of key terms related to MECMS. Appendix B is a summary of areas that represent major challenges and risks for MECMS-related efforts. It includes some discussion about those challenges and risks as well as key questions for legislative oversight.
Review of MECMS Stabilization Reporting –
Reporting Provides Realistic Picture; Effective Oversight Requires More Focus on Challenges and Risks

Purpose

OPEGA recently completed a review of reporting to the Legislature on efforts to stabilize the Maine Claims Management System (MECMS). The review was conducted at the direction of the joint legislative Government Oversight Committee in accordance with M.R.S.A. Title 3, Chapter 37, §991-997.

The review’s purpose was to determine whether the Legislature is receiving an accurate and complete picture of MECMS Stabilization status and the associated challenges and risks.

In conducting this review, OPEGA:
- interviewed State officials and consultants;
- reviewed relevant documents;
- obtained perspectives of legislators;
- observed presentations to Joint Standing Committees;
- verified data and trends being reported to the Legislature;
- developed an understanding of activities and processes related to MECMS;
- reviewed information available on the State’s website;
- interviewed a sample of providers; and
- observed progress made over the time period of this review.

This review was initiated in mid-August 2005. An Interim Report on this review was presented to the Government Oversight Committee on November 28, 2005.
Background

Overview of the MECMS Situation

**MECMS History**
Phase I of the new Maine Claims Management System (MECMS) for MaineCare (Maine’s Medicaid) went live on January 27, 2005. MaineCare is administered by the Office of MaineCare Services (OMS) within the Department of Health and Human Services (DHHS). Since its implementation, MECMS has been the only system available to OMS for receiving, validating, and processing claims submitted by the state’s MaineCare providers.

MECMS replaced the Maine Medicaid Information System which had been used by the State for roughly the last 25 years. The new system was required by the Federal Centers for Medicare and Medicaid Services (CMS) to meet regulatory requirements under the Health Insurance Portability and Accountability Act of 1996 (HIPAA). Similar systems are being required of all states. Federal CMS has been funding 90% of the system development and implementation.

The MECMS system implementation project began in 2001 when DHHS (formerly Department of Human Services) contracted Client Network Services, Inc. (CNSI) to design, develop, test, implement and temporarily operate MECMS. At that time, information systems for DHHS were managed internally by the Division of Technology Services at DHHS. Earlier this year, the DHHS IT function was absorbed into the new Office of Information Technology under the Department of Administrative and Financial Services.

**MECMS Design**
MECMS is a rule-based system built on a relational database design. Such a design offers a major benefit in ultimately allowing the State to easily make changes to the “rules” under which claims are processed as changes in federal or state policy occur. The design will also force compliance with the data requirements under HIPAA. The Federal CMS has been very supportive of this innovative approach.

The drawback of a relational database design is that the accuracy and format of the individual pieces of data is of critical importance. This is because the databases within MECMS are trying to relate to each other by matching up the information in certain data fields.
MECMS Stabilization Efforts

The implementation of MECMS Phase I proved to be premature as the system was incapable of successfully processing and paying providers’ claims in a timely manner. Efforts to stabilize the operation of MECMS began shortly after implementation. However, the State’s capacity to effectively respond to system failures was initially limited by weaknesses in key areas including:

- detailed understanding of MECMS and federal requirements including HIPAA;
- project management;
- data availability and reliability;
- risk management; and
- protocols for system changes.

State’s capacity to deal with MECMS failures initially limited by weaknesses in key areas.

Stabilization efforts = Activities undertaken to resolve problems with MECMS so that MaineCare claims are fully processed on a regular and timely basis.

In April 2005, the Governor assigned the State’s Chief Information Officer (CIO) as MECMS Project Owner with responsibility for managing the contract with CNSI. The CIO’s organization is part of the Department of Administrative and Financial Services (DAFS) and is undergoing transformation into the new Office of Information Technology (OIT). The transformation plans called for new Agency Information Technology Directors, who report to the CIO, to be put in place at each
State CIO became MECMS Project owner in April 2005. CIO and Acting Director of OMS were assigned joint responsibility for stabilization efforts in June 2005.

In June 2005, the Governor assigned joint responsibility for MECMS stabilization efforts to the CIO and the DHHS’s Deputy Commissioner of Health, Integrated Access and Strategy, who is serving as the Acting Director of the Office of MaineCare Services. As a result of these assignments, DAFS and DHHS (collectively referred to as “the State”) have been working together closely on MECMS-related efforts.

The top management officials of these organizations (Commissioners, Deputy Commissioners, CIO and Controller) took actions to address the weaknesses highlighted above, thereby setting the stage for measurable progress. These actions have resulted in:

- **Top administration officials staying heavily involved** – A MECMS Steering Committee (hereafter referred to as “Management”) that includes all key decision makers from DAFS and DHHS was established. The Steering Committee meets regularly to evaluate progress, set high level priorities, deal with challenges and assess risks.

- **Competent consultants filling key roles** – Deloitte & Touche (D&T) and XWave are the primary consultants that have been hired to assist with stabilization and related efforts. XWave is heavily involved in managing the project and coordinating the technical systems work among all parties including CNSI. They have also been

DAFS and DHHS are working closely together on MECMS-related efforts with assistance of consultants. Actions have been taken to address initial weaknesses.
instrumental in provider outreach efforts. D&T has been providing subject matter experts from a variety of disciplines to assist with:

- assessing system viability and controls;
- preparing actuarial estimates of Medicaid liability;
- developing a strategy for reconciling Interim Payments;
- performing root cause analysis on the inventory of Suspended Claims;
- developing mechanisms and key indicators for monitoring progress; and
- providing guidance on the organizational transformation at the Office of MaineCare Services (OMS).

• **Stronger project teams taking control** – The organizational transformations occurring in OIT and OMS have resulted in management changes. The resulting management teams are more conscious of the importance of project management, the need for input from knowledgeable resources, and the requirement for OIT and OMS to work together. Project teams for specific tasks have been built with these critical elements in mind.

• **Weekly monitoring of key performance indicators** – Weekly, CNSI provides standard key indicator data from MECMS related to claims processing for that week. This data is used to develop a Key Weekly Metrics report for Management that includes the weekly figures and performance indicator trends over the past 6-8 weeks.

• **Defined processes for setting priorities** – A Change Control Board made up of representatives from OIT and OMS is determining priorities for the many requested fixes or modifications to MECMS. A Change Control Form (CCF) is generated for each requested system fix or modification and in September there were well over 600 CCF’s pending. The Change Control Board provides structure and consistency for deciding which of these many changes need to be addressed first.

• **Established protocols for making system changes** - Fixes and modifications to MECMS must now undergo substantial user acceptance testing before they are incorporated into the “production” version of MECMS. Formal, routine protocols for the user testing and final acceptance approvals are in place.

• **Progress being tracked against detailed plans and milestones** – Since September 2005, detailed plans for efforts critical to stabilizing and completing MECMS have been in place. These detailed plans include steps for transferring the operations and support for MECMS from CNSI to the State’s Office of Information Technology. Target or milestone dates for specific tasks have also been established. Progress toward those milestones is regularly tracked by XWave and reported to the MECMS Steering Committee.
• **Provider input being incorporated into plans and priorities** – Regular meetings with groups of providers are held to understand the providers’ concerns and get feedback on whether actions taken by the State have been fruitful. These groups include the Provider Advisory Council, made up of the executive directors of various provider trade associations, and a number of Technical Advisory groups consisting of specialists in billing, coding, etc. from different industries.

Efforts to stabilize MECMS have involved addressing a large number of technical system and data compatibility problems while adapting to ever changing policy rules. Significant strides in stabilization have been made since July 2005, and slow but steady progress continues. The most noticeable measure of this progress is that new claims coming into MECMS are now regularly being either cleared for payment or denied (referred to as “adjudicated”) at a rate of 85%. This means that 15% of new claims coming in are suspending. In mid-June 2005, only 61% of new claims were adjudicating, 39% were suspending.

**CMS Review**

The State will not satisfy federal requirements for MECMS until MECMS is officially “certified” by CMS. CMS defines success of the MECMS project overall by the achievement of three milestones. These are:

- stabilization of the current system;
- transition of operations to State staff; and
- completion of remaining functionality necessary for HIPAA compliance and certification.

The federal CMS continues to be generally supportive of the MECMS project. CMS staff conducted an onsite review of MECMS in late July. The report from that review noted: “While the system is not yet stable, the MECMS claims engine appeared to be sufficiently robust such that it can be built upon to achieve a certifiable”¹ system. The report further noted that CMS was impressed with the recently instituted project management leadership and control elements.

CMS also reported, however, that the project warranted continued monitoring and recommended another site visit within the next six months. CMS identified 12 specific risks in its report that needed to be addressed. Since the time of that report, Management has taken actions to address many of those risks. The conditions existing at the time of the CMS review have changed as a result. Management continues to keep CMS regularly apprised of its progress in reducing these risks.

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Unprocessed Claims
A claim is fully processed when it is either paid or denied and the decision is communicated back to the provider on a remittance advice generated by the system. For the purposes of this report, claims that have not been fully processed are referred to as unprocessed claims.

It is important to note that even with a well-functioning system the processing of claims is complicated. The claims process, by design, includes a considerable number of edits that are intended to identify problem claims needing special attention.

Processing MaineCare claims is complicated even with a well-functioning system. By design, the process includes edits to identify problem claims needing special attention.

Because of system and data problems, there have been more claims needing special attention than there are resources available to resolve them.

With a well-functioning system, however, the number of claims needing special attention should not exceed the capacity to resolve them in a timely manner. This is currently not the case. Despite the progress that has been made, a high number of claims are still being held up at various points in MECMS and in the interfaces between MECMS and MFASIS, the State’s financial system that generates the payments.

The manual intervention required to resolve the claims needing special attention is much more time consuming than under the old system, partly because of MECMS’s relational database design. Consequently, the number of claims needing special attention is still significantly exceeding the capacity of OMS to resolve them. For the week ending December 14, 2005, 14.2% of new claims suspended adding 20,143 more claims to the inventory of Suspended Claims. OMS staff was only able to resolve them.

Refer to Appendix A for more detailed description of the MaineCare Claims process.

Because of system and data problems, there have been more claims needing special attention than there are resources available to resolve them.

manually resolve 7,136 suspended claims within that week. Fortunately, changes to programming in the system and recycling suspended claims are helping OMS keep pace with the newer claims. This is evidenced by the fact that the percentage of suspended claims less than 30 days old has been holding fairly steady at about 26%.

The majority of unprocessed claims are Suspended Claims. As of November 1, 2005, the Suspended Claims inventory included 365,113 claims of which 43% were over 90 days old. Suspended claims have proven very difficult to resolve as there are multiple reasons why a claim might suspend. Some progress is being made, however. As of November 27, 2005, the Suspended Claim inventory had dropped to 321,002 claims.

A detailed analysis of Suspended Claims has recently been completed to identify the root causes for these suspensions. Management is hopeful that actions taken to address the root causes identified will shortly result in a significant decrease in Suspended Claims.

**Interim Payments**

The high number of unprocessed claims has resulted in extended reliance on Interim Payments, a contingency plan that was only expected to be needed for the first several weeks after MECMS implementation. Interim Payments are estimated payments made to providers during the stabilization effort to support their continued operations while they are not receiving regular claims payments.

Interim Payments are not tied to specific claims and the timing of those payments have been unpredictable. As a result, both the State and
MaineCare providers continue to face major financial and accounting issues.

Cash flow, in particular, has been seriously affected. Some providers have been overpaid and some have been underpaid. Obviously, this affects the amount of money the State has available to pay providers overall. More importantly, however, it disrupts the providers’ ability to manage their operations. Providers that have been overpaid are unsure how to handle the money knowing that the State will be seeking to recover it eventually. Some providers that have been underpaid, on the other hand, have had to use lines of credit to cover their expenses.

From an accounting perspective, the State Controller has had to rely on actuarial calculations to establish Medicaid liabilities for financial reporting purposes and for managing its budget. The State’s ability to properly report to the federal government has also been affected. Providers, on the other hand, have been unable to reduce their accounts receivables. This effectively distorts the financial picture shown in their financial statements and reduces the amount of capital available for investing in their businesses.

Ultimately, a three-way reconciliation between the State, the federal government and each provider is necessary. Management has begun the reconciliation process in a pilot effort with selected providers. Communications will soon be sent to all providers advising them of the plans for reconciliation.

**MECMS Phase II**

The implementation problems with MECMS Phase I have also resulted in delaying the development and implementation of Phase II of the project. Consequently, some critical functionality is still absent from MECMS. This includes:

- HIPAA Compliance
- cross-over claims
- adjustments
- online Claims Submission/Portal Access
- remaining subsystems
  - rate setting (partially implemented in Phase I)
  - drug rebate
  - third party liability
  - Maine Medicaid decision support (reporting)
  - surveillance and utilization review
- various interfaces to external entities

Management has prioritized and focused resources on the missing functionality that affects providers the most. A web portal allowing providers some ability to view the status of their claims in MECMS has been recently completed and is now being rolled out to providers. Both the remaining HIPAA compliance components and adjustment functionality are planned to be implemented by the end of 2005. The
ability to process Cross-over Claims for patients that are covered by both Medicare and Medicaid is expected to be in place by early 2006.

**Challenging Environment**

Management’s stated stabilization goal is to have MECMS operate as a “predictable and reliable” system with a manageable level of Suspended Claims that allows the elimination of Interim Payments. There is considerable work left to be done to achieve this goal. Stabilization and related efforts are expected to continue until well into 2006.

Stabilization and other major MECMS-related efforts, like Interim Payment Reconciliation and development of Phase II functionality, are now ongoing simultaneously in a very challenging environment.

The two State agencies most heavily involved in these efforts, the Office of Information Technology (OIT) and the Office of MaineCare Services (OMS), are in the throes of major organizational transformations. A host of other factors, like human resources and project management capabilities, also impact the successful and timely completion of these efforts. Lastly, there are considerable risks related to the current situation that need to be properly managed to protect against further consequences. (See Appendix B for a summary and further discussion of significant challenges and risks deserving attention.)
Legislative Oversight of MECMS Situation

Current Oversight Activities
The complex MECMS situation is being overseen by two legislative Joint Standing Committees – the Committee on Appropriations and Financial Affairs (AFA) and the Committee on Health and Human Services (HHS). Management provides written Progress Reports to these JS Committees on a monthly basis and also presents the Progress Reports orally during briefings at regular monthly Committee meetings.

Oral presentations to the AFA Committee are typically given by the Commissioner of the Department of Administrative and Financial Services (DAFS) and the State Chief Information Officer or State Controller. Presentations to the HHS Committee are typically given by the Commissioner of the Department of Health and Human Services (DHHS) or the Deputy Commissioner of Health, Integrated Access and Strategy who is also the Acting Director of OMS.

Management’s capacity to provide enough information to legislators was initially limited by an inability to get reliable and meaningful claims processing data out of MECMS. Standardized reports had not yet been developed by CNSI and the State had only limited ability to query data in MECMS on its own. Consequently, requests for performance data, like total claims suspended or denied, had to be handled by CNSI. The requested data was not always provided timely and Management had no way of judging the accuracy or completeness of the data being received.

Fortunately, this situation has improved. Deloitte & Touche assisted Management in identifying data needed for monitoring progress and worked with CNSI to establish parameters for the regular reporting of consistent performance data to the State. CNSI now provides the State with key performance data on a weekly basis that can be used by Management to monitor progress and make decisions. This is also the data that is used in the monthly Progress Reports to the legislature.

The format and content of the Progress Reports to the legislative JS Committees have changed over the months. Management has sought to include information of interest to the Committees and more data has been available. The October and November Progress Reports also incorporated suggestions from OPEGA (see Observations section of this report). In general, however, the reports have focused mainly on the current status of claims processing, Suspended Claims, and Interim Payments. Some discussion of actions taken or planned in regards to MECMS-related efforts is also included.
Legislature plays an important oversight role as public impact of MECMS failures is widespread.

Effective oversight requires having proper frame of reference from which to identify areas of concern.

All legislators need to be able to adequately respond to public's questions and concerns about MECMS.

Legislators' Needs

The Legislature plays an important oversight role in the MECMS situation. The public impact of the failed MECMS implementation is widespread and the public looks to legislators to see that the situation is being properly addressed. The Legislature’s oversight role involves:

- identifying significant areas of concern;
- assuring management is taking appropriate and timely action; and
- evaluating whether legislative action is needed.

In a situation as complex as MECMS, context is the key to effective and efficient oversight. Legislators with oversight responsibility need a proper frame of reference from which to identify concerns and evaluate management actions. A proper frame of reference for MECMS Stabilization and related efforts can only be obtained through a sufficient understanding of the:

- major activities and processes related to MECMS;
- technical complexities involved;
- factors impacting timely resolution; and
- potential risks to be managed.

Effective oversight also requires legislators to have adequate opportunities for exchanges with management and discussions among themselves.

Because the public impact of MECMS is so widespread, it is important that all legislators be able to adequately respond to the public with a consistent message. This requires that all legislators have a common understanding of the MECMS situation that is supported by sufficient, accurate and current information.

Conclusions

OPEGA has formed the following conclusions as a result of this review:

1. The written Progress Reports and oral briefings Management now provides to the JS Committees do present a realistic picture of the current status of MECMS Stabilization and other, significant, related efforts. The written reports have improved over time and since October have included sufficient information for legislators to monitor progress. In addition, Management has been forthcoming in its responses to questions from the Committee. OPEGA did note, however, the Management is still reliant on CNSI to provide the performance data that forms the basis of these reports.
2. Members of the JS Committees may be limited in their ability to perform effective oversight by an insufficient understanding of all the significant challenges and risks involved. (See Appendix B.) This is despite the fact that Management has demonstrated a willingness to be forthcoming and forthright in providing information. The ability of Committee members to develop a sufficient understanding of these challenges and risks has been, and continues to be, impacted by:

   a. the complicated nature of the situation in general and its individual aspects;
   b. the sheer amount of activity and degree of change that is constantly occurring;
   c. the limited amount of time JS Committee members are able to devote to grasping the complexities and staying abreast of the situation;
   d. the limited time and resources that management has available to assist legislators in developing a full understanding; and
   e. the degree to which management itself is aware of and has assessed particular challenges and risks.

OPEGA noted that, to date, Management has not discussed with the JS Committees the root causes of the MECMS implementation failure. Consequently, Committee members are not informed about whether these root causes are also affecting stabilization efforts.

3. Legislators have differing information and perspectives on the current status of the MECMS situation and the actions being taken by Management. This affects the accuracy and consistency of information being relayed to the public. The differing perspectives are mainly due to:

   a. considerable amount of information Management is sharing with the JS Committees is not being widely distributed to the Legislature at large; and
   b. members of the two JS Committees may receive different views stemming from the potentially different oral briefings given to each Committee.

Specific findings and observations related to OPEGA’s overall conclusions are discussed in detail in the next section of this report.
Findings and Observations

OPEGA bases the specific findings and observations from this review on the premise that responsibility for improving legislative oversight of the MECMS situation is equally shared by Management and the Legislature.

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<th>Management obligated to:</th>
<th>Legislature responsible for:</th>
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<tr>
<td>• make Legislature aware of significant public or financial impacts</td>
<td>• staying informed enough to identify areas of concern</td>
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<tr>
<td>• provide best information available in a timely manner and understandable format</td>
<td>• making best use of Management’s time and the information provided</td>
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A finding represents a situation where actual or potential deficiencies in internal control elements may expose the State to significant potential risks. An observation represents a situation where opportunities for improving effectiveness or efficiency exist. In the scope of this review, findings and observations represent those situations that directly affect whether or not the Legislature has a realistic picture of the MECMS situation.

OPEGA discussed its recommended management actions with the responsible management teams at DAFS and DHHS. OPEGA also considered alternative solutions presented by management. Management actions noted in this report were agreed upon as a result of these exchanges.

OPEGA’s recommendations for possible legislative action are also presented with the relevant observation. These recommendations were included in OPEGA’s November 28th Interim Report and discussed with the Senate President and Speaker of the House on December 1, 2005. They should be referred to other appropriate legislative bodies for consideration.

Outside the scope of this review, OPEGA did identify areas of concern surrounding MECMS-related efforts that deserve the Legislature’s attention. These are summarized in Appendix B. The AFA and HHS Committees have focused on some of these areas and continued interest is warranted.
Finding 1

Management continues to rely on CNSI to provide MECMS performance data and has done little to independently verify the accuracy or completeness of data received. Examples of performance data provided by CNSI include:

- number and dollar amounts of claims backlogged, paid, denied or suspended in a particular period;
- number and make up of claims in the Suspended Claim inventory; and
- number of claims cleared to pay by MECMS that have not been paid by MFASIS.

Management has been aware of, and concerned about, the reliance on CNSI since MECMS went live and has struggled to find a way to adequately mitigate this risk. Management is reliant upon CNSI for performance data because the data queries developed by CNSI to obtain it from MECMS are large and need to be run during overnight batches. Management does not have batch processing capability at this time.

The information provided by CNSI is critical for monitoring stabilization progress; making decisions about priorities; and determining approaches to various problems. The data provided by CNSI is also the basis for reports provided to the Legislature.

While CNSI reports that it has controls in place to assure accuracy and completeness of figures before reporting them, it would be prudent for Management to establish some controls of its own. Such controls will be needed even when OIT takes over the operation of MECMS and is producing the data.

OIT and OMS, with assistance from consultants, are designing a continuous Quality Assurance process for MECMS. The DHHS Agency Information Technology Director and the OMS Medical Director will assure that the QA process includes activities to validate the performance data being produced by MECMS. These activities will begin no later than March 31, 2006.

Management Action

New Quality Assurance process being designed for MECMS will include activities to validate performance data.
**Observation 1**
Prior to October 2005, Progress Reports did not provide clear picture of progress over time.

**Management Action**
Management incorporated OPEGA’s suggestions for additional data and more graphic format into a new report format first used in October 2005.

**Observation 2**
Legislature has not received adequate explanation of reasons for MECMS implementation failure and corrective actions taken.

**Observation 1**
OPEGA noted early in its review that the monthly MECMS Progress Reports to the JS Committees did not provide legislators with a clear, complete and easily understood picture of progress over time. Nor did they allow legislators to easily correlate how that progress was being impacted by specific actions taken or planned.

At the time OPEGA discussed its observation with Management, Management was already seeking ways to enhance the Progress Reports in response to comments from the JS Committees. OPEGA shared its suggestions for improvements and Management incorporated those suggestions into a new report format that was first used in October 2005. These suggestions included:

- use a more graphic format;
- focus on key statistical indicators, i.e. percentages that provide a consistent perspective where specific numbers and dollar amounts naturally vary from period to period;
- show trends over time;
- highlight actions impacting key indicators; and
- provide flowchart of claims process and key definitions.

The new report format provides an increased amount of detail in a graphical manner that highlights key information. Feedback from the JS Committees has been positive so far. Consequently, the Commissioner of DAFS plans to maintain the same format for the foreseeable future.

**Observation 2**
Management has not provided the Legislature with an adequate explanation of the reasons for the MECMS implementation failure or of the corrective actions that have been taken to address them. The Legislature needs to understand the underlying causes of this situation in order to properly assess whether those causes continue to present areas of concern for MECMS stabilization.

Some members of the AFA and HHS Committees have asked for a full post-mortem review of the MECMS implementation in order to identify causes and individuals who should be held accountable. Performing such a review at this time would only divert attention and resources away from resolving the current problems. Management has appropriately focused first on getting MECMS stabilized rather than reviewing the details of historical events and decisions.

However, even without such a post-mortem, Management does have a good sense of some of the underlying root causes that led to the failed implementation. From talking with Management and consultants on the
MECMS project, OPEGA has noted the following root causes which could be discussed with the Legislature:

- large, complex system required to incorporate complicated and changing regulatory requirements;
- a culture of operational expediency, i.e. short-term focus;
- organizational structure with IT function housed within DHHS;
- inadequate planning and risk assessment on many fronts;
- chronically constrained financial resources and staffing;
- insufficient system implementation capacity (i.e. knowledge, skills, resources) in the agency with responsibility for the project;
- heavy reliance on the contracted developer who had no prior experience with claims management systems;
- lack of project management discipline and skills on part of both DHHS and contractor;
- inadequate contract management;
- failure to adhere to an industry accepted System Development Lifecycle Methodology;
- minimal involvement of OMS workers and providers who would need to use the system;
- inadequate system testing;
- dismissal of the consultant filling the role of Independent Verification and Review (IVR) required by federal CMS part way through the project without hiring a replacement; and
- pressure from federal CMS.

Management has indirectly implied that these factors affected the MECMS implementation in various exchanges with the AFA and HHS Committees. In fact, Management has taken actions to address many of these root causes in order to make progress on stabilization or as part of the OMS transformation. Some of these factors had also resulted in troubled system implementations in other State agencies and the OIT transformation was initiated to deal with them. However, Management has not discussed these contributing factors in direct response to the Legislature’s question of what caused the MECMS implementation failure.

Management is willing to discuss the root causes noted by OPEGA with the Legislature as well as the actions that Management has taken to address them. If requested to do so, the Chief Information Officer and Acting Director of OMS will prepare and deliver a presentation to the JS Committees of jurisdiction.
Observation 3

Legislative forums have not been adequate to support effective oversight in this complex situation.

Recommendation 3A

Provide opportunities for fuller discussion of status, challenges, and risks by creating special MECMS oversight committee OR increasing time spent during regular J S Committee meetings.

Observation 3

Legislative forums for gathering, discussing and digesting information about MECMS have typically not been adequate to support effective oversight in this complex situation. As a result, legislators with oversight responsibility have found it difficult to develop a full frame of reference from which to identify areas of concern and evaluate Management’s actions. OPEGA has observed that:

1. Time available during typical JS Committee meetings is limited and thus limits exchanges with Management as well as discussion among Committee members. The Committee members ask many relevant questions but there often is not time for a full exploration of the answers and related issues. There are also additional challenges and risks that the Committees do not focus on or have an opportunity to discuss with Management.

2. AFA and HHS Committees may hold differing views of the situation despite receiving the same written reports. The oral briefings to the AFA and HHS Committees are generally given by different presenters and the briefings occur at different points in time. In addition, questions asked and answered often differ between Committees.

3. Legislators have sometimes expressed concern that they are not sure which questions are the most important ones to be asking. (See Appendix B for suggested questions.)

OPEGA offers the Legislature the following oversight suggestions for improving the legislative forums. These were included in OPEGA's Interim Report released on November 28, 2005.

Provide opportunities for fuller discussion of status, challenges and risks for all MECMS-related efforts by:

1. Creating a special committee to focus solely on oversight of key MECMS-related efforts, OR
2. Increasing time spent on MECMS-related efforts during regular AFA and HHS Committee meetings.

If a special committee were to be created, it should consist of members from both the AFA and HHS Committees. This would mean that Management would report to the one special committee whose members would keep the full AFA and HHS Committees informed of the MECMS situation.
Recommendation 3B
Reduce time spent on Management’s oral walk-through of written Progress Reports to increase time available for fuller discussion of challenges and risks.

Reduce the time spent on Management’s oral walk-through of written Progress Reports in order to spend more time on questions and answers with fuller discussions of challenges and risks. The written Progress Reports provided to the JS Committees in advance of the meeting now contain a considerable amount of information. If Committee members were able to review the materials before the meeting, they would already have a good sense of current status. Management could then limit the oral presentation to just key highlights and topics that warranted a fuller discussion.

OPEGA observed the November 30, 2005 Management briefing on MECMS given to the AFA and HHS Committees. OPEGA noted that Management spent less time on the oral walk-through of the Progress Reports than usual. It also appeared that Committee members had read the Progress Reports in advance as there were not many questions asked where the responses were already in the Progress Reports. As a result, there was an improvement in the quality and quantity of discussion around an increased range of topics. Such an approach should continue.

Recommendation 3C
Arrange for AFA and HHS Committees to meet jointly to receive briefings on MECMS-related efforts.

Arrange for AFA and HHS Committees to meet jointly to receive oral briefings on MECMS-related efforts whenever possible. Joint briefings would help assure that both Committees get consistent information and perspectives on the situation.

When it is not possible for Committees to meet together, information gleaned during each briefing that is not included in written Progress Reports should be shared between Committees. This should include a summary of important questions and answers. Non-partisan legislative staff might be of assistance with this information exchange.

The AFA and HHS Committees did receive the November briefing jointly because of other agenda items that required their combined attention. It provided OPEGA with a good opportunity to observe whether joint briefings would indeed be worthwhile. OPEGA noted that there did appear to be added value from this arrangement. AFA members appeared to benefit from hearing the concerns of HHS members and vice versa.
There was also a sharing of information that occurred because of the joint meeting that had not been occurring before. For example, documents prepared by DHHS in response to previous questions posed by the HHS Committee were also distributed to the AFA Committee at this meeting. One AFA member commented that she was pleased to get this document because she had the same question.
**Recommendation 3D**

Utilize non-partisan staff to help JS Committee members obtain an adequate frame of reference for identifying areas of concern.

Utilize non-partisan legislative staff to help JS Committee members obtain an adequate frame of reference for the MECMS situation. JS Committees are staffed by analysts from the non-partisan legislative Office of Policy and Legal Analysis (OPLA) and the Office of Fiscal and Program Review (OFPR). These analysts could gather and provide contextual information that would assist Committee members in identifying areas of concern to discuss with Management. For example, analysts could help provide Committee members information about:

- key processes and activities related to MECMS;
- technical terms and acronyms used by management;
- roles and responsibilities of the major parties involved in MECMS-related efforts and the relationships between them all;
- Maine’s experience in implementing this system compared to other states;
- key requirements of HIPAA; and
- basics of the technologies involved.

OPLA and OFPR analysts might also assist Committee members in assessing the challenges and risks presented by the situation to provide focus on those that are most troublesome. For example:

- to what degree is the State really at financial risk?
- to what degree is the State truly at risk of losing providers from the MaineCare program?
- what are the potential consequences if the milestone dates for completing stabilization and other efforts are not met?

The ability of non-partisan staff to be helpful in this regard will be limited by other competing legislative priorities and the amount of information they are able to obtain from Management and other sources. OPEGA has shared some information that may be helpful to legislators through this report, including a summary of challenges and risks that warrant attention (see Appendix B).

**Observation 4**

Knowledge obtained by the AFA and HHS Committees about the MECMS situation is not routinely shared with all other legislators. Despite the fact that Management is providing a considerable amount of information to these Committee members, there is a lack of information among other legislators. This affects the legislators' abilities to adequately inform and respond to constituents. It also contributes to the circulation of inconsistent, and sometimes inaccurate, information in the public at large.

Information obtained by AFA and HHS Committees is not shared with all other legislators.
Recommendation 4
Share MECMS-related information among all legislators by distributing monthly Progress Reports or providing summaries and highlights of oral briefings.

Share information obtained by the AFA and HHS Committees with all other legislators. Options for accomplishing this include:
• distributing the monthly Progress Reports and other materials submitted to the Committee via mail or website;
• preparing and distributing a written summary of significant questions and answers from Committee meetings;
• developing and distributing regular summary bulletins on MECMS-related efforts; and
• notifying all legislators in advance of AFA and HHS meeting agendas that include a MECMS update so they can choose to attend or listen in on the Internet.

Non-partisan and partisan legislative staff could help facilitate the distribution of information.

Acknowledgements

OPEGA would like to thank the numerous individuals who shared their time and knowledge during this review. These include:

• Management and staff of the Department of Administrative and Financial Services, in particular the Office of Information Technology and the Controller's Office;
• Management and staff of the Department of Health and Human Services, in particular the Office of MaineCare Services;
• Representatives from Deloitte & Touche, XWave and CNSI;
• MaineCare providers;
• Legislators; and
• Non-partisan legislative staff from the Office of Fiscal & Program Review and the Office of Policy & Legal Analysis.
Stabilization efforts for MECMS have taken longer, and continue to take longer, than anyone anticipated. One reason for this is the inherent technical complexity of the system and the process of getting a claim from “entered” to “paid or denied”. In other words, even if MECMS was operating normally, the processing of MaineCare claims and payment of providers would still be a complicated business.

### APPENDIX A – Description of Claims Processing

Claims are entered to MECMS through electronic files and then go through a process called adjudication. During adjudication, MECMS attempts to determine whether a claim is eligible for payment. It does this by comparing information on the claim (i.e. provider number, diagnosis code, service code, billing rate) to information stored in database tables in the system. Claims that successfully adjudicate, will be either cleared for payment or denied. If the system cannot make a clear determination, the claim will suspend.

Claims that have been cleared for payment then move on to have proper accounting applied to the expenses through the Permissions Matrix and Oracle Financials (OFIN). If OFIN cannot determine the accounting to be applied the claim will be end up on hold at that point. Claims that successfully make it through OFIN are rolled up into one transaction for each provider or vendor (which could be more than one provider) that is passed to the Maine Financial & Administrative Statewide Information System (MFASIS).

In MFASIS, the transactions go through a normal accounts payable process which also may result in the transaction being held up. Checks to providers are generated for transactions that successfully process and a file of paid transactions is fed from MFASIS to OFIN. OFIN then identifies the claims that were paid in that transaction and creates a file that generates the Remittance Advice that will accompany the payment to the provider. Remittances Advices tell the provider which specific claims were paid or denied.
There are many checks or edits intentionally designed into MECMS, OFIN and MFASIS to identify claims that are unusual or where information in one system does not match information in one of the others. For example, claims that appear to be duplicates of other claims already processed are suspended with an error code indicating it is a potential duplicate.

Even with the system operating as intended there will always be some number of MaineCare claims that get held up in the process and require special attention. These claims fall into several categories or “buckets”. At one time or another since MECMS implementation, the number of claims in each of these buckets has exceeded the State’s capacity to resolve them in a timely manner because of system design or programming flaws and data incompatibilities that have plagued MECMS.

Key terms that are used by Management in relation to MECMS are defined in the table below.

<table>
<thead>
<tr>
<th>MECMS Key Definitions</th>
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<tbody>
<tr>
<td><strong>Adjudicated Claims</strong></td>
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<td><strong>Backlogged Claims</strong></td>
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<tr>
<td><strong>Fresh Claims</strong></td>
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<tr>
<td><strong>Fund Allocation Failure</strong></td>
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<tr>
<td><strong>Interim Payments</strong></td>
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<tr>
<td><strong>Permissions Matrix</strong></td>
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<tr>
<td><strong>Recycled Claims</strong></td>
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<tr>
<td><strong>Suspended Claims</strong></td>
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<tr>
<td><strong>Throughput</strong></td>
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</tbody>
</table>
Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

OPEGA identified a number of areas presenting significant challenges or risks in connection with MECMS and related efforts. Summarized here are those areas that appear to warrant the Legislature's continued attention. The discussion should help legislators better understand the challenges and risks in each area. There is also some information on management actions OPEGA learned of that relate to those challenges and risks.

Key questions for legislative oversight are provided for each area. While legislators have been asking many of these questions, the situation changes frequently and asking the same questions at different points in time may be appropriate. It is not OPEGA's intent to provide all the information available on any particular topic area, but only to provide enough to assist legislators in understanding the potential concerns.

### Human Resources

**Discussion**

- Stabilization has been heavily impacted by a lack of people with adequate knowledge of MECMS and the federal regulations. In particular, there are very few individuals in the Office of MaineCare Services who have the policy knowledge needed for testing and approving system changes.
- Having enough people with the right set of knowledge and skills at the State and CNSI continues to be critical to reaching stabilization.
- Transfer of MECMS operations and support from CNSI to OIT will require OIT to acquire new knowledge and skills.
- Human resources assigned to the MECMS project are strained. Multiple simultaneous efforts require the involvement of many of the same individuals and all are high priority.
- Organizational transformations in OIT and OMS will partially address the human resources issues. In addition, continuing human resource challenges are being dealt with by hiring additional consultants and temporarily reassigning resources within DHHS.
- CNSI has been contracted to develop a system similar to MECMS for the State of Washington. There is a risk that CNSI will reassign its most experienced resources to that new project.

**Key Questions**

| ? How are we assuring that we have enough resources with the knowledge and skills needed for each effort? What problems, if any, are we having in getting the right resources? | ? How are we assuring that the most knowledgeable CNSI employees are being retained and committed to the MECMS project? |
| ? What is being done to assure we retain the State employees that are key to these efforts? | ? Where are the State employees who have been reassigned to MECMS coming from? What is happening to their normal work? Is there a backlog of work? How is it being managed? |
| ? What work is being done by consultants? Does the State need to be able to perform these functions/tasks on its own? If so, when? How are we preparing to do that? | ? How has delivery of service in other functions of the State been affected by reassignments to MECMS? |
| ? Do we have the human resources we need to operate and support MECMS? If not, why not and what are we doing about it? |  |
### Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

#### Project Management

<table>
<thead>
<tr>
<th>Discussion</th>
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<tr>
<td>Effective project management is critical to stabilization and other MECMS-related efforts. It was an area of weakness for both the State and CNSI. For a long term solution, both OMS and OIT are building project management capabilities into their organizations. In the short term, the situation has been greatly improved by hiring XWave and making some management changes in OIT and OMS. The comprehensive cultural shift to a project management discipline, however, is not yet complete.</td>
</tr>
<tr>
<td>XWave has developed detailed plans and time schedules in conjunction with the State and CNSI. Progress toward milestones is being tracked. For a variety of reasons, however, the State and CNSI have been unable to consistently accomplish tasks by the established deadlines.</td>
</tr>
<tr>
<td>Progress could be partly affected by continually changing priorities. Priorities are currently being set through the MECMS Steering Committee and the Change Control Board.</td>
</tr>
<tr>
<td>Assuming that priorities were originally established with the goal of reducing the number and magnitude of problems as quickly as possible, then shifts in priorities should only be made if:</td>
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<tr>
<td>- the shift is expected to result in quicker resolution of the overall situation; or</td>
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<tr>
<td>- not shifting priorities presents significant risk.</td>
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<tr>
<td>Both the Steering Committee and the Change Control Board should be working to assure that priorities do not keep shifting due to political pressures.</td>
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</table>

#### Key Questions

| ? | How are we assuring that there is adequate coordination and cooperation between OIT and OMS? Are there any concerns? |
| ? | How are priorities being set and by whom? Are there political pressures that are affecting priorities? What are they? |
| ? | What are the current priorities and how often do they change? What affect is changing priorities having on timely resolution of the MECMS problem? |
| ? | What is the status of progress toward the established milestones? What are the major challenges in achieving those milestones? |
| ? | What is the likelihood those milestones will be achieved? If progress is not as expected, what are the reasons why? What are the potential consequences if milestones are not met? |
| ? | What processes and procedures are being used to assure that changes to the system are properly tested before being implemented? |
## Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

### Technology

<table>
<thead>
<tr>
<th>Discussion</th>
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<tr>
<td>Lack of adequate technological resources (i.e. hardware and related operating systems) has affected:</td>
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<tr>
<td>- claims processing capacity;</td>
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<tr>
<td>- adequate testing of system changes before implementation; and</td>
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<tr>
<td>- existence of a viable back up system if the hardware components supporting MECMS should fail.</td>
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<tr>
<td>More powerful servers have been purchased and installed. The MECMS application has been transferred to the new servers thus increasing processing capacity.</td>
</tr>
<tr>
<td>The old hardware and related components are being used to create a separate computing environment for testing system changes before they are implemented. It will also serve as a back up system. The full assembly of that environment is not yet complete.</td>
</tr>
<tr>
<td>OIT is preparing to take over the technical operations and support of MECMS from CNSI as required by the federal CMS. Coordinating this transfer will require the cooperation of CNSI.</td>
</tr>
<tr>
<td>OIT’s ability to successfully operate and support MECMS after the transfer will depend on the quality of system documentation provided by CNSI. System documentation includes:</td>
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<tr>
<td>- descriptions of the programming logic;</td>
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<tr>
<td>- data dictionaries that describe the fields in each table or database and define codes being used; and</td>
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<tr>
<td>- schematics of the relationships between databases and the key data fields that link them.</td>
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</table>

### Key Questions

| ? When will the separate computing environment be operational? Are there any challenges delaying this effort? |
| ? What benefits will be realized from this separate environment? |
| ? What impact can we expect the operation of this separate environment to have on stabilization progress? |
| ? What does this environment require for security? Is adequate security being established? |
| ? If we need to use this environment as a back up, how long would it take to transition? |
| ? What is involved in transferring operations and support from CNSI to the State? What is the status of that transfer? Is CNSI cooperating? |
| ? What will we need to be able to operate and support the system? What are we doing to assure we have what we need? |
| ? What is the current condition of the system documentation? Does it have all the necessary elements? |
| ? Is the system documentation being kept current with all the changes being made to the system? How and by whom? How will we assure it is adequate before finally accepting it from CNSI? Who is responsible for making sure it is adequate? |
Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

**Contract Management**

**Discussion**

- The State currently has contracts with CNSI, Deloitte & Touche, XWave, and PCG (operating a help desk and phone bank to respond to providers) related to MECMS. The State will also be contracting with a consultant to perform the Independent Verification and Review function required by CMS (federal Centers for Medicare and Medicaid Services).

- Proper contract management involves:
  - specifying the scope of work to be performed and the deliverables expected;
  - monitoring to assure deliverables and expectations are met; and
  - assuring that services being billed are within the defined scope and at expected rates.

- Management identified weaknesses in prior management of the contract with CNSI and has been taking action to address them.

- Since implementation of Phase I, CNSI has been involved in three types of activities:
  - fixes to MECMS Phase I because it did not meet the specifications required by the contract;
  - modifications to MECMS Phase I that are now necessary but were not part of the original contracted deliverable; and
  - development of the contracted MECMS Phase II deliverables

- The State should expect to pay for the work on modifications to Phase I as well as and the Phase II deliverables, but it may not be obligated to pay for system fixes.

- Disagreements on specifications for the original contract deliverables, or on what constitutes a fix versus a modification, could result in contract disputes between CNSI and the State. Clear written definition of, and agreement on, deliverables and expectations is extremely important.

- The role of a consultant and the services required may evolve and expand over the course of a project. This has occurred to a great degree with Deloitte & Touche on this project and to a lesser degree with XWave. The contracted scope(s) of work should reflect these changes.

**Key Questions**

- Do we have contracts that cover the scope of services that each consultant is currently performing? What are the deliverables and are the contractors providing them as expected?

- Who is responsible for managing these contracts? How are the contracts being managed?

- Are there any contract disputes between the State and any contractor? How are those disputes being handled and by whom?

- Who is reviewing and approving the invoices from these contractors? How are we assuring the billing is at expected rates and the services are within the defined scopes of work?

- How are changes to the scopes of work being handled? Who is approving changes to the scopes? Is there a formal contract change order process in place?

- Are there any issues related to these contracts or the scope of work involved?
Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

### Suspended Claims

**Discussion**

- Resolving suspended claims that have accumulated since the MECMS implementation continues to be an area of significant focus for Management.

- The fact that new claims are also suspending at a rate that exceeds OMS capabilities for manually resolving them in a timely matter is also problematic. Fortunately, recycling suspended claims after making programming changes are helping to resolve some of the newer suspended claims and keeping the Suspended Claims inventory from growing.

- A recently completed root cause analysis of the Suspended Claims inventory should also help identify how best to resolve them.

- There are two ways to attempt to solve the Suspended Claims issues:
  - Using technological solutions, i.e. programming different logic into the computer so that fewer claims suspend and/or old claims can be recycled without suspending again; or
  - Hiring additional resources to deal with the claims manually.

  Hiring additional resources will be costly and resolution will likely take more time than technological solutions. Technological solutions also have their limitations but can be used to resolve suspended claims quicker.

- Technological solutions tend to have a more direct impact on providers. For example, if allowable within MaineCare policy, Management may start denying claims with certain error codes that are now suspending instead. This could be a help to providers, as well as the State, since providers would get a quicker response on the status of their claims. They may be able to take action to correct denied claims and resubmit them. The key, however, will be to assure that providers have adequate information on why these claims are being denied.

- OPEGA’s conversations with providers indicate that providers have been having trouble understanding why their claims are being denied. They said remittance advices and other communications often do not contain enough information explaining the error causing the denial. Providers are also confused because some claims are getting denied when other claims with exactly the same characteristics had been paid.

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### Key Questions

<table>
<thead>
<tr>
<th>? What solutions are being implemented to resolve suspended claims?</th>
<th>? What are we doing to assure that providers are well-informed of any changes that will affect them?</th>
</tr>
</thead>
<tbody>
<tr>
<td>? What impact will these solutions have on the inventory of Suspended Claims?</td>
<td>? What information are providers getting that will help them understand what errors they need to correct to assure claims will successfully process when resubmitted?</td>
</tr>
<tr>
<td>? What impact will these solutions have on providers? Which providers? How much of an impact?</td>
<td></td>
</tr>
</tbody>
</table>
# Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

## Provider Payments

**Discussion**

- MaineCare providers experiencing financial problems may cease taking new MaineCare patients, drop from the program, or go out of business. They could potentially seek legal recourse. Interim Payments have been meant to reduce the financial hardships for providers.

- How well Interim Payments are easing the cash flow concerns of providers depends in large part on the reliability, predictability and timing of payments. Providers may benefit from understanding the Interim and Claims payment processes and need to know what to expect regarding Interim Payment reconciliation efforts.

- Only one of the 15 providers contacted by OPEGA had stopped taking new MaineCare patients. The rest of them had made no changes to their policies on MaineCare patients as a result of MECMS.

- The majority of providers contacted by OPEGA seemed understanding of the situation and appreciated the Interim Payments. However, they had several financial concerns:
  1. Inconsistency and unpredictability in timing and amounts of payments received, either from Interim Payments or regular claims payments. This makes it difficult to plan for their business.
  2. Inability to reconcile claims payments and denials to their accounts. The remittance advices are not always helpful. In addition, claims are getting paid in random order and sometimes only parts of each claim are getting paid or denied.
  3. Uncertainty about what will happen with old claims they had not yet submitted. Some providers had been withholding claims at the direction of the State. Some providers still had not submitted claims from the end of 2004. Some had been told their claims were now too old to submit.
  4. Uncertainty about when and how the reconciliation of Interim Payments would occur. Providers did not know what the State would expect of them. They worried they would not have enough information or time to reconcile their own accounts before having to reconcile with the State.

## Key Questions

<table>
<thead>
<tr>
<th>Question 1</th>
<th>Question 2</th>
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<tbody>
<tr>
<td>How do we know if providers are going out of business or changing their policies on taking MaineCare patients because of MECMS?</td>
<td>How do providers know if they are going out of business or changing their policies on taking MaineCare patients because of MECMS? Do they receive information about the status of claims they have submitted?</td>
</tr>
<tr>
<td>Have any providers threatened to sue the State? If so, how is this being dealt with? What is being done to protect the State against possible lawsuits?</td>
<td>How do we know if providers have sufficient information to easily understand their claims status? To reconcile their accounts? To correct errors on denied claims?</td>
</tr>
<tr>
<td>Can we improve the reliability and predictability of provider payments? Can we provide additional information that would assist them with their cash flow planning?</td>
<td>Some providers have been told their claims are too old to submit now? If this is true, what do we intend to do about old claims that could not be submitted? If it is not true, how are we correcting the misinformation?</td>
</tr>
</tbody>
</table>
Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

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<th>Provider Relations</th>
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<tbody>
<tr>
<td><strong>Discussion</strong></td>
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- MaineCare providers experiencing significant frustrations with MECMS may drop from the program or cease taking new MaineCare patients. Management is attempting to reduce this risk through:
  - regular meetings with groups of providers;
  - training for providers;
  - responding to provider calls;
  - working with individual providers;
  - establishing a web portal allowing providers to determine status of their claims; and
  - communicating with providers through a website and periodic mailings.

- The effectiveness of these measures depends in large part on the:
  1. consistency, clarity, accuracy and adequacy of information disseminated;
  2. percentage of providers receiving information;
  3. timeliness of response to provider questions/concerns; and
  4. attitude of the State representatives interacting with providers.

- The 15 providers contacted by OPEGA had received varying amounts of information on the MECMS situation via several different avenues. Those providers who were part of the provider advisory groups generally felt more informed than those who were not. Some providers indicated the information they received was not detailed enough. Others were relying on consultants or software vendors they had hired to stay abreast of what was happening.

- The majority of providers contacted, however, consistently mentioned two things.
  1. The State representatives they dealt with were generally pleasant and attempting to be helpful.
  2. Getting answers to their questions or help with specific problems was frustrating. They cited:
     - not knowing who to call;
     - phones not being answered;
     - no one returning calls;
     - lack of knowledge by persons they did manage to speak with unless they could speak with a supervisor;
     - getting conflicting or inconsistent information from different individuals in response to the same question; and
     - generally not knowing whether they were getting accurate information or not.
Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

**Provider Relations (cont.)**

**Discussion (cont.)**

- OMS is aware of providers’ frustrations and is working on several solutions:
  - a web portal allowing providers to see the status of their claims online is being rolled out to all providers;
  - recent changes to MECMS allow OMS Provider Relations representatives the ability to access more detailed online information on claims and their status; and
  - specific responsibility for communications has been assigned to an individual within OMS as a result of the OMS transformation.

- In addition, a survey of all providers was recently conducted regarding communications. The survey had a 50% response rate. Results have been compiled and recommendations for communications improvements, both internal and external, have been developed. Responsibility for implementing recommendations has been assigned to the individual with responsibility for communications.

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**Key Questions**

<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
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<tbody>
<tr>
<td>How are we monitoring whether providers are dropping from the program or not taking new MaineCare patients? What is being done to retain providers who may be considering taking such action?</td>
<td>Are providers able to get questions answered in a timely fashion? How are we monitoring timeliness of response? How quickly are we connecting providers with the person who can best answer their question?</td>
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<tr>
<td>How do we know whether communications to providers are effective? What are we doing to make sure communications are clear and accurate? Are we getting information to a large enough percentage of providers?</td>
<td>Do the State representatives dealing with providers have the information they need to help resolve providers’ concerns? How do we know this?</td>
</tr>
<tr>
<td>How are we assuring providers’ questions get answered? How are we assuring that providers get consistent and accurate answers no matter whom they talk to?</td>
<td>What were the results and recommendations from the survey of providers? Are the recommendations being implemented? If so, how and by whom? If not, why not?</td>
</tr>
</tbody>
</table>
Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

### Interim Payment Reconciliation and Recovery

**Discussion**

- The Interim Payment Reconciliation and Recovery project is underway through a team effort being led by the DHHS Director of Internal Audit. The team is proceeding cautiously by piloting the process with providers whose claims are regularly processing and who have relatively few claims still in suspension. Once the pilot has shown the process to be sound, the State will begin reconciliation with other groups of providers whose claims are processing normally.

- The Reconciliation and Recovery Team is trying to anticipate providers’ needs and concerns in this process so they can be prepared to address them. Letters to all providers are being drafted to give them notice of what to expect. A special phone number will be given to providers and a group of employees is being specially trained to answer anticipated questions. A web portal allowing providers to see the status of particular claims online is being rolled out to providers as well.

- Additionally, Management should be prepared to deal with providers questions about how special circumstances, like interest earned on overpayments or interest paid on loans they took, are being factored into the reconciliation. The State should establish formal policies on the handling of these special circumstances to assure that all providers are treated the same.

- The Interim Payment Reconciliation and Recovery effort has cash flow implications for the State. The State needs to recover overpayments made to providers and refund the federal government for its portion of those overpayments. The State also needs to make additional payments to providers who have been underpaid. The flow of recovered overpayments into the State will affect whether there are sufficient funds available to make the required payments out.

- Providers who have been overpaid are basically being given two repayment options to choose from:
  1. repay the entire amount at once by sending a check to the State; or
  2. repay over time by allowing the State to withhold a percentage of future claims payments – providers can select from several percentage levels, i.e. 50%, 75%.

- Under federal regulations, once an overpayment has been “recognized”, the State has 30 days to refund the federal government its portion. The overpayments to providers will be considered “recognized” at the point the State and the provider agree on the amount of overpayment that needs to be returned. However, some of the repayment options allow the provider more than 30 days to return the overpayment.

- Management is attempting to address this potential cash flow problem by:
  1. reconciling earlier with providers who likely have been overpaid, whose claims are processing cleanly and who may be in a position to repay the State quicker; and
  2. working with federal CMS to determine whether there are any opportunities for more closely matching refunds to the federal government with the actual collection of the overpayments.
## Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

### Interim Payment Reconciliation and Recovery (cont.)

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<tr>
<td>? What are providers being told about the Interim Payment reconciliation process and how? How are we assuring that those communications are clear? Do the communications include answers to anticipated provider questions or do we expect them to call with questions instead?</td>
<td>? Do we have a standard policy on dealing with interest earned and interest paid by providers? If so, what is it and how is it being communicated to providers? If there is no formal policy, how are we assuring consistent treatment of providers?</td>
</tr>
<tr>
<td>? How will providers get their individual questions answered? Have we properly estimated the volume of calls that might be received? Are we properly staffed to respond to calls and questions in a timely manner?</td>
<td>? Do we have a standard policy on dealing with providers’ other additional expenses related to the MECMS situation? If so, what is it and how is it being communicated to providers? If there is no formal policy, how are we assuring consistent treatment of providers?</td>
</tr>
<tr>
<td>? How are we assuring that OMS representatives have what they need to assist providers?</td>
<td>? How much are we potentially expecting to recover from overpayments? How much will we need to return to the federal government? How much do we expect to pay out in underpayments?</td>
</tr>
<tr>
<td>? How are we assuring that providers will receive accurate, current and consistent information when they call?</td>
<td>? How significant are the potential cash flow problems and how are we planning to manage them?</td>
</tr>
<tr>
<td>? Have we been able to come to any agreement with CMS on refunding overpayments? If so, what is the agreement?</td>
<td>? Are we doing anything to encourage providers to repay as quickly as they are able?</td>
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### Compliance

#### Discussion

- The degree of compliance risk depends on whether regulatory requirements have been properly incorporated into the system and related processes. Requirements can relate to:
  - proper accounting;
  - proper determination of eligible claims;
  - payment at proper rates;
  - proper data formats; and
  - adequate information for government reporting.
- The compliance risks should be mitigated by having adequate and effective controls built into the system and related processes. Non-compliance ultimately presents related financial risks.

#### Key Questions

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<td>? Are all regulatory requirements being met by the system and related processes? If yes, how are we sure of this? If no, what are we doing about it?</td>
<td>? If we are not in compliance, what are the consequences? What would be the magnitude of the potential financial impact?</td>
</tr>
</tbody>
</table>
Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

### Fraud and Abuse

**Discussion**

- Management has not adequately assessed the risk of potential fraud, from internal or external sources, related to provider payments. Risk of potential fraud is higher when there are significant changes, strained resources, exception processes and significant amounts of money involved. Fraud may not actually be occurring, but the potential for fraud to occur is elevated.

- The MECMS Steering Committee is actively attempting to manage a number of the risk areas. Some of these are difficult to assess and mitigate. The risk of potential fraud, however, is one that Management can greatly influence by assuring that adequate internal controls are in place.

- The Surveillance and Utilization Review (SURS) unit at OMS has continued with its normal activities to identify potential provider fraud and abuse. However, the operation of this unit is only one control in what should be a system of different controls designed to prevent and detect fraud, from any potential source, within the MaineCare program.

- Other adequate and effective controls may also be in place. However, to date, Management has not performed any formal audit of the controls over Interim Payments or Claims payments to assure they are sufficient to keep fraud exposure at an acceptable level. Serious consequences could result should any actual fraud related to the MECMS situation be discovered and reported.

- The DHHS Acting Director of the Office of MaineCare Services had asked the DHHS Director of Internal Audit to perform an audit of controls in the Interim Payment process. This audit may be delayed since the DHHS Director of Internal Audit has now been tasked with leading the Interim Payment Reconciliation and Recovery effort. The reconciliation effort itself, however, is a control and has the potential to identify other control weaknesses.

- The State Controller has plans to hire an independent firm to audit the internal controls in the MECMS claims payment process. This audit has been planned since earlier this year but was delayed since MECMS stabilization efforts were resulting in constant changes to the internal control environment. The Controller expects this audit to be performed before MECMS is certified by CMS.

### Key Questions

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<tr>
<td>? What measures are we taking to prevent or detect fraud in the Interim Payment process? Have we considered all sources of potential fraud, i.e. internal and external?</td>
<td>? How are we assuring that the controls in place to prevent and detect fraud are adequate and effective?</td>
</tr>
<tr>
<td>? What measures are we taking to prevent or detect fraud in the MECMS claims payment process? Have we considered all sources of potential fraud, i.e. internal and external?</td>
<td>? When do we expect to have an audit of the controls within the MECMS system? Will this audit include an examination of controls in processes supporting MECMS that are not contained within the system?</td>
</tr>
<tr>
<td>? What has the SURS unit been finding? Has there been any increase in the potential provider fraud or abuse cases they are investigating since MECMS went live?</td>
<td>? Will there be an audit of the controls in the Interim Payment process? If so, when?</td>
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Appendix B - Summary of Challenges and Risks for MECMS-related Efforts

### Funding

- The MECMS project has been, and continues to be, 90% funded by federal CMS. The remaining 10% comes from the State's General Fund. The extensive efforts needed to stabilize MECMS Phase I has increased the overall cost of the project.

- Management filed an Amended Plan Document (APD) with CMS earlier this year to secure continued federal funding for the project. The estimated remaining costs given in the APD included additional expenses for stabilization efforts like payments for the various consultants that have been hired. CMS conducted a review of MECMS status in July 2005 and approved continued funding based on the APD. Management continues to provide CMS with regular updates on progress in addressing concerns from its review.

- Federal funding, however, only covers 90% of the project expenditures. The State’s 10% portion of the increased expenditures from stabilization efforts may be putting pressure on the budget.

- The State also faces financial risk if MECMS has been incorrectly determining the eligibility of claims or has been making inaccurate payments. Payments for MaineCare claims (Medicaid) are partially funded by the federal government at a particular match rate.

- If MECMS has been paying claims that are ineligible under the MaineCare program, then the federal government may ultimately seek reimbursement of its funding for those claims. Paying ineligible claims would also mean that the State had incurred unnecessary expenses against the General Fund.

- Similar financial risks exist if MECMS has been paying claims inaccurately, i.e. at the wrong rate or based on an incorrect calculation.

### Discussion

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<tr>
<td>? What has been the nature of our discussions with CMS? Is CMS still supportive of Maine’s efforts? Did they indicate there was any risk to our funding?</td>
</tr>
<tr>
<td>? Have there been any deviations from the plan laid out in the Amended Plan Document submitted to CMS? Are the estimated costs to complete the project still realistic? What is the potential that we will need to file another APD with CMS?</td>
</tr>
<tr>
<td>? How much is the State’s 10% share of additional expenses due to the MECMS situation? Is there a projection as to where it will end up?</td>
</tr>
<tr>
<td>? How are the additional expenditures for MECMS stabilization and related efforts affecting the budget? Where is the additional money coming from if it was not the budget?</td>
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</table>

| ? Do we know whether MECMS is accurately determining claims eligibility? If so, how do we know? If not, how are we planning to find out? |
| ? If MECMS is not properly determining eligibility, what actions are we taking? What are the expected financial consequences? Are there other potential consequences? |
| ? Do we know whether MECMS is paying claims accurately (i.e. at correct rates with correct calculations)? If so, how do we know? If not, how are we planning to find out? |
| ? If MECMS is not accurately paying claims, what actions are being taken? What are the expected financial consequences? Are there other potential consequences? |