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2012 Stumpage Prices by Maine County/Unit

Maine Forest Service

Maine Department of Agriculture, Conservation and Forestry

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2012 STUMPAGE PRICES

By Maine County/Unit

Compiled from the 2012 Landowner Reports.
Data collected under the provisions of Title 12 MRSA §8886

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Maine Forest Service

Forest Policy and Management Division

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- The market values listed in this report represent prices paid to Maine landowners in 2012. Prices have changed since then.
- The 2011 average prices for each product and species are included for reference.
- **Wood markets are volatile. Current prices will vary.**
- See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- Call 1-800-367-0223 if you have questions about this report or to locate your local Maine Forest Service District Forester.

These stumpage prices are based on reports from 2012 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

About the 2012 Stumpage Price Report

What is the purpose of this report?

This report lists the stumpage prices paid to Maine landowners during the calendar year 2012. This information is intended to give landowners a profile of timber prices in Maine.

How was this information collected?

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 2,238 landowner reports received by the MFS that reported having a stumpage sale in 2012.

What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- ➔ to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- ➔ to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- ➔ to quantify harvest area and forest management techniques.

Report Summary:

There were more stumpage sales reported in 2012 (2,238 reports) than in 2011 (2,158 reports). There were slight changes in some prices at the county or unit level. However, statewide there were no significant changes in the reported prices.

To improve the consistency of published stumpage price information, the eight smaller Maine counties were combined into their respective Forest Inventory and Analysis (FIA) Unit as follows:

Capital Area Unit - Kennebec, Knox, Lincoln, and Waldo counties

Casco Bay Unit - Androscoggin, Cumberland, Sagadahoc, and York counties

This report is arranged so you can look up stumpage prices by county or unit. Stumpage prices are organized into eight product categories:

<u>Biomass</u>	<u>Pulpwood</u>
<u>Boltwood</u>	<u>Sawlogs</u>
<u>Firewood</u>	<u>Studwood</u>
<u>Palletwood</u>	<u>Veneer</u>

The statistics includes:

- average stumpage price
- minimum stumpage price
- maximum stumpage price
- number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties or units may be useful.

If there are three or fewer reports for a product and species in one county or unit, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed for that product and species combination.

FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- ➔ Volume to be cut per acre or total harvest volume
- ➔ Average size of trees to be cut
- ➔ Mix of species to be harvested
- ➔ Percentage of pulpwood and sawlogs
- ➔ Log quality
- ➔ Logging terrain
- ➔ Distance to public roads
- ➔ Type of logging equipment
- ➔ Time of year
- ➔ Landowner needs or special requirements
- ➔ Market demand
- ➔ Distance to market
- ➔ Involvement of a licensed forester
- ➔ Landowner knowledge of market value
- ➔ Sale by competitive bid
- ➔ Type of harvest: i.e., partial or clearcut
- ➔ Regulatory constraints
- ➔ High stumpage prices - exercise caution as price may be for a small volume of a given product

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

DEFINITIONS AND NOTES

<u>Average:</u>	The average price (or mean) is calculated by multiplying the corresponding volume by the stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species. <u>This is a weighted average.</u>
<u>Biomass:</u>	Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches.
<u>Board:</u>	1" thick piece of lumber 3" to 12" wide and 8' through 16' long
<u>Board foot:</u>	A wood volume measurement unit equal to a piece of wood 1" thick by 12" long by 12" wide.
<u>Boltwood:</u>	A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer.
<u>Conversions:</u>	For converting different units of volume, a conversion table is shown on the last page of this report.
<u>Cords (cds):</u>	(MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is stacked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume.
<u>Dimension Lumber:</u>	timbers 2" x 3" through 2" x 12" and 8' through 16' in length
<u>Max(imum):</u>	The maximum price is the highest price reported.
<u>(MBF)</u>	One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber.
<u>Min(imum):</u>	The minimum price is the lowest price reported.
<u>Palletwood:</u>	A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.

<u>Pulpwood:</u>	Wood used to produce fiber for making paper. Though reported to the MFS in two different units (tons and pounds), the stumpage price report converts pulpwood volumes to tons. For conversions, see back page of this report.
<u>Reports (# of Rpts):</u>	The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however.
<u>Sawlog:</u>	A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species.
<u>Scale:</u>	The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed Wood Scaler or scaling facility. Also a standard by which wood products are measured.
<u>Species:</u>	Common Names for some species <u>Aspen:</u> poplar, popple <u>Red Maple:</u> white maple, soft maple <u>Sugar Maple:</u> rock maple, hard maple <u>White Birch:</u> paper birch
<u>Studwood:</u>	Sawlogs intended to be sawn into dimensional lumber.
<u>Stumpage:</u>	The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Stumpage prices are negotiable and should be agreed upon in advance. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility.
<u>Veneer:</u>	Wood peeled, sawn, or sliced into sheets of a given constant thickness.

IMPORTANT NOTES ON STUMPAGE PRICES

These stumpage prices are based on reports from 2012 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

The sawlog prices published in this report combine all grades of sawlog for a given species. Prices of sawlogs can vary by hundreds of dollars based upon the quality, or grade, of the sawlog. Sawlog quality is determined during the log scaling and grading process. Log scaling is the process of measuring how much volume there is in a sawlog. Items such as log length, diameter, heart discoloration, and amount of defect, such as sweep and crook, will determine the volume and grade of the sawlog.

Typically, sawlogs that are larger, straighter, and have fewer knots are graded higher and have higher value. Individual mills establish their own specifications and pricing for each grade. It is wise to get the latest grade specifications and price before harvesting logs for a particular mill.

Proper preparation of a sawlog, starting from how the tree is initially cut down to how it is bucked once it is down, can have a big impact on how much money that sawlog is worth.

A licensed forester can help you achieve the best value for the wood you are harvesting. Contact the Maine Forest Service to locate licensed foresters in your area.

SUMMARY PAGE - ALL COUNTIES

Stumpage Prices paid to Maine Forest Landowners in 2012

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$2.08	\$0.40	\$8.00	794	\$2

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Sugar Maple	\$159	\$40	\$239	44	\$102
White Birch	\$174	\$29	\$370	283	\$128
Yellow Birch	\$150	\$72	\$300	51	\$121

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$21	\$7	\$45	667	\$21

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$61	\$5	\$182	446	\$69
Softwood	\$54	\$9	\$155	415	\$78

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$12	\$2	\$27	648	\$11
Cedar	\$12	\$1	\$30	136	\$13
Hemlock	\$6	\$2	\$14	722	\$6
Mixed Hardwood	\$10	\$2	\$23	1,437	\$10
Red Pine	\$6	\$0.46	\$12	31	\$8
Spruce & Fir	\$13	\$0.62	\$34	865	\$13
White Pine	\$4	\$2	\$11	788	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$173	\$45	\$400	456	\$165
Aspen/Poplar	\$139	\$50	\$282	38	\$107
Beech	\$85	\$4	\$235	41	\$93
Cedar	\$65	\$12	\$175	63	\$121
Hemlock	\$72	\$20	\$172	451	\$73
Red Oak	\$208	\$50	\$450	470	\$211
Red Pine	\$67	\$20	\$150	91	\$54
Red/White Maple	\$145	\$25	\$370	469	\$123
Spruce & Fir	\$116	\$20	\$235	591	\$141
Sugar Maple	\$221	\$50	\$451	522	\$186
White Birch	\$171	\$40	\$400	419	\$127
White Oak	\$162	\$20	\$355	59	\$148
White Pine	\$165	\$27	\$335	1,103	\$172
Yellow Birch	\$225	\$50	\$502	475	\$191

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$12	\$2	\$50	260	\$14
Spruce & Fir	\$25	\$2	\$41	470	\$27

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$116	\$80	\$160	7	\$133
Red Oak	\$485	\$127	\$1,060	211	\$504
Red/White Maple	\$478	\$100	\$750	14	\$225
Sugar Maple	\$674	\$175	\$1,500	247	\$501
White Birch	\$529	\$145	\$1,000	202	\$486
Yellow Birch	\$731	\$150	\$1,160	246	\$643

AROOSTOOK

Stumpage Prices paid to Maine Forest Landowners in 2012

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$2.58	\$0.40	\$8.00	62	\$3

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
White Birch	\$203	\$50	\$283	40	\$157
Yellow Birch	\$118	\$100	\$282	9	No Price

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$25	\$8	\$45	44	\$25

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$53	\$11	\$175	48	\$72
Softwood	\$62	\$50	\$117	7	\$73

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$13	\$3	\$24	102	\$11
Cedar	\$12	\$3	\$30	36	\$17
Hemlock	\$7	\$2	\$10	39	\$7
Mixed Hardwood	\$11	\$3	\$23	165	\$12
Spruce & Fir	\$15	\$2	\$26	115	\$14

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$189	\$47	\$339	54	\$188
Cedar	\$67	\$50	\$115	15	\$128
Hemlock	\$97	\$29	\$111	16	\$102
Red Oak	\$162	\$83	\$287	6	No Price
Red/White Maple	\$133	\$26	\$221	41	\$144
Spruce & Fir	\$117	\$80	\$199	34	\$142
Sugar Maple	\$215	\$75	\$355	68	\$184
White Birch	\$179	\$80	\$323	47	\$169
White Pine	\$119	\$83	\$200	19	\$178
Yellow Birch	\$212	\$69	\$341	60	\$191

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$14	\$4	\$31	99	\$16
Spruce & Fir	\$23	\$4	\$40	157	\$25

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Sugar Maple	\$788	\$400	\$1,145	48	\$604
White Birch	\$503	\$145	\$821	43	\$572
Yellow Birch	\$769	\$200	\$1,017	49	\$663

AROOSTOOK

Note: If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

Stumpage Prices paid to Maine Forest Landowners in 2012

These stumpage prices are based on reports from 2012 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$2.02	\$0.87	\$7.00	111	\$2

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
White Birch	\$133	\$70	\$200	22	\$127

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$20	\$7	\$40	166	\$23

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$49	\$11	\$144	46	\$54
Softwood	\$53	\$10	\$100	78	\$51

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$9	\$2	\$20	96	\$9
Hemlock	\$6	\$2	\$14	127	\$5
Mixed Hardwood	\$7	\$2	\$17	210	\$7
Spruce & Fir	\$9	\$1	\$18	112	\$10
White Pine	\$4	\$2	\$10	172	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$152	\$57	\$400	57	\$144
Aspen/Poplar	\$124	\$75	\$190	6	\$105
Cedar	\$41	\$35	\$155	4	No Price
Hemlock	\$65	\$25	\$135	113	\$63
Red Oak	\$206	\$50	\$401	99	\$207
Red Pine	\$61	\$28	\$112	11	\$86
Red/White Maple	\$99	\$30	\$283	44	\$114
Spruce & Fir	\$100	\$35	\$200	106	\$102
Sugar Maple	\$179	\$50	\$444	38	\$202
White Birch	\$149	\$40	\$300	67	\$136
White Oak	\$129	\$41	\$135	5	No Price
White Pine	\$158	\$27	\$335	210	\$156
Yellow Birch	\$196	\$65	\$355	29	\$187

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$14	\$9	\$20	5	No Price
Spruce & Fir	\$19	\$9	\$29	9	\$19

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Red Oak	\$446	\$127	\$975	37	\$414
Sugar Maple	\$443	\$177	\$875	7	\$480
White Birch	\$273	\$180	\$315	5	\$296
Yellow Birch	\$396	\$275	\$450	6	\$290

CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

Note: If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)

Stumpage Prices paid to Maine Forest Landowners in 2012

These stumpage prices are based on reports from 2012 and are the most recent available. **HOWEVER**, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$1.92	\$0.50	\$6.00	258	\$2

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
White Birch	\$58	\$30	\$100	16	\$84

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$20	\$8	\$40	201	\$20

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$57	\$8	\$180	134	\$72
Softwood	\$48	\$9	\$140	189	\$77

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$12	\$2	\$24	92	\$10
Hemlock	\$6	\$2	\$12	183	\$6
Mixed Hardwood	\$8	\$3	\$20	277	\$6
Red Pine	\$7	\$5	\$9	4	\$3
Spruce & Fir	\$7	\$2	\$20	18	\$6
White Pine	\$4	\$2	\$11	310	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$155	\$50	\$330	68	\$165
Aspen/Poplar	\$177	\$50	\$282	8	No Price
Beech	\$56	\$15	\$138	10	\$37
Hemlock	\$71	\$20	\$169	162	\$74
Red Oak	\$204	\$70	\$426	202	\$214
Red Pine	\$82	\$20	\$130	38	\$62
Red/White Maple	\$85	\$30	\$370	98	\$115
Spruce & Fir	\$122	\$31	\$221	87	\$112
Sugar Maple	\$237	\$50	\$408	52	\$173
White Birch	\$109	\$43	\$192	62	\$112
White Oak	\$160	\$20	\$355	46	\$133
White Pine	\$175	\$29	\$320	387	\$179
Yellow Birch	\$192	\$50	\$415	51	\$166

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$5	\$4	\$5	4	\$4

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Red Oak	\$536	\$252	\$1,000	112	\$596
Sugar Maple	\$396	\$200	\$1,000	11	\$450
White Birch	\$320	\$215	\$500	8	\$384
Yellow Birch	\$513	\$300	\$575	9	\$399

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGADAHOC, AND YORK COUNTIES)

Note: If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

FRANKLIN

Stumpage Prices paid to Maine Forest Landowners in 2012

These stumpage prices are based on reports from 2012 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$2.98	\$0.50	\$8.00	39	\$4

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Sugar Maple	\$200	\$40	\$236	4	No Price
White Birch	\$120	\$39	\$300	29	\$125

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$19	\$10	\$30	31	\$21

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$72	\$10	\$170	36	\$64
Softwood	\$41	\$25	\$81	10	\$65

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$12	\$7	\$22	61	\$12
Hemlock	\$7	\$4	\$12	40	\$6
Mixed Hardwood	\$9	\$5	\$20	93	\$8
Spruce & Fir	\$15	\$4	\$33	64	\$15
White Pine	\$5	\$3	\$10	36	\$6

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$139	\$70	\$193	45	\$123
Aspen/Poplar	\$100	\$75	\$160	6	\$103
Hemlock	\$55	\$45	\$70	13	\$86
Red Oak	\$174	\$109	\$245	26	\$199
Red/White Maple	\$138	\$25	\$244	43	\$101
Spruce & Fir	\$122	\$60	\$164	51	\$137
Sugar Maple	\$224	\$55	\$451	59	\$208
White Birch	\$171	\$49	\$281	57	\$121
White Pine	\$139	\$50	\$200	55	\$154
Yellow Birch	\$261	\$76	\$353	54	\$208

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$15	\$9	\$50	10	\$15
Spruce & Fir	\$28	\$10	\$32	16	\$30

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Red Oak	\$436	\$338	\$880	12	\$312
Sugar Maple	\$658	\$300	\$872	25	\$524
White Birch	\$466	\$263	\$800	21	\$504
Yellow Birch	\$783	\$178	\$944	21	\$589

FRANKLIN

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HANCOCK

Stumpage Prices paid to Maine Forest Landowners in 2012

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$1.70	\$0.40	\$4.00	29	\$3

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
White Birch	\$135	\$29	\$220	16	\$134

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$25	\$15	\$35	33	\$25

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$91	\$15	\$150	12	\$51
Softwood	\$68	\$15	\$75	9	\$72

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$16	\$6	\$24	23	\$16
Cedar	\$6	\$4	\$8	5	\$13
Hemlock	\$4	\$2	\$9	13	\$6
Mixed Hardwood	\$14	\$5	\$23	44	\$12
Spruce & Fir	\$12	\$4	\$25	69	\$13
White Pine	\$3	\$2	\$7	11	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$142	\$122	\$164	7	\$157
Cedar	\$74	\$32	\$100	4	\$83
Hemlock	\$60	\$30	\$85	7	\$71
Red Oak	\$181	\$64	\$211	5	\$169
Red/White Maple	\$137	\$60	\$183	13	\$125
Spruce & Fir	\$115	\$50	\$162	41	\$126
Sugar Maple	\$178	\$100	\$275	9	\$204
White Birch	\$141	\$46	\$205	9	\$130
White Pine	\$141	\$63	\$320	33	\$157
Yellow Birch	\$234	\$60	\$280	11	\$174

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$7	\$5	\$8	4	No Price
Spruce & Fir	\$17	\$3	\$30	39	\$30

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Sugar Maple	\$785	\$750	\$854	4	No Price
White Birch	\$515	\$205	\$611	6	No Price
Yellow Birch	\$615	\$200	\$669	7	\$594

HANCOCK

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OXFORD

Stumpage Prices paid to Maine Forest Landowners in 2012

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$1.76	\$0.50	\$4.00	71	\$2

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Sugar Maple	\$211	\$120	\$239	10	\$96
White Birch	\$142	\$40	\$239	13	\$119
Yellow Birch	\$174	\$120	\$186	10	\$104

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$20	\$9	\$35	65	\$17

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$72	\$20	\$182	52	\$71
Softwood	\$77	\$10	\$155	44	\$91

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$11	\$5	\$21	51	\$12
Hemlock	\$7	\$2	\$11	76	\$7
Mixed Hardwood	\$9	\$3	\$21	143	\$8
Spruce & Fir	\$15	\$2	\$19	33	\$10
White Pine	\$4	\$2	\$11	107	\$4

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$164	\$50	\$300	50	\$139
Aspen/Poplar	\$156	\$50	\$250	10	\$109
Hemlock	\$72	\$30	\$170	47	\$61
Red Oak	\$235	\$63	\$400	71	\$226
Red Pine	\$56	\$20	\$84	13	\$57
Red/White Maple	\$159	\$26	\$245	60	\$94
Spruce & Fir	\$102	\$31	\$235	70	\$134
Sugar Maple	\$277	\$50	\$450	56	\$208
White Birch	\$206	\$41	\$250	56	\$109
White Oak	\$203	\$50	\$206	5	\$156
White Pine	\$180	\$32	\$322	146	\$183
Yellow Birch	\$300	\$75	\$400	56	\$214

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$11	\$4	\$16	5	\$6
Spruce & Fir	\$17	\$9	\$31	4	No Price

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Red Oak	\$471	\$210	\$937	31	\$498
Sugar Maple	\$758	\$200	\$1,159	30	\$635
White Birch	\$589	\$250	\$801	24	\$411
Yellow Birch	\$782	\$250	\$1,160	27	\$645

OXFORD

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PENOBSCOT

Stumpage Prices paid to Maine Forest Landowners in 2012

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$2.27	\$0.40	\$8.00	90	\$3

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Sugar Maple	\$125	\$75	\$200	20	\$136
White Birch	\$166	\$40	\$253	54	\$136
Yellow Birch	\$222	\$90	\$235	8	\$184

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$20	\$8	\$35	42	\$19

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$118	\$6	\$175	25	\$74
Softwood	\$65	\$30	\$75	30	\$70

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$12	\$2	\$27	92	\$12
Cedar	\$16	\$2	\$19	40	\$11
Hemlock	\$6	\$2	\$14	117	\$6
Mixed Hardwood	\$11	\$2	\$23	195	\$14
Red Pine	\$8	\$2	\$12	8	\$4
Spruce & Fir	\$14	\$0.62	\$24	169	\$14
White Pine	\$4	\$2	\$10	54	\$3

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$181	\$50	\$400	63	\$186
Beech	\$48	\$17	\$83	9	\$88
Cedar	\$64	\$50	\$160	7	\$139
Hemlock	\$76	\$30	\$125	36	\$77
Red Oak	\$212	\$80	\$400	26	\$202
Red Pine	\$79	\$20	\$150	12	\$70
Red/White Maple	\$124	\$36	\$208	57	\$139
Spruce & Fir	\$130	\$20	\$191	53	\$135
Sugar Maple	\$199	\$60	\$450	72	\$196
White Birch	\$159	\$67	\$400	27	\$128
White Pine	\$156	\$40	\$240	96	\$160
Yellow Birch	\$215	\$80	\$375	66	\$247

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$10	\$2	\$30	80	\$13
Spruce & Fir	\$27	\$2	\$36	120	\$28

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Red Oak	\$385	\$240	\$525	5	No Price
Red/White Maple	\$425	\$100	\$750	4	No Price
Sugar Maple	\$572	\$175	\$1,029	37	\$685
White Birch	\$550	\$250	\$800	26	\$601
Yellow Birch	\$566	\$150	\$723	40	\$614

PENOBSCOT

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PISCATAQUIS

Stumpage Prices paid to Maine Forest Landowners in 2012

These stumpage prices are based on reports from 2012 and are the most recent available. **HOWEVER**, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$1.92	\$0.40	\$7.41	46	\$3

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
White Birch	\$200	\$45	\$280	50	\$128
Yellow Birch	\$142	\$75	\$206	12	\$146

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$19	\$8	\$44	27	\$20

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$51	\$10	\$164	36	\$61
Softwood	\$54	\$15	\$75	16	\$42

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$12	\$3	\$27	62	\$14
Cedar	\$8	\$1	\$18	18	\$3
Hemlock	\$6	\$3	\$12	40	\$7
Mixed Hardwood	\$11	\$4	\$23	109	\$13
Spruce & Fir	\$12	\$5	\$26	98	\$14
White Pine	\$5	\$2	\$10	28	\$5

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$188	\$55	\$350	48	\$146
Beech	\$86	\$28	\$235	9	\$125
Cedar	\$59	\$26	\$130	15	\$119
Hemlock	\$74	\$30	\$172	22	\$74
Red Oak	\$115	\$110	\$300	5	\$164
Red Pine	\$40	\$36	\$90	5	\$31
Red/White Maple	\$201	\$25	\$250	58	\$137
Spruce & Fir	\$109	\$35	\$181	65	\$147
Sugar Maple	\$220	\$75	\$450	83	\$158
White Birch	\$163	\$77	\$326	33	\$146
White Pine	\$154	\$77	\$300	44	\$184
Yellow Birch	\$223	\$98	\$502	70	\$168

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$12	\$5	\$38	22	\$14
Spruce & Fir	\$28	\$4	\$36	47	\$29

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Sugar Maple	\$614	\$400	\$1,170	42	\$360
White Birch	\$611	\$150	\$900	39	\$471
Yellow Birch	\$728	\$200	\$1,000	46	\$660

PISCATAQUIS

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SOMERSET

Stumpage Prices paid to Maine Forest Landowners in 2012

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$2.38	\$0.50	\$5.95	48	\$2

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
White Birch	\$144	\$50	\$370	33	\$89
Yellow Birch	\$100	\$72	\$300	7	\$63

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$20	\$7	\$35	27	\$24

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$75	\$5	\$150	51	\$74
Softwood	\$39	\$10	\$75	25	\$95

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$12	\$4	\$22	59	\$11
Cedar	\$5	\$2	\$14	14	\$8
Hemlock	\$7	\$2	\$10	71	\$6
Mixed Hardwood	\$9	\$3	\$16	137	\$7
Spruce & Fir	\$14	\$2	\$34	99	\$11
White Pine	\$5	\$2	\$9	61	\$5

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$140	\$45	\$350	57	\$153
Cedar	\$90	\$62	\$175	10	\$113
Hemlock	\$78	\$30	\$125	32	\$65
Red Oak	\$215	\$120	\$450	26	\$201
Red/White Maple	\$99	\$30	\$249	48	\$123
Spruce & Fir	\$159	\$22	\$193	58	\$165
Sugar Maple	\$241	\$60	\$450	80	\$180
White Birch	\$126	\$60	\$325	58	\$103
White Pine	\$153	\$50	\$300	89	\$149
Yellow Birch	\$197	\$60	\$400	72	\$161

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$11	\$5	\$27	13	\$13
Spruce & Fir	\$32	\$12	\$35	18	\$33

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Red Oak	\$531	\$300	\$1,060	11	\$444
Sugar Maple	\$700	\$380	\$1,500	40	\$604
White Birch	\$553	\$300	\$1,000	29	\$501
Yellow Birch	\$600	\$250	\$794	37	\$601

SOMERSET

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WASHINGTON

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$1.69	\$0.50	\$5.00	40	\$2

<u>BOLTWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
White Birch	\$87	\$70	\$125	10	No Price

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
All Species	\$24	\$10	\$37	31	\$22

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Hardwood	\$91	\$75	\$100	6	No Price
Softwood	\$68	\$20	\$75	7	\$48

<u>PULPWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Aspen/Poplar	\$8	\$4	\$10	10	\$9
Cedar	\$11	\$4	\$29	18	\$20
Hemlock	\$6	\$2	\$11	16	\$9
Mixed Hardwood	\$10	\$4	\$17	64	\$12
Red Pine	\$2	\$1	\$3	5	\$12
Spruce & Fir	\$12	\$4	\$26	88	\$11
White Pine	\$4	\$3	\$4	6	\$5

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Ash	\$161	\$90	\$193	7	\$174
Cedar	\$55	\$35	\$75	4	\$27
Red Oak	\$105	\$100	\$200	4	No Price
Red/White Maple	\$126	\$100	\$169	7	\$118
Spruce & Fir	\$139	\$40	\$152	26	\$69
Sugar Maple	\$232	\$100	\$250	5	No Price
White Pine	\$140	\$50	\$200	24	\$139
Yellow Birch	\$204	\$100	\$212	6	\$200

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Other Species	\$9	\$3	\$15	18	\$12
Spruce & Fir	\$20	\$5	\$41	60	\$21

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS	2011 AVG:
Yellow Birch	\$300	\$200	\$607	4	No Price

WASHINGTON

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**Conversion Table
Cord/Weight Equivalents
for various Maine Commercial Tree Species**

These conversions are used by the Maine Forest Service.

Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

These conversions factors are handy for making estimates and for forest inventory purposes, but are advisory only. The weight of a particular volume of wood varies greatly by species, time of year and other factors.

It is illegal in Maine to convert from one system of measurement to another for the basis of payment (e.g. convert a mill payment for pulpwood in dollars per ton to a landowner payment in dollars per cord).

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.



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